

Soviet leader admits rising Chernobyl toll

Moscow (AP) - The Soviet leader, Mr Mikhail Gorbachov, said yesterday he is extending the Russian unilateral moratorium on nuclear testing until August 6 and invited President Reagan to meet him in a European city or Hiroshima to discuss a permanent test ban.

He told the Soviet people on television last night that nine people have died and 299 are in hospital from the Chernobyl nuclear accident, which he said apparently was caused by a power surge and hydrogen explosion.

of the IAEA and also to increase the role of the World Health Organization and United Nations environmental bodies in the development of nuclear power.

Reactor shut down

The reactor at Sizewell A power station in Suffolk was shut down yesterday when a defect in a fuel can was detected.

Satellite errors 7 Kohl threatened 7 Gorbachov reform 18 Letters 19

eration on nuclear safety voiced by world leaders at the Western economic summit in Tokyo last week.

"A system of prompt warning and supply of information in the event of accidents and faults at nuclear power stations, specifically when this is accompanied by the escape of radioactivity, should be established in the framework of this regime," he said.

"Likewise it is necessary to adjust an international mechanism, both on a bilateral and multilateral basis, for the speediest rendering of mutual assistance when dangerous situations emerge."

Mr Gorbachov added that a special conference should be convened by the International Atomic Energy Agency in Vienna to discuss international cooperation on nuclear power.

He said that the Soviet Union was ready to help expand the resources and staff



Hoping for better luck in the quest for the Blue Riband: Princess Michael of Kent yesterday launched Virgin Atlantic Challenger II at Lowestoft as Prince Michael (right) and Mr Richard Branson, the boat's owner, with daughter Holly, looked on. (Photograph: Harry Kerr)

Shipbuilding in crisis Opposition fury at redundancies

By Philip Webster Political Reporter

The Government announced yesterday a £10 million package to assist retraining and job creation in the North-east and other areas affected as it confirmed, to the fury of the Opposition, the plans of British Shipbuilders to make 3,500 workers redundant by March next year with the closure of yards at Middlesbrough, Troon and Wallsend.

Ministers were accused of being indifferent to what Labour MPs predicted was the imminent collapse of the shipbuilding industry after the Secretary of State for Trade and Industry, Mr Paul Channon, blamed the lack of world orders for the inability of British Shipbuilders to maintain its present capacity.

Under the plans, Smith's Dock at Middlesbrough, employing 1,472 men, the Ferguson-Ailsa shipyard at Troon (378 workers) and the Clark Kincaid site at Wallsend (415 workers) will be closed by the end of the year and further cuts at other yards, bringing the total to 3,500, are to be negotiated as part of a two-year wage deal.

The Government support measures, dismissed by the chief Labour spokesman on trade and industry, Mr John Smith, as "no more than tiny pieces of sticking plaster and gaping wounds" feature a £5 million sum for British Shipbuilders to set up a subsidiary to provide expert services for those facing redundancy.

In addition, £1 million is to be provided by the Manpower Services Commission for retraining employees in co-operation with the Enterprise Corporation: £1 million through the city action team

for job creation and the stimulation of enterprise in the North-east, an extra £1 million for the derelict land reclamation programme in the North-east, and an extra £2 million under the urban programme.

Confirming the redundancies, Mr Channon said that British Shipbuilders won only 23,000 tonnes of orders last year. That was not for lack of government support; the problem was that orders were not there to be won.

Mr Smith said that the selling off of the naval shipyards had been a disgrace and the Government should have intervened by bringing forward public sector orders.

Mr Channon denied the assertion of Mr Smith and other Labour MPs that the industry was on the verge of disappearing.

Dismay over the announcement was not confined to the Labour benches.

Sir David Price, Conservative MP for Eastleigh, said it was the logical consequence of the rapid decline of the British merchant fleet.

He urged Mr Channon "even at this late hour" to support the merchant navy in the way other countries did.

More reports, page 2 Parliament, page 4

Critical Scottish test for Thatcher

From Richard Evans, Perth

Mrs Margaret Thatcher will face a critical test of her leadership when she arrives in Perth tomorrow for the Scottish Tories' Conference, where morale among party activists is close to an all-time low.

Battered by last Thursday's disastrous local election results, which ended with the party losing effective control of three regional councils, the party north of the border is engaged in anguished soul-searching.

With the majority of Scottish MPs knowing they face defeat at the next election unless there is a significant revival, senior party figures are openly critical of the Government performance and, in effect, of Mrs Thatcher.

Mr Brian Meek, convener of the Lothian Regional Council until last week's election defeats, expressed the fears felt by many.

What particularly saddened him about last week's elections "was that my party appeared to have alienated the young vote. There was not just disenchantment, there was open hostility."

It was a sentiment confirmed by Mr Iain McCrone, president of the Scottish Conservatives, who in his opening address to the conference yesterday said that the party could not afford to ignore the potential support of the young. He said: "A special effort is required to ensure that young people understand our policies."

Mr Meek said: "These were not local elections we had last week. They were not about Lothian's roadbuilding plans, Grampian's scheme for primary schools, nor even Liverpool's desire to confront the Government."

"Instead, we had voters telling the Conservative Party it has misjudged the mood very badly. He said: "If the Prime Minister would put the same dynamism into solving domestic problems as she does on the international stage, then I for one would give her wholesale backing."

His conclusion is that Conservative Party fortunes will not be revived in Scotland or the rest of the UK until there is a substantial reduction in unemployment.

It is against that background that Mrs Thatcher has to prepare a special address for the Scottish troops.

As conference delegates arrived in Perth yesterday amid extraordinarily tight security, it appeared the last thing they wanted to hear from Mrs Thatcher was a recipe for more of the same.

Student policies, page 2

Details, page 3

Senior Conservatives have floated the possibility of introducing a system of direct grant schools for the inner cities in a bid to overcome educational problems.

Details, page 3

Tomorrow

Running the world SPORT AID

The Geldof Band Aid wagon presents Sport Aid, racing against time for the starving of Africa

Portfolio Gold

There is £8,000 to be won today in The Times Portfolio Gold daily competition - part of the £32,000 prize money available this week - as there were no winners yesterday.

The pay factor Better salaries to attract people of high calibre, who maintain product quality and therefore stimulate demand and expansion, will make British industry competitive, says Peter Ward, of Hewlett-Packard, in an introduction to today's 13-page General Appointments section

Royal ovation King Juan Carlos of Spain brought MEPs to their feet with a stirring address to the European Parliament

Home News 2-5 Law Report 4 Overseas 7-11 Leaders 19 Apps 27 Letters 19 Arts 23 Obituaries 24 Births, deaths, marriages 22 Sale Rooms 25 Books 15,17 Science 22 Business 25-28 Services 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100

Russians expel US 'spy envoy'

From Christopher Walker Moscow

A US diplomat has been expelled from Moscow after being caught in a clandestine meeting with a Soviet citizen recruited by US intelligence, Tass said last night.

The agency said that Mr Eric Sites, a defence attaché, had been arrested on May 7. Materials seized from him "fully disclose his intelligence activities incompatible with his official status."

It alleged that the arrest of Mr Sites had thwarted "a big espionage action" of the US secret services.

It said he was declared persona non grata and that there was an investigation into the "affairs of the agent of American intelligence", a reference to the Soviet citizen involved.

A spokesman at the US Embassy here later confirmed the expulsion and said that Mr Sites had already left Russia.

In March of this year Mr Michael Sellers, a Second Secretary at the embassy, was expelled in similar circumstances. At the time, Tass used virtually identical phrasing to say he had been caught during a clandestine meeting with a Soviet citizen and was guilty of espionage.

WASHINGTON: The White House spokesman confirmed last night that Mr Sites had been asked to leave the Soviet Union (Moshin Ali writes).

He said Mr Sites was a civilian employee of the Defence Department.

Damascus helping on hostages

From Michael Binyon Washington

The White House said yesterday that Syria was still engaged in efforts to free the American hostages in Lebanon, and the Reagan Administration had no conclusive proof on Syrian complicity in the recent Arab terrorist incidents in London and West Berlin.

Mr Larry Speakes, the White House spokesman, said the US was in contact with Britain over the attempted bombing of an El Al plane and with Bonn over the March attack on a German-Arab friendship society.

He would not say in what way Damascus was engaged in efforts to free the five hostages, but said in the past Syria had been "helpful" and continued to be so.

The five men were in good shape and the US had nothing to indicate that Mr William Buckley, a hostage claimed to have been killed last October, was not still alive.

Mr Speakes's remarks followed a report by CBS Television that President Assad of Syria was trying to free the hostages to improve his international image.

Meanwhile Mr George Shultz, Secretary of State, said that there was a highly tense situation between Israel and Syria. He added: "We don't believe war between Israel and Syria would serve either party's interests and we have cautioned against it."

Mr Shultz said Syria had been moving fortifications forward in Lebanon.

The slow death of a once-great town

By Peter Davenport

Middlesbrough has become used in the past decade to bad news about employment, but yesterday's announcement that Teesside's last remaining shipyard was to close was a body blow.

In the two areas closest to Smith's Docks, every other man is already out of work and the grim realization in the town yesterday was that many of them will never work again.

The loss of the 1,300 jobs at the yard is also expected to put another 1,200 people out of work in related industries. And it is just not Middlesbrough that will feel the effects.

In the past 10 years Cleveland has gone from being a boom area of chemical and steel to a region without hope. Ten years ago the unemployment rate in the county

was 4.3 per cent, one of the lowest in the country, but now the figure stands at 23 per cent, which according to county council officials yesterday gave it the worst rate in the United Kingdom.

In Middlesbrough the figure is 25 per cent and in the two communities nesting alongside the docks, South Bank and Grangetown, the rate is 50 per cent.

The blows to the region's economic health have come with drastic manpower reductions in the chemicals and steel industries.

In steel, about 17,000 workers have lost their jobs in the past 10 years with only 7,500 being employed; in chemicals, including ICI, 10,000 jobs have gone, reduced to a level of 10,000.

Continued on page 2, col 8

Tory gains in danger, says Biffen

By Our Political Correspondent

Mr John Biffen, Leader of the Commons, yesterday warned that the Government's achievements could be wiped out by a Labour or an Alliance victory at the next election.

In a speech directed as much at the Prime Minister as at voters, Mr Biffen said: "Success in that vital contest will go to those who win the affection and the judgement and the confidence of the British public."

Mr Biffen said on Sunday that the Conservatives should fight the election with a "balanced ticket" of ministerial talents to deflect attempts to exploit Mrs Thatcher's supposed failings.

He made no reference to the Prime Minister in a speech to the Parliamentary Press Gallery in the Commons yesterday. But Mr Biffen's speech will be seen as a warning to the party leadership that it should not jeopardize the advances made since 1979.

Mr Biffen said that inflation had been brought down from just over 10 per cent to just over 4 per cent; property ownership had been spread through council house sales and privatization; the economy had been liberalized with the abolition of price, dividend and exchange controls; and trade union reforms had had a dramatic impact on industrial relations.

"They are in their totality the most formidable achievements. What was matched, I believe, what was matched by the Liberal Government before 1914 and what was secured by the Labour Party in that great, innovative Parliament after 1945," Mr Biffen said.

Details, page 25 Stock market, page 27

Making brass of Arab scrap

By Craig Seton

Three brothers from the Midlands have bought 50,000 tons of cars abandoned by their owners in the oil-rich United Arab Emirates and will spend £2 million turning the vehicles into scrap.

Mr Harry Dunn, the chairman of Dunn Brothers (Metals) of Hockley, Birmingham, said yesterday: "Contrary to popular opinion, the Arabs do not abandon their cars because the ash trays are full, but I have found the remnants of a vintage Rolls Royce and luxury American cars that certainly would not be dumped in this country."

Among the stockpile of cars the company has acquired in the UAE are some with low mileage and apparently in good condition.

Mr Dunn said: "They tend to scrap them a lot earlier than in this country. Some of the cars are only three years old, but because of the heat and humidity they deteriorate much faster and as they are imported models, they are difficult getting spare parts."

"The remnants of the Rolls Royce, a vintage 20-25, was in one pile I saw. In good condition in this country it would fetch about £20,000. I did start talking about getting it crated and brought back but it was a bit gone and there were customs problems."

"Some of the cars are totally without a scratch. The company has already sent equipment to a 15-acre site at Abu Dhabi and a team of Europeans and workers from Bangkok will turn the cars into pure scrap for sale to India and Japan."

Mr Dunn said: "It will cost us about £2 million, but there are a lot of cars there and we regarded it as a challenge."

Shares plunge after NatWest rights issue

National Westminster Bank sent the share market reeling yesterday by announcing a £714 million rights issue, the biggest ever on the London Stock Exchange.

More than £3.6 billion was wiped off share prices, particularly those of leading banks. Dealers said investor worries about finding the necessary cash overshadowed hopes of lower interest rates.

Details, page 25

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# NHS spending switch away from London mad, MP says

By Nicholas Timmins, Social Services Correspondent

The Government's policy of taking health service spending out of London to poorer parts of the National Health Service was yesterday branded as "sheer political madness" by a leading Conservative backbencher.

Mr John Wheeler, Conservative MP for Westminster North and chairman of the London Conservative MPs, yesterday wrote to the Prime Minister calling for an urgent review of the formula of the resource allocation working party (RAWP) which is transferring money from London and the four Thames health regions to the rest of the NHS.

"No matter how hard we try," he told the Prime Minister, "there is no way in which the Government or MPs will be able to convince the people of London that there is increased spending on the health service or indeed improvements in it when virtually every local London newspaper and freshet carries on a weekly basis stories of ward closures and health service cuts."

All the RAWP policy was doing, he said, is "ensure we lose thousands of votes in London".

Mr Wheeler's warning to the Prime Minister comes after a series of London ward closures and cuts in planned operations in recent months as health authorities have struggled to stay within budget, and a letter to *The Times*

earlier this week from consultants and 11 London teaching hospitals warning that in inner London the population "is no longer receiving an adequate service".

His letter came as Mr Barney Hayhoe, Minister for Health, responded to the consultants' letter by saying it was "simply not true" that there had been a deterioration in London services.

The consultants' claims, he said, were "partial and exaggerated" especially as many of them came from hospitals which had only recently received new resources. At St Mary's, Paddington, 300 new beds as well as operating theatres and an out-patient department costing more than £20 million was to open next year.

Mr Wheeler, however, who has St Mary's in his constituency, said that that illustrated the problem. "The health authority is having to decide about the early closure of the hospital at Harrow Road before the new hospital at Praed Street is ready for use."

Mr Hayhoe said reports of the closure of acute beds gave only part of the picture and ignored improved services for the mentally ill and handicapped and disabled. "The consultants who have written to *The Times* all work in the acute area and have ignored the improvements made in the priority areas."

Health spending, page 5



Workers waiting for the redundancies announcement yesterday outside British Shipbuilders' office in Newcastle upon Tyne with (left) Mr Peter Callaghan, one of their shop stewards, and (right) Mr Phillip Hares, the company chairman

## North-east bottom of city survey

By Paul Valley

Middlesbrough, correct north-east England, is one of the towns in the British Isles which can least afford a body blow to one of its mainstay industries.

Once a prosperous industrial centre with an active workforce and thriving chemicals, steel and engineering complexes, it was recently placed near the bottom in a league table which measured the relative importance of sizeable British towns.

Of 280 listings, Middlesbrough was placed number 267 in a survey by the geography department at Newcastle University. And of the towns rated the lowest most were in the same area in the north-east of England. The listing, which was compiled by Dr A C Chapman and Dr A E Greensubbs, do not remove this credit, please was based on a combination of population and employment changes in the decade before the 1981 census and more up to date employment figures which, in Middlesbrough at May last year, stood at 21.4 per cent. The change in employment, which until 1978 had shown an upward variation of plus 5.95 per cent, dipped drastically to minus 16.62 per cent by 1981. Since then the situation has further deteriorated.

At the top of the cross-referenced index was Britain's most prosperous town, Winchester.

## Shipyards confirm 3,500 jobs cut as survival plan for the 1990s

By Peter Davenport

British Shipbuilders confirmed yesterday that a third of the workforce was to be laid off in a desperate effort to survive as a viable industry until the end of the decade.

But if the world-wide search for new orders to fill its empty books was unsuccessful, the entire future of Britain's merchant shipbuilding industry would be in doubt.

Yesterday Mr Phillip Hares, the new chairman of British Shipbuilders, said: "Unless we find more orders all of us could be out on the streets by this time next year."

He hoped that by closing down three facilities and shedding the workforce by almost 3,500, the industry would be able to survive to the end of the decade, when it was hoped the world-wide slump in orders would pick up.

The job losses, mostly in areas of high unemployment, include the total closure of the Smith's Dock on Teesside, which employs 1,300 workers.

Shipbuilding unions said they learned of the cut-backs from the media reports. Union leaders thought they were due at British Shipbuilders in Newcastle yesterday for talks on the 1986 pay claim.

The job losses will take place over the next nine months and break down as follows:

Appledore will lose 95 of its 645 jobs; Ferguson-Ailsa at Troon will lose 325 out of 780 jobs; Govan loses 495 from 2,345; North-east Shipbuilders Limited will lose 925 from 3,005; Smith's Dock will lose 1,295 from 1,365 and the Clark Kincaid Engine Works, with plants at Wallsend and

Greenock will lose 360 out of 890 jobs.

British Shipbuilders said yesterday that market forces left little option but to close the Smith's Dock and Troon shipyard and the Wallsend site of Clark Kincaid by the end of the year.

The extent of British Shipbuilders problems were made clear as officials provided a breakdown of existing orders. At Smith's Dock the last of four 15,000-tonne cargo vessels for a Cypriot customer, will be delivered by the end of the year.

In the North-east Shipbuilders group, Sunderland Shipbuilders will complete a North Sea multi-purpose vessel and a crane barge by the end of the year, and the Austin and Pickersill yard is finishing two 22,000-tonne multi-pur-

pose vessels for Liberia and a 15,000-tonne bulk barge for North Sea operations.

At Govan a 15,000-tonne vessel for North Sea Ferries, a P&O subsidiary, is the last vessel on the order books and is due for delivery next spring.

At the Ferguson-Ailsa works at Troon, work is almost completed on a vessel for the Ministry of Agriculture, Fisheries and Food.

At Appledore two sophisticated dredgers for a British company will be delivered by spring next year.

By next spring all ships under order with British Shipbuilders will be finished and delivered, and although negotiations are going on to complete four new vessels there are as yet no new orders.

## The dying of a great town

Continued from page 1

ing the workforce to 15,000. The unemployed have not been soaked up by new companies moving into the area as had been hoped. Those that have come in have often been highly specialised and have needed only a relatively few workers.

Today the Mayor of Langbaurgh, on Teesside, will end his year of office. Mr Arthur Seed, aged 63, used to work at the docks which are in his borough as a plater's apprentice.

Yesterday he said: "I won't have to search for the topic for a farewell speech. I feel appalled and disgusted. People south of Birmingham just don't know how much we have suffered already without this further body blow."

"It is tragic to see once proud men who enjoyed a few pints at the pub with their friends now have to sit over a glass of orange juice. I just feel very angry about it all."

Mr Ken Rowden, aged 59, will lose his job as a plumbers' supervisor; his son-in-law will lose his job as a welder.

"Earlier this year we took on three 16-year-old lads as apprentices and we have been installing new machinery for the last 18 months."

"It is a good yard, one of the best in the country. We never lost any money when we were private. This is just a tragedy."

Leading article, page 19

## Alliance to attack the left flank

By Sheila Gunn

The Alliance is planning a summer campaign to show that Labour is still in the hands of the hard left, in spite of the efforts of Mr Neil Kinnock, party leader.

A document, timed to coincide with the start of the party conference, will set out to persuade electors that after a general election the acceptable face of the Labour Party, epitomized by Mr Kinnock, would swiftly give way to a government controlled by the "loony left". Liberals and Social Democrats plan to depict a Labour government presiding over a House of Commons in uproar and with the Speaker under threat.

They justify this by recalling the experiences of local councils when dominated by Labour. Even when moderate Labour council leaders were elected, they argue, the hard left managed to wrest power from them by dubious means. The document will emphasize that the more extreme policies brought in by Labour authorities in London and Liverpool should be expected from a Labour government.

## Crash victims

The RAF men killed in a helicopter crash in the Falklands on Tuesday were named yesterday as Flying Officer David Vincent Browning, aged 23, a pilot who was married and came from Edmonton, north London, and Sergeant Wayne John Hopson, aged 27, an air loadmaster, married, from Leeds.

## Ballot find

An unopened ballot box found in Walsall Town Hall after the recent elections, may mean that Mr Ray Wesley, newly-elected independent councillor for the Bloxwich East ward, loses his seat, giving Labour overall control of the council by 31-29.

## Equipment spending to fall

By Rodney Cowton

The proportion of the defence budget spent on equipment will decline over the next few years, Mr George Younger, Secretary of State for Defence, admitted yesterday.

One achievement which the Government has been most proud of in defence policy has been the raising of spending on equipment. Until last year it amounted to 46 per cent of the budget. This year, although spending will rise slightly, to £8.25 billion, it will fall to 45 per cent of the budget, and Mr Younger told the Commons defence committee that for the next few years it would tend to go downward, although not as low as 40 per cent.

He said that at 46 per cent it had been the highest proportion of any European Nato nation.

It looks as though Mr Younger may have to find up to £150 million to meet a forces pay increase, expected to exceed the 4.5 per cent allowed for.

Mr Younger was being questioned by the committee about the annual statement on the defence estimates. He said that more than 95 per cent of defence spending was devoted to Nato tasks, and the net cost of tasks outside the Nato area this year is expected to be less than £600 million.

One of the most difficult decisions this summer would be the future of the Nimrod airborne early warning project. One option is whether to buy US aircraft, at a cost of up to about £1,000 million, if the Nimrod project seemed unlikely to succeed. But he made it clear that there was no provision to meet a purchase from the United States.

He described the ordering of ships for the Navy as being in "a slight pause" after heavy ordering in the past 12 months. Warship yards are waiting desperately for the placing of three promised Type 23 frigates, expected to be ordered this summer, but although Mr Younger said the ministry was "pressing ahead" with the work, he refused to give any idea when orders would be placed.

## A 'crucified industry' unable to fight Japanese

By David Young

The demise of the shipbuilding industry appears to be being mirrored in the Far East where orders for new tonnage have also dropped, reflecting the continuing contraction of world shipping.

However, in the Far East every method is used to win orders, which has led to British Shipbuilders filing an anti-dumping complaint with the European Commission against a Japanese yard.

At the centre of that dispute is a ship named the Pacific Pinal, designed to carry nuclear waste for Pacific Nuclear Transport. The company accepted the lowest tender, about £10 million from the Mitsubishi shipyard in Kobe. However, British Shipbuilders says that the cost covers the materials, not labour, which means that the Japanese are subsidizing the contract to keep yards in business.

The Japanese dispute this, but what makes the European shipbuilders who bid for the contract even more angry is that the main shareholder in Pacific Nuclear Transport is the state-owned British Nuclear Fuels. BNFL has a statutory duty to place the order at the lowest possible cost although happy with its four British ships.

Sir Robert Atkinson, chairman of British Shipbuilders from 1980 to 1983, yesterday blamed the current crisis on the policies of the former Secretary of State for Industry,

Mr Patrick Jenkin, and his then deputy, Mr Norman Lamont. "They have crucified British shipbuilding. It is known throughout the world that British Shipbuilders are being run down, so no one will give any orders of the few that are available."

Sir Robert also said that the Government should not have bowed to EEC pressure and declared a state of emergency to support the industry. He said that France has supported shipbuilding by covert means.

## Students' policies embarrass Tories

From Richard Evans, Lobby Reporter, Perth

The Scottish Conservative Conference was plunged into controversy last night after the publication of a manifesto by the Federation of Conservative Students which advocates privatization of the nuclear power industry, legalization of incest and prostitution, and castration of rapists.

The federation, which described its policies as "radical Thatcherism", also called for the phasing-out of income tax, abolition of the welfare state and the National Health Service, denationalization of money, and privatization of most public services, including the police and the prisons.

Senior Conservatives were clearly embarrassed by the launch of the Scottish manifesto which coincided with the opening of the conference in Perth, and officials moved swiftly to distance themselves from its contents.

With morale among Scottish Conservatives at a low ebb, the publication of such a

controversial and potentially damaging document could hardly come at a worse time.

Mr Malcolm Rifkind, Secretary of State for Scotland, said diplomatically: "I very much look forward to reading their proposals. The Conservative students have the reputation for vigorous originality, and I am sure their manifesto will live up to that reputation."

Mr Simon Morgan, chairman of the Scottish FCS and a third-year law student at Edinburgh University, who launched the manifesto, said that Mr Edward Heath, the former Prime Minister, should be expelled from the Conservative Party while Cabinet Ministers, Mr Peter Walker and Mr John Biffen, should be dismissed, with the latter being "confined to a cage on the back benches".

The students also demand the legalization of euthanasia, abolition of licensing laws, and banning of register office marriages, which they describe as "pagan and disrespectful".

## Irish bishops rally to stop divorce law

By Richard Ford

The Roman Catholic Church has launched its campaign against Dr Garret FitzGerald's proposal to hold a referendum to remove the constitutional ban on divorce in the Irish Republic.

Although surprised by the speed with which the coalition government acted, bishops have ordered that a pastoral letter arguing against divorce be published, with one million copies being distributed to the faithful. The letter will be issued at masses throughout the country.

In a statement, "Marriage, the Family and Divorce", the church hierarchy used purple ink to highlight the advice they wish church-goers to remember.

This included statements such as "divorce is always a disaster for children", "I do not think many Protestants really want this here", and "there are disturbing indications that the divorce process, once started, has a juggernaut-like momentum of its own".

The bishops argue that divorce defines all marriage as dissoluble rather than being for life, and say it is untrue that divorce laws affect a minority of marriages which have irretrievably broken down.

In the Dail, Mr Alan Dukes, Minister for Justice, began the debate on a proposal for a referendum to remove the ban. But there was little to suggest it was what the opposition described as "one of the most fundamental and far-reaching issues" since the foundation of the state.

At the start there were 14 deputies out of 166 in the chamber, and this fell to four within the first hour.

Mr Dukes defended the Government's plan to allow divorce on the grounds of the irretrievable breakdown, but only after a couple had been separated for five years. He said the proposal was reasonable, and did not allow "free for all unrestricted divorce".

## NUJ draws back over Wapping

By Michael McCarthy

The National Union of Journalists yesterday drew back from expelling or suspending any of the 600 NUJ members working at the News International printing plant at Wapping, east London.

Its national executive council met as instructed by the annual delegate meeting to consider making complaints under the union's disciplinary code against any NUJ member working at Wapping in spite of an NEC instruction not to do so.

Under rule 18, any member against whom a complaint was found proved could be liable to suspension or expulsion from the union, and four such complaints have been made against the NUJ fathers of the chapel (office branch chairman) of *The Times*, *The Sunday Times*, *The Sun* and *News of the World*.

But by a 14-7 vote yesterday the NEC decided to pursue "conciliation" under rules 18E and 18Q rather than formally hear the complaints against the four FoCs. It also decided to take no action in any other cases pending the outcome of the conciliation.

The decision was an important victory for the moderates over the left-wing extremists on the NEC who had wanted complaints laid and pursued against every NUJ journalist working at the plant. It had been predicted that if such a policy had been put into effect it would have led to a break-up of the NUJ.

Meanwhile, increasing differences between the "moderate" leadership of the print union Sogat '82 and its members dismissed in the News International dispute may lead to a full-scale split within the union.

Dismissed print workers angered by what they see as the failure of their leaders, under Miss Brenda Dean, general secretary, to support them adequately, may well rest content with mere criticism. This is due to surface at a mass meeting in Central Hall, Westminster, next Monday.

Sogat's nine powerful London branches, representing 4,000 of the 5,500 former NI employees, may decide to break away from the union if they do not receive what they consider proper support at the union's biennial conference to be held next month.

It was to retrieve the funds to hold the conference that the Sogat executive last week decided to purge its three-month contempt of court. It withdrew amnistration to members working for newspaper wholesalers, issued in defiance of a High Court injunction, to "black" titles produced at Wapping, and so regained control of £7 million assets which had been sequestered.

This decision has angered the London leadership, in particular the FoCs of the former News International Sogat chapels. So too have other moves made by Miss Dean and her executive, including the interest they have shown in the offer of the former Gray's Inn Road printing plant as part of any settlement, and their intention to hold a ballot on any settlement reached.

The London branches are likely to find themselves in such opposition to the national leadership and much of the other membership at next month's conference that a split and the setting-up of a breakaway organization is being discussed by officials of the London branches.

Dismissed print workers angry by what they see as the failure of their leaders, under Miss Brenda Dean, general secretary, to support them adequately, may well rest content with mere criticism. This is due to surface at a mass meeting in Central Hall, Westminster, next Monday.

Sogat's nine powerful London branches, representing 4,000 of the 5,500 former NI employees, may decide to break away from the union if they do not receive what they consider proper support at the union's biennial conference to be held next month.

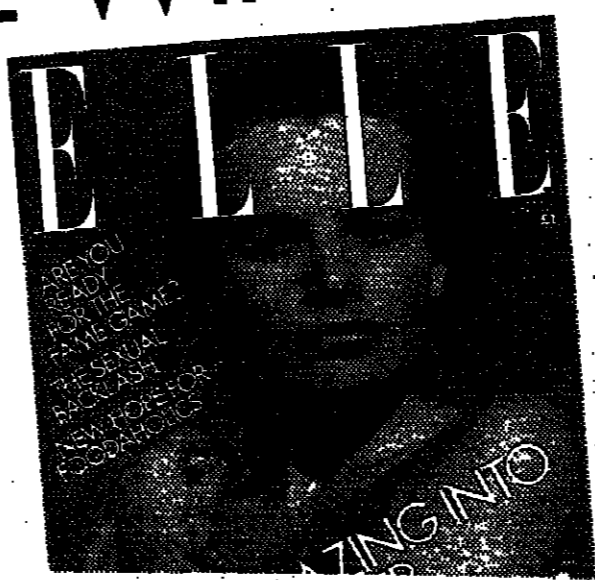
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June 11 1986

## Tougher drink law for young drivers sought

By Our Social Services Correspondent

Serious consideration should be given to tougher laws on drink and driving for younger and novice drivers, and the police should have the right to stop drivers for breath testing at will, the British Medical Association said yesterday.

The call came from Dr John Havard, secretary of the BMA, as the association's board of science published a report on alcohol and young people, saying there was evidence that young drivers get into difficulties at lower levels

of blood alcohol than older drivers. Thirty per cent of motorcyclists and drivers, aged 16 to 19, who die in road traffic accidents, have blood alcohol levels above the legal limit.

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# Schools audit calls for closures but £2bn needed for remainder

By Robin Young

Secondary school closures are essential during the next four or five years if waste is to be avoided, according to a report published today by the Audit Commission for Local Authorities in England and Wales.

The commission, an independent body set up to help local authorities improve economy and efficiency, says that time is running out to redirect resources into better education. It estimates that if money continues to be spent at the present rate in spite of falling numbers in schools, within five years the equivalent of some 1,000 schools will be empty.

The report concludes that on the basis of a year-long study of one quarter of local education authorities have responded fully to falling school rolls. But in the systematic review of the number and mix of teachers which is necessary, the report suggests, pupil-teacher ratios should be abandoned and replaced by an activity-led staffing approach which would take account of teachers' activities.

It adds that every local education authority should consider redeploying teachers from one school to another, using more part-time teachers, and encouraging early retirements. Planning and control systems need to be strengthened, and there should be better selection procedures and management training for head teachers.

But the commission points out that the present grant distribution arrangements can penalize authorities who wish to invest in reorganization. In some authorities an extra £1 of spending can cost the ratepayer as much as £3 or more.

If the required reorganization is to take place, capital expenditure of £2 billion during the next four or five years will be required in the schools that remain, the commission estimates. That is more than double the level at present planned.

It is also suggested that at present it is too easy for vested interests to frustrate change. Teachers' pay and conditions should be negotiated at the same time and, in the commission's view, there should be more local flexibility within the national framework.

The commission specifically says that assessment arrangements, ways of rewarding superior performance, arrangements for recruiting teachers for shortage subjects, teacher absence, and lunchtime supervision — all issues in the long-running teachers' dispute — should be decided locally.

Mr David Hart, general secretary of the National Association of Head Teachers, welcomed the report yesterday, but said that the Government must realize that education could not be reorganized simply on the basis of existing resources.

**Towards Better Management of Secondary Education** (The Audit Commission for Local Authorities in England and Wales, Stationery Office, £5.90) The Government aims to ensure that employers do not misunderstand the new GCSE 16-plus examination in the same way that they have misjudged CSEs, Mr Christopher Patten, Minister of State at the Department of Education and Science, said yesterday.

The Government is planning an escalating publicity programme directed at large and small businesses up to the summer of 1988 when the first candidates sit the new examination.

Applications for teacher training are running at almost double the number of places available. Last year 31,000 people applied for 17,000 places at public institutions in England and Wales. By last week 25,500 had applied for 18,600 places in courses beginning in September.

Sir Keith said he had invited all institutions in the public sector to consider academic integration with other advanced further education.

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The Duchess of Kent meets Lucy Dodd, aged 10, an arthritis victim, of Chalfont St Peter, Buckinghamshire, at the fiftieth anniversary celebrations of The Arthritis and Rheumatism Council at Guildhall, London, yesterday (Photograph: Tim Bishop).

# Princess pleads for 'forgotten children'

By Mark Dowd

Princess Margaret, president of the NSPCC, yesterday made an urgent plea on behalf of young victims of neglect. She referred to them as "forgotten children".

"There have recently been some appalling acts of physical violence, but let us not forget that there are thousands of children who suffer from neglect," she said.

"Thousands more can be stunted physically and emotionally through lack of love or want of proper care," she continued. "These are the 'forgotten children' who we must never let the world forget."

The remarks were addressed to 2,000 supporters, gathered for the NSPCC annual council meeting in London.

Singled out for special attention were the NSPCC child protection teams.

The society's annual report, covering the period from October 1, 1984, to September 30, 1985, showed that more than 16,000 cases were dealt with, involving over 37,000 children. More than 12,000 of those were infants under five.

Among the new cases during the year there were: 3,234 cases of neglect, 1,580 cases of risk of physical injury, 1,468 cases of suspected non-accidental injury, and 453 cases of sexual abuse.

# 'Anthrax isle' may go back to family

By Ronald Faux

"A beautiful place. A wonderful place to watch the birds nesting." That is how Colonel Peter Dumplie remembers Grunard Island off the coast of Ross and Cromarty in Scotland before 1942, when the soil became infected by anthrax spores.

The anthrax was brought there by germ warfare specialists from Porton Down who landed in 1942 to carry out experiments for a biological bomb.

Now the island is likely to be offered back to Colonel Dumplie's family after the Ministry of Defence has cleaned the infected soil in an operation likely to cost several million pounds.

"I am a little surprised," the colonel said yesterday. "We expected it back shortly after the war and here we are in 1986. But I'm sure they have been working very hard on it."

Work to decontaminate Grunard using a sprayed solution of formaldehyde and sea water will begin this summer. Tests have shown that not all of the island's 520 acres were affected by the disease, which can survive indefinitely in soil.

The Ministry of Defence took over the island after paying £500 to Mrs Alexander Maitland, the owner, who was Colonel Dumplie's late wife's aunt.

Grunard is a low-lying oval shaped island now overrun by rabbits who seem immune to any anthrax spores that may still be in the ground.

The island has no landing pier and visits are strictly prohibited. It had become a sinister relic of the war. It sprang back into the headlines in 1981 when an environmental group called Dark Harvest sent what it claimed was a sample of Grunard soil to the Porton Down research establishment.

If Colonel Dumplie and his fellow trustees decide not to take the island back into the estate its future will be uncertain.

Any further military use in such an environmentally sensitive area would rouse loud protests, but the Nature Conservancy Council has rejected Grunard as a nature reserve. There is little else there to study except rabbits.

# 2,000 extra places to train teachers

By Gavin Bell

More than 2,000 additional places are to be provided for training primary and secondary school teachers in England by the end of the decade, Sir Keith Joseph, Secretary of State for Education and Science, announced yesterday.

In a parliamentary written answer, Sir Keith said the planned increase from 10,950 places in colleges and polytechnics in 1985 to 13,160 in 1989 was aimed at developing the quality and cost effectiveness of the training system and to enable it to respond to changing demands. Education sources said that no additional funds were being allocated and the extra places would be accommodated within existing resources.

Student numbers will increase at 50 of the 54 institutions. Two notable exceptions are the Humberston College of Higher Education and Portsmouth Polytechnic, where intakes to courses will cease from 1987. The sources indicated that they did not meet criteria set by the Department of Education and Science concerning viable size, capacity for development and for associations with other institutions.

All of the institutions concerned have until June 27 to make representations about their allocations, which Sir Keith will consider before announcing a final decision.

Sir Keith said the increase would provide more primary school teachers to cope with a rise in pupils, an excess of secondary teachers in the short term — which would give local authorities a wider choice and enable training institutions to expand in the 1990s — and a slight improvement in the pupil/teacher ratio, at present 17.5.

The plans were also designed to attract more student teachers to shortage subjects such as mathematics, science, craft design and technology. An innovation will be the introduction of two courses in 1987 to recruit teachers with skills in ethnic minority languages, notably Asian. The north London polytechnic will have 25 places each year for primary teachers, and the Thames Polytechnic will have 15 to teach such languages in secondary schools.

Applications for teacher training are running at almost double the number of places available. Last year 31,000 people applied for 17,000 places at public institutions in England and Wales. By last week 25,500 had applied for 18,600 places in courses beginning in September.

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# Ridley reaffirms support for tunnel

By Philip Webster, Political Reporter

A strong restatement of the Government's commitment to the Channel tunnel was delivered yesterday by Mr Nicholas Ridley, Secretary of State for Transport, to calm fears over the prospect of delays to the project.

With an important hearing starting in the Commons next week that will decide whether the Bill authorizing the tunnel will have to be delayed until the autumn, Mr Ridley called for patience while the legislation went through Parliament.

His speech, given in London to a Franco-British Council seminar, was aimed at both the Channel Tunnel Group and its French partners in the construction project, both of whom have voiced concern at the possibility of Parliament delaying the Bill.

Mr Ridley pointed out that the tunnel would relieve unemployment — it was estimated that it would provide 65,000 man-years of employment during construction with 4,000 to 5,000 permanent jobs after the opening.

Mr Ridley said it was necessary to allow the doubters and the objectors "the full paternity of parliamentary opportunities, and to respond to their objections, whether they be personal, political or emotional with reasoned answers".

# Drive to speed up RAC road rescues

By Clifford Webb, Motoring Correspondent

The Royal Automobile Club is spending £20 million during the next two years to set up a computer-controlled rescue service to increase the speed of its breakdown service.

The move comes after a fact-finding tour of similar systems operating in Australia, America, and West Germany.

Five RAC centres will be opened next to motorways in London, Birmingham, Glasgow, Stockport, and Bristol, beginning with Stockport early next year.

Mr Arthur Large, chief executive of the RAC motoring services, said yesterday that the system, to be known as Computer Aided Road Services, would provide instant communication between the centres and nearly 1,000 patrol vans.

The computer's in-built street directory would pinpoint the breakdown and pass the information to patrols, which would eventually have VDU screens in their vans.

The RAC claims to answer eight out of 10 breakdowns within an hour, but would like to repeat the Australian response time of nine out of 10 calls within 45 minutes.

RAC membership has grown steadily in recent years, and is now 2.6 million.

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# Ilea top of spending league

By Colin Hughes

Wide variations across the country in examination performance, pupil/teacher ratios, and education costs are highlighted in the Chartered Institute of Public Finance and Accountancy figures published today.

The Inner London Education Authority emerges as the most expensive school system in England and Wales. In outer London the boroughs of Brent and Haringey, and in urban areas Manchester, Sheffield, Newcastle and Coventry, were leaders.

The Ilea's 1984-85 spending is high partly because of small class sizes in all the high-spending areas. The poorer social backgrounds of children in inner cities mean that examination results compare unfavourably with national averages.

The Ilea had the lowest proportion of pupils to teachers anywhere in the country, except for the Isles of Scilly, at 17.1 in primary schools and 13.1 in secondary schools. But 21 per cent left with no graded examination results.

Education in inner London cost £1,298 for each primary pupil, and £2,022 for each secondary pupil. In Manchester and Knowsley costs for secondary pupils were £1,329 and £1,278 per pupil respectively. Knowsley came bottom in examination success, with 21 per cent failing to achieve any grades, and 13.5 per cent getting five good passes. The most expensively educated primary children in metropolitan districts were in Sheffield and Newcastle, costing £967 and £937 per child.

Sefton and Solihull had among the worst metropolitan district pupil/teacher ratios, with more than 23 in each primary class and 16 in each secondary teacher. But they had the highest proportion of children gaining five or more good examination passes.

Brent and Haringey, among outer London boroughs, had the lowest secondary school ratios of pupils to teachers (12 and 13 respectively), but spent far more per child than other boroughs (£1,636 and £1,699 respectively for secondary children). The worst examination results in outer London were in Newham.

Sutton, where the Conservatives have recently lost control to the Liberals, had the highest pupil/teacher ratios (24.9 in primary and 16.8 in secondary), but was comfortably the cheapest (£732 per child in primary and £1,091 in secondary schools). Harrow scored the best examination results, with 37 per cent gaining five or more good passes. Nottinghamshire stood out as the highest overall spender among shire counties (£805 per pupil in primary schools and £1,161 in secondaries).

**Local Government Comparative Statistics 1986** (CIPFA, 3 Robert Street, London WC2N 6BH; £25).

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# Bomb trial jury told about raid

One of the alleged conspirators plotting a "bomb-a-day" IRA campaign against British seaside resorts last year escaped from the Maze prison in Northern Ireland in 1983, a Central Criminal Court jury was told yesterday by Mr Martin Thomas, QC, counsel for Gerard McDonnell.

Mr McDonnell, aged 34, is on trial with Patrick Magee, aged 35, from Belfast, the man accused of planting the bomb that killed five people at the Grand Hotel in Brighton during the Tory Party conference in October 1984.

Det Chief Supt Ian Robinson, of Strathclyde police, told the court that he organized a raid on a house in Langside Road, Glasgow, on June 22 last year in which all five defendants — Mr Magee, Mr McDonnell, Peter Sherry, aged 30, Martina Anderson, aged 23, and Ella O'Dwyer, aged 26 — were detained under the Prevention of Terrorism Act.

Det Insp Brian Watson, who led the armed raid at Langside Road, said Mr Magee was seized when he answered the door.

Mr Watson added: "I was aware of another man in the hallway. I entered the hallway with other officers and McDonnell was arrested."

"I checked the lounge to see if anyone else was there. I came out into the hallway and saw three people: Sherry, Anderson and O'Dwyer. All were arrested."

Mr Magee is accused of planting a time-delay device in Room 629 of the Grand Hotel, causing the explosion on October 12, 1984, and of murdering the five who died.

He is also accused with the others of conspiring between January and June last year to cause explosions in London and 12 other towns.

The trial continues today.

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# A Medici Prom for Prince Andrew's wedding

The ninety-second season of Promenade Concerts will herald Prince Andrew's wedding to Miss Sarah Ferguson by re-creating the Italian Renaissance music, with which the Medici celebrated a marriage in 1589.

Four days before the July 23 Westminster Abbey Service, the BBC Symphony Orchestra will play the "Florentine Intermedi", written for the wedding of Ferdinando de Medici and Christine of Lorraine, and being performed complete for only the second time in Britain.

Mahler's epic *Symphony of a Thousand*, with Lorin Maazel, the American conductor, making his debut, directing four choirs and the BBC Symphony Orchestra, will open this summer's Proms season.

Between the first night on July 18 and the last on September 13, the BBC will present 60 concerts by 24 orchestras, 15 choirs and eight ensembles under 46 conductors, at a cost of more than £1 million.

It is estimated that the concerts will reach 100 million listeners and viewers, and the variety-packed bill has attracted distinguished visitors from abroad.

The Toronto Symphony will become the first orchestra to represent Canada at the Proms on September 1, performing Mozart and Mahler, under Andrew Davis, the British-born music director.

The Bavarian Radio Symphony Orchestra with Sir Colin Davis will bring music by Beethoven, Bruckner and Karl Hartmann on September 8 and 9.

Other highlights include Walton's *Balshazzar's Feast*, conducted by Andre Previn, Mozart's *Requiem* by the Monteverdi Choir, and the first London production of the Early Opera Project's version of Monteverdi's *Orfeo*, the first great opera.

The last Proms season was criticized for not being British enough, and this year's programme will include works by 14 living British composers, four of whom will conduct their own music.

There are two special commissions, a trumpet concert by Gordon Crosse and a new work for orchestra and live electronics from Jonathan Harvey.

BBC television will transmit nine concerts, Radio 3 will broadcast 58 live and the BBC's World Service will carry 19.

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# Shipbuilding orders cannot be conjured out of thin air

## INDUSTRY

Further public sector shipbuilding orders could not be conjured out of thin air if there was no need for them, Mr Paul Channon, Secretary of State for Trade and Industry, said in the Commons after making a statement reporting that British Shipbuilders would have to make 3,500 people redundant by March 1987 in order to reduce its over-capacity.

He was replying to calls by Mr John Smith, chief Opposition spokesman on trade and industry, who had called on the Government to set up a special task force charged with the task of ensuring that British Shipbuilders would survive.

He had contended that it was clear this year that British merchant shipbuilding would either surge or disappear and that on the evidence so far the Government was indifferent to the result.

Mr Channon argued that Mr Smith was misleading the House and that there was some pool of public sector orders which could be brought forward early. That did not exist. This was a worldwide problem.

In his statement, Mr Channon said that British Shipbuilders won only 23,000 compensated gross tonnes of orders last year, little more than a tenth of the amount forecast in their corporate plan. This was not for lack of Government support.

The financial support for individual orders was not the problem. The problem was that orders were simply not there to be won.

In Sweden, for example, which a few years ago had one of the most modern merchant shipbuilding industries in the world, the entire industry was closing down. This reflected the latest downturn in the shipbuilding market, which had resulted in capacity reductions and redundancies across the world.

Despite Government support of more than £1,400 million since 1979 and the recent increase in the level of support for new orders, it was not possible for British Shipbuilders to maintain its current capacity in the absence of new orders.

British Shipbuilders had announced that day measures to deal with this over-capacity. They included a decision to close by the end of the year, Smiths Dock, the Troon shipyard of Ferguson-Ailsa, and the Wallsend site of Clark Kincaid.

In addition, BS had, as part of the wage settlement, proposed a two-year deal which would seek to match manpower and capacity more closely to demand. The Government regretted that these necessary measures would lead to total redundancies of some 5,500 by March 1987. BS hoped that a substantial number of these would be achieved by voluntary redundancy.

Mr Channon announced that the Government proposed to provide to BS an additional £50 million of support of up to £5 million in the current financial year to enable them to set up a new subsidiary, British Shipbuilders Enterprise Ltd. This would provide expert and practical services for those facing redundancy.

It would ensure that they had at their work place counsellors with the skills and resources to guide them toward retraining and redeployment opportunities, and to provide financial support to take advantage of those opportunities. It would also offer financial help and advice to those wishing to take the initiative of setting up their own businesses.

In addition, the Secretary of State for Employment (Lord Young of Graffham) had asked the Manpower Services Commission to provide a further £1 million specifically for the retraining of redundant employees of BS in direct co-operation with the new enterprise corporation. He would also make available £1 million via the City Action Team for job creation measures and to stimulate enterprise in the North East.

Also, the Secretary of State for Environment (Mr Kenneth Baker) had reviewed the derelict land reclamation and urban programmes in the North East. At £13 million, the

reclamation programme in the North East region this year was already substantial but this would be increased by a further £1 million. It was also proposed to allocate an extra £2 million under the urban programme, adding to the region's £35 million programme this year.

The BS enterprise corporation would also operate in Scotland where the Secretary of State would consider urgently additional measures to help the areas affected by the redundancies announced.

The measures outlined would be in addition to the existing regional aid programmes including assistance via English Industrial Estates for which the areas concerned were already eligible.

Mr John Smith, chief Opposition spokesman on trade and industry, said there was deep anger throughout the shipbuilding industry.

Is he not ashamed to come and announce redundancies amounting to 3,500 people? Why did he not tell us about redundancies in particular areas? (Conservative protest).

The Tories may not like it but they have to listen to it.

He gave detailed figures of redundancies and added: Why was the information not given? Why was he ashamed to give the details?

The collection of small items of money in a desperate pass-the-hat round of departments amounts to no more than a tiny piece of sticking plaster over gaping wounds. It is a pittance compared to the tens of millions of pounds taken away in development grants in recent years.

The selling off of the naval yards was, as a former chairman has said, a national disgrace.

Why had he not intervened to make sure that British Nuclear Fuels, in which the Government had a majority shareholding, ordered its fifth carrier from British Shipbuilders, instead of allowing it to go to Japan?

Why had Mr Channon not launched a programme of bringing forward public sector orders to make sure that ships which would need to be built one day were built today?

He should reassess packages of support as any other shipbuilding industry in the world.

Mr Channon: Mr Smith is misleading the House and I do not think that British shipbuilding is on the verge of disappearing and it is important to take steps to try to keep it going. Some public sector orders are expected soon.

That included a fishery protection vessel, two ferries and a smaller ferry.

Further public sector orders (he said) cannot be conjured out of thin air. It is wrong and Mr Smith is misleading the House and I do not think that there is some pool of public sector orders which are desperately needed and which could be brought forward. It does not exist.

It is also misleading the House by suggesting that this is a British problem. It is a worldwide problem.

I gave figures for redundancies and if the House wants details I can amplify them. I have told them of the unfortunate total of redundancies.

Taken as a whole, subsidies match those available elsewhere and it is misleading to make comparisons with subsidies available without comparison of production subsidies. It does no good to misrepresent the state of affairs.

of the shipping industry worldwide. It was essential that Britain should continue to have a fundamental level of shipbuilding capability. Research and development facilities in British Shipbuilders were maintained as the future lay in particular in specialist vessels.

Mr Channon said he agreed. To give the impression that this was solely a British problem was wholly misleading.

Mr Bruce Millan (Glasgow, Govan, Lab) said the orders were there. Why did the Government not spend money on helping Britain to get them?

Mr Channon said it was not just a question of subsidy. There was a desperate shortage of orders world-wide. The United Kingdom was offering exactly the same sort of credit as other countries.

Mr Ian Wrigglesworth (Stockton South, SDP): We are seeing the decimation of the shipbuilding industry of this country. If the problem is world-wide, why has the Government since 1979 done so little to work with other governments to stimulate world trade and increase the demand for shipping?

Mr Channon: What he must face up to is that this is not just a question of subsidy. There was a desperate shortage of orders world-wide. The United Kingdom was offering exactly the same sort of credit as other countries.

Mr James Tins (Redcar, Lab) said the measures that had been announced amounted to little more than a contribution towards the funeral expenses of an important sector of the British shipbuilding industry. It reports that the Cunard Line is now looking for vessels every second, would the minister see to it that British yards were able to secure substantially more of those orders?

Mr Channon: I understand and sympathise very much with what he says. The yards have yet to begin. There are some negotiations going on. If they were to be won that would be of great help.

Mr Piers Merchant (Newcastle upon Tyne Central, C): This is the worst crisis in the industry brought about by Government dereliction but is a result of a world crisis in shipbuilding which he has faced up to with positive measures. They will be widely welcomed in the North East. Why will he not appoint a Government minister to oversee the way in which this money is spent?

Mr Channon: It is not for me to appoint a Government minister to do this, but we will have to devise a strategy of trying to see that the money is spent in the best way possible.

Mr James Callaghan (Cardiff South and Penarth, Lab): Many of us believe that it is an act of national folly for an island which exports 90 per cent of its trade to allow its shipbuilding industry to be almost destroyed.

Does the Government not believe that it is essential to preserve a viable shipbuilding industry? It is extremely important that it is necessary to adopt a policy of scrap and build, as was done earlier, to meet the temporary situation which we do not do that?

Mr Channon: I understand and to some extent share his view. It is extremely important that we should have a merchant shipbuilding industry. The industry will survive. It is in a position to do so. I do not believe that the scrap and build process which he advocates has been a success, but we are considering every step that could be taken.

Mr Frank Field (Birkenhead, Lab): The House will be perplexed because of all the new initiatives announced today not one of them will save shipbuilding jobs. Does he accept that merchant shipbuilding is at the point of collapse and what new measures does he intend to take?

Mr Channon: I do not accept it is on the verge of collapse. This is an extremely difficult situation and that is why these measures have to be taken, but there do remain further orders which we very much hope they will arrive.

Mr David Price (Eastleigh, C): This depressing statement is the logical consequence of the rapid decline of the British shipbuilding industry. The Government has been warned

consistently by all sides of the House, and particularly by Sir Edward de Cann (Taunton, C) and myself.

Even at this late hour, will he and the Government take some of the measures other countries do to support their merchant navies?

Mr Channon: I certainly take note of what he says and will discuss it with my colleagues.

Mr Donald Dixon (Jarrow, Lab): Some 3,500 highly skilled men will be going on the streets and a few community grants will not save these valuable skills for this maritime nation. Will he take notice of what the Government has done since 1979 about the decline in British shipbuilding and come forward with something constructive?

Mr Channon: He should know that the problems facing the industry are not confined to Britain and many countries all over the world are taking steps like this. It is foolish, misleading and unfair to say we can take steps to get out of this situation in a way others have not.

Mr Richard Holt (Langbaurgh, C): Today's announcement is the culmination of years of neglect and the lack of orders. The closure of Smiths Dock in 1979 was a disaster. It was a disaster to my constituency, together with the current high levels of unemployment, will be much worse than anywhere else in the country.

Will he therefore take whatever steps he can to see whether the £5 million he has announced is a limit figure or whether, once that has been used, further monies will be made available?

Mr Channon: I understand his views. The Government has announced will be sufficient, but of course we will keep the matter continually under review.

Mr Edward Taylor (Southend East, C) said as the shipbuilding industry was cyclical the facilities should be preserved. It was just a bit sick that the total amount of cash for next year was equivalent to what was being paid every four days in subsidising agriculture.

Mr Channon: That may well be so, but this is not so much a cash problem as an orders problem. There is a lack of orders for ships and all the forecasts I have seen remain extremely gloomy for the industry for a very long time.

Mr Nicholas Brown (Newcastle upon Tyne East, Lab): Why has he failed to announce any support at all for the existing shipbuilding industry? It would take four Nissans in the North East to make up the shortfall of jobs announced today.

Mr Channon: He is being unfair. There has been Government support of more than £1,400 million since 1979. The problem now is a lack of orders all over the world.

Mr Robert Brown (Newcastle upon Tyne North, Lab): It is not true to say there just are not any orders. The problem lies in the fact that more than 7,000 tonnes worth of orders last year the British industry only got 1,000 tonnes. There has got to be a message there for the minister responsible for the industry.

Mr John Smith (Cardiff South, SDP) that Government policy on business mergers should be changed so that those companies making bids would have to prove the benefits which might flow from them.

Mr Wrigglesworth said many only 14 days after her arrival.

Mr Justin Fenwick for the husband; Mr Andrew Le Grice for the wife.

LORD JUSTICE STEPHEN BROWN said that the husband, Mr Philippe Cramer, and his wife, both French, were married in 1970 and thereafter had lived almost exclusively in France. They had four children.

In October 1984 the wife met Dr John Martin then in the medical faculty at Sheffield University. She had an interest in his work and subsequently a relationship developed.

# Deficit due to erratic items

## MANUFACTURING

There had been a deficit of £1.4 billion in the balance of trade in manufactured goods in the first quarter of this year, Mr Alan Clark, Minister for Trade, admitted during Commons questions. However, he maintained these were exceptional figures for one quarter.

Mr Dennis Canavan (Falkirk West, Lab): How can the Government claim its economic policies are a success when it has been responsible for the worst manufacturing trade deficit in British history?

There had been deficits ever since the last election. Britain would probably never see a manufacturing trade surplus again until this incompetent Tory Government was replaced by the Labour Government committed to industrial regeneration and the growth of exports.

Mr Clark said he was as anxious as Mr Canavan to see a manufacturing trade surplus. But the wealth of this country was measured by gross domestic product which was composed of many different elements.

In fact the deficit was less than service to our manufacturers because in 1985 exports by volume and value were higher than ever before.

Mr Edward Taylor (Southend East, C) was alarmed at the deficit with the EEC in the first quarter at £2.8 billion, the highest recorded. This was equivalent to a job loss of almost one million.

Why is it so difficult to make good trading arrangements with the EEC by comparison with the rest of the world?

Mr Clark: My understanding is that this exceptionally high deficit in the first quarter of this year resulted from the more erratic items (Labour laughter) Mr Nicholas Winterton (Macclesfield, C) said he was disappointed, as would be those Tories who felt genuine wealth was created by manufacturing.

Mr Clark: He is right. The principal objective of my department is to ensure fair trading conditions.

Manufacturing exports increased by 5.5 per cent last year. While companies were competing for orders, the 1950 Shops Act there had been six attempts by private members in the House of Lords and 12 attempts in the Commons and, most recently, the Government's own proposals for complete regulation had been rejected by the House.

His Bill would establish a standing conference, including representatives of all interested parties, to consider the 1950 Act and recommend amendments to it as a new Shops Act. This would be a serious attempt to find constructive proposals with comprehensive consultation.

It was essential to show the nation that the House was prepared to continue to make all necessary attempts to remedy and rectify any and every law which was widely treated with contempt.

The Bill was read a first time.

# Need for sharing of information on nuclear leak

## CHERNOBYL

It was clear from discussion of the Chernobyl disaster during the Foreign Affairs Committee that there now existed not only within the 12 EEC members but also in East European countries, an awareness of the need to share information at the earliest possible opportunity.

Mr Lynn Chalker, Minister of State for Foreign and Commonwealth Affairs, said in a Commons statement.

She was reporting on the decision of the EEC Council of Foreign Ministers to agree to a meeting of experts to discuss foodstuffs from the USSR, Poland, Bulgaria, Romania, Hungary, Czechoslovakia and Yugoslavia.

The ban came into force on May 13 and will last until May 31. It will be reviewed on May 20 taking account of the latest scientific evidence.

In addition, member states have undertaken to set contamination standards for intra-Community imports which are no higher than those for domestic produce, to limit the contamination level in exports to other member states to that acceptable to the recipient state and to lift national controls on imports.

Mr George Robertson, Opposition spokesman on the EEC, said the constraints placed on trade from this and other European countries was a shambolic formula more to safeguard agricultural interests of Community countries rather than to do with protecting citizens from food contaminated by radioactivity.

Mr Chalker said East Germany was beyond the 1,000 kilometre limit, but the West German government had undertaken that any produce coming from East Germany would be fully tested.

# Labour move to protect workers

## WAGES BILL

It was necessary to prevent a widespread growth of deductions from workers' pay for disciplinary reasons which the Government envisaged as part of the move to manage management.

Mr Richard Llewellyn (Brecon and Radnor, L) said that the Ukraine produced 20 per cent of Russian agricultural production. Was the Community ready to assist them and had there been any discussion of a need for a supplementary budget?

Mr Chalker said if the Soviet Union sought to buy cereals on the world market from stocks, that would be dealt with in the normal way.

Mr John Evans (St Helens North, Lab) said most British people would think it odd that East Germany had been left out of the ban.

Mr Chalker said East Germany was beyond the 1,000 kilometre limit, but the West German government had undertaken that any produce coming from East Germany would be fully tested.

Mr Ian Milburn (Bow and Poplar, Lab) said he would listen to see how the minister could justify this hideous, ravaging injustice.

Mr Richard Holt (Langbaurgh, C) said he would continue his vendetta against the Government as far as this part of the Bill was concerned. It was going to be a long and bitter fight in the industrial tribunals courts, and a minefield of trouble.

Change for change sake without justification had no right to be brought before the House by the Government. No case had been made out by the Government for change and abolishing the Truck Acts as far as deduction from wages was concerned.

The Government's case was water thin and the water was going through. Ever at this late stage a minister should have been asked to justify the Government's position on this aspect of the Bill. It was bad law and it would not be long before it would bring the whole of the Bill into disrepute.

There was no public support for the abolition of the Truck Acts. It was a case of the Government imposing themselves on something similar to the Sunday Trading Bill and they ought to listen to the backbenchers, especially those in touch with industry and commerce.

# Princess setting an example

## HEALTH

All parents were urged by a Government spokesman in the House of Lords to follow the example of the Princess and Princess of Wales and have their children immunised against whooping cough.

Lady Stampington, Under Secretary of State for Health and Social Security, replying to Lord Campbell of Cullinstown, said the Government was not satisfied with the number of small children being immunised and wished to advise parents and the health professions that the risks of vaccination were greatly outweighed by the benefits of immunisation.

In two recent epidemics, she said, there were 38 deaths out of 200,000 cases. Although the percentage of children immunised against whooping cough in England had risen steadily in recent years, much remained to be done if they were again to achieve the high rates of the early 1970s.

Lord Morris (C) said the medical profession had stated that only one child in 100,000 could be exposed to a risk of brain damage as a result of the vaccine.

# Bill to set up Shops Act study

## SUNDAY TRADING

Mr Raymond Powell (Ogmore, Lab) gave leave, under the 10-minute rule procedure, to bring in a Bill to reform the Sunday trading laws and provide protection for workers in the retail industry.

He said there was a profound need for a new Shops Act. This would be a serious attempt to find constructive proposals with comprehensive consultation.

It was essential to show the nation that the House was prepared to continue to make all necessary attempts to remedy and rectify any and every law which was widely treated with contempt.

The Bill was read a first time.

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Lord Morris (C) said the medical profession had stated that only one child in 100,000 could be exposed to a risk of brain damage as a result of the vaccine.

# Mergers policy review

## BUSINESS

Mr Paul Channon, Secretary of State for Trade and Industry, rejected a suggestion from Mr Ian Wrigglesworth (Stockton South, SDP) that Government policy on business mergers should be changed so that those companies making bids would have to prove the benefits which might flow from them.

Mr Wrigglesworth said many recent mergers had been of little benefit to workers, customers or the public interest but had been largely to do with the self-aggrandisement of those who owned the companies or those making the bids.

Mr Channon: I would be reluctant to make that change. I did not agree with most of what he said. There is need for certainty here and for consistent policy.

This is an area of policy which is difficult and needs study. I am considering all aspects of it.

# Hinkley Point accident

## HEALTH

Mr Faddy Ashdown (Yeovil, L) was refused leave for an emergency debate on the refusal of the Central Electricity Generating Board to publish a full report of the inquiry into the accident at Hinkley Point nuclear power station on November 29.

He said: We can have no faith in the assurances of the Secretary of State for the Environment (Mr Kenneth Baker) about openness in nuclear matters if he allows the CEGB to keep the document secret.

# Divisional Court

## Breath test law superseded by amendment to Act

Blake v Pope  
Before Lord Justice Stocker and Mr Justice Hirst  
[Judgment given May 14]

It was not necessary for a charge under section 6(1) of the Road Traffic Act 1972, as substituted in Schedule 8 to the Transport Act 1981, that the constable's suspicion that the defendant's alcohol content might be above the prescribed limit should arise at a time when the defendant was driving.

The amended legislation eliminated the numerous technical defences under the old law and the cases decided under it.

The Queen's Bench Divisional Court held, allowing a prosecutor's appeal by case stated against a conviction by the Norwich Justices of the defendant, Raymond Pope, on a charge of driving with a breath alcohol level in excess of the prescribed limit contrary to section 6(1) of the Road Traffic Act 1972, as substituted.

# US pension is liable to UK tax

## ASPIN v ESTILL (Inspector of Taxes)

Regular pension payments made by the United States Government to a British subject resident in England were chargeable to United Kingdom income tax under Case V of Schedule D.

Mr Justice Mervyn Davies so held in the Chancery Division on May 13 in dismissing an appeal from a determination of South Birmingham general commissioners by Mr Reginald Aspin regarding income tax assessments made on him for the years from 1978-79 to 1981-82.

HIS LORDSHIP said that Mr Aspin, having worked in Philadelphia for some 20 years, came to live in the United Kingdom. He received the United States pension from 1978 onwards.

It fell within the charge to tax under Schedule D (sections 108 and 109 of the Income and Corporation Taxes Act 1970); namely Case V - tax in respect of income arising from possessions out of the United Kingdom, not being income consisting of emoluments of any office or employment.

# Acquiring domicile of choice

## Cramer v Cramer

Before Lord Justice Mustill and Lord Justice Balcombe  
[Judgment given May 12]

A settled intention to live indefinitely in England so as to acquire a domicile of choice could not be established merely by a foreigner having a desire, that was reciprocated, to marry, as soon as it became possible to do so, a resident Englishman and thereafter to live in England.

The Court of Appeal so stated in holding that Judge Coles, Q.C., in determining a preliminary issue as to jurisdiction in divorce proceedings in the Family Division, was wrong to decide that a French wife, Mme Elisabeth Cramer, had acquired an English domicile of choice

only 14 days after her arrival. Mr Justin Fenwick for the husband; Mr Andrew Le Grice for the wife.

# Literal construction of statute

## Chief Constable of Avon and Somerset Constabulary v Kelliber

The words "then... not practicable to use such a device there" in section 8(3)(b) of the Road Traffic Act 1972, as substituted in Schedule 8 to the Transport Act 1981, which stipulated when a requirement of blood might be made, had to be construed literally.

The Queen's Bench Divisional Court (Lord Justice Stocker and Mr Justice Hirst) so held on May 13 allowing a case stated against the conviction by the Bristol Justices of the defendant, James Kelliber, on a charge of failing without reasonable excuse to provide a specimen of blood contrary to section 8(3)(b) of the 1972 Act, as substituted.

LORD JUSTICE STOCKER said that the justices were wrong in holding that the absence of a trained officer at the police station where the request was made did not make it impracticable to use the breath testing device.

It was not practicable to require an inquiry to be made of other police stations to see if there was another officer free to come and carry the device.

# Second defeat on Scottish housing Bill

## THE GOVERNMENT'S CASE

The Government was defeated for the second time in the House of Lords on Tuesday night on the report stage of the Housing (Scotland) Bill when an amendment proposed by the Earl of Selkirk (C) to prevent the removal of charitable housing allowances was carried by 117 votes to 76 - majority against the Government, 41.

He said that if charities were allowed to sell their properties to the Government, it would be a change for change sake without justification had no right to be brought before the House by the Government. No case had been made out by the Government for change and abolishing the Truck Acts as far as deduction from wages was concerned.

The Government's case was water thin and the water was going through. Ever at this late stage a minister should have been asked to justify the Government's position on this aspect of the Bill. It was bad law and it would not be long before it would bring the whole of the Bill into disrepute.

There was no public support for the abolition of the Truck Acts. It was a case of the Government imposing themselves on something similar to the Sunday Trading Bill and they ought to listen to the backbenchers, especially those in touch with industry and commerce.

# Court of Appeal

## US pension is liable to UK tax

Regular pension payments made by the United States Government to a British subject resident in England were chargeable to United Kingdom income tax under Case V of Schedule D.

Mr Justice M



# Private health care spending rises at twice the NHS rate

By Nicholas Timmins, Social Services Correspondent

Spending on private health care in the United Kingdom has risen at twice the rate of spending on the NHS in the past decade, according to figures published yesterday by the Office of Health Economics.

Amongst the Western developed countries, in 1980 the UK had been one of the largest spenders.

In 1984, NHS spending totalled £17,337 million, while spending in the private sector reached £747 million, with another £351 million spent on non-NHS medicines and medical equipment.

# NUM fails to regain funds

The National Union of Mineworkers yesterday again failed to win control of its funds at a High Court hearing.

The judge decided on an adjournment after being told that secret talks to settle part of an action about the removal of NUM funds from Britain during the pit strike, had reached a crucial stage and could be prejudiced if the union's application went ahead.

It emerged during the hearing that the 16 working miners, who won the appointment of a receiver on November 30, 1984, are now split over whether he should continue.

# Award for Times journalist

By Mark Dowd

Miss Marjorie Wallace was yesterday awarded the National Schizophrenia Fellowship's John Pringle Memorial Award for 1985 for her series of articles, "Schizophrenia - the Forgotten Illness", published in *The Times* last December.

It is the first time the award has been made and commemorates the founder of the fellowship who died in 1984.



Miss Marjorie Wallace, first

# Biffen is warned on reporter

By John Winder

A warning to the House of Commons of the absurdity of punishing a political reporter for leaking a committee report while not acting against the person who had shown him the report was given through the Leader of the House of Commons, Mr John Biffen, at Westminster yesterday.

The warning was about the case of Mr Richard Evans, Lobby Reporter of *The Times*, who is threatened with suspension from Westminster for six months for "leaking" a report of a Commons select committee.

# Church sells Shell holding

The Methodist Church said yesterday that it has disposed of its 220,000 shares in Shell Transport and Trading because of the involvement of Shell companies in South Africa.

During the past two years the Methodists have disposed of several holdings in other companies with large stakes in the South African economy: British Electric Traction, Marley Tiles, Northern Engineering Industries, Metal Box and Pilkington.

# Sale room

## Impressionists very popular in New York

By Huon Mallalieu

On Tuesday evening in New York Sotheby's held a remarkable sale of Impressionist and modern paintings, which produced \$31,542,500 or £20,219,551, with only 7 per cent bought in. Seven pictures made more than \$1 million each.

The most expensive, at \$2,960,000 or £1,833,333, made by a dealer from Europe, was "An Bal de l'Opera" by Toulouse-Lautrec (estimate \$1 million to \$1,500,000). This dated from 1893 and showed a member of well-known Parisian society and Demi-Mondaine figures, such as the Prince de Sagan, Maurice Guibert and Jane Avril, the dancer from the Moulin Rouge.

The first five lots in the sale came from the collection of Mr and Mrs David Bakalar, of Boston, and between them they made more than \$60 million.

artist of \$1,540,000 or £987,179 (estimate \$600,000-\$800,000). The same price, again a record, was made by a misty view of the Avenue de l'Opera by Camille Pissarro (estimate \$700,000-\$900,000).

The sale also included a number of sculptures by Henry Moore, one of which made a strong price of \$935,000 or £599,359. It was a bronze, two-piece reclining figure dating from 1960 (estimate \$700,000-\$900,000).

In Geneva on Tuesday Sotheby's sold the jewels of the late Countess Mena Bismarck, an American who married a grandson of the Iron Chancellor, and both Sotheby's and Christie's offered European silver. The jewels produced Swiss francs 7,837,500 or £2,750,000 with a Swedish girl, Amie Bjarne, by Carlster, with a step-cut diamond of 31.77 carats, made £1,269,231, much in line with the estimate of between \$1.5 million and \$2.5 million. A pearl necklace, in which the very attractive Fautin Latour countess was photographed by still-life of flowers and fruit Cecil Beaton. This reached Sw made a record price for the Fr 737,000 or £258,596.

# Harrods' hats set to turn heads at Royal Ascot



Top milliners have really let fashion go to their head. Those seeking a head-turning hat for Royal Ascot in June need look no further than Harrods where every taste in headgear is catered for.

Meanwhile, in New Zealand, the world-famous store is after Henry Harrod (below). The restaurateur says he is facing legal action from Harrods because they want him to stop trading under the name they have in common.

# 40 groups to share £5.8m left by GLC

More than 40 voluntary organizations are to get £5.8 million, left to them by the Greater London Council on its last hectic working day before abolition.

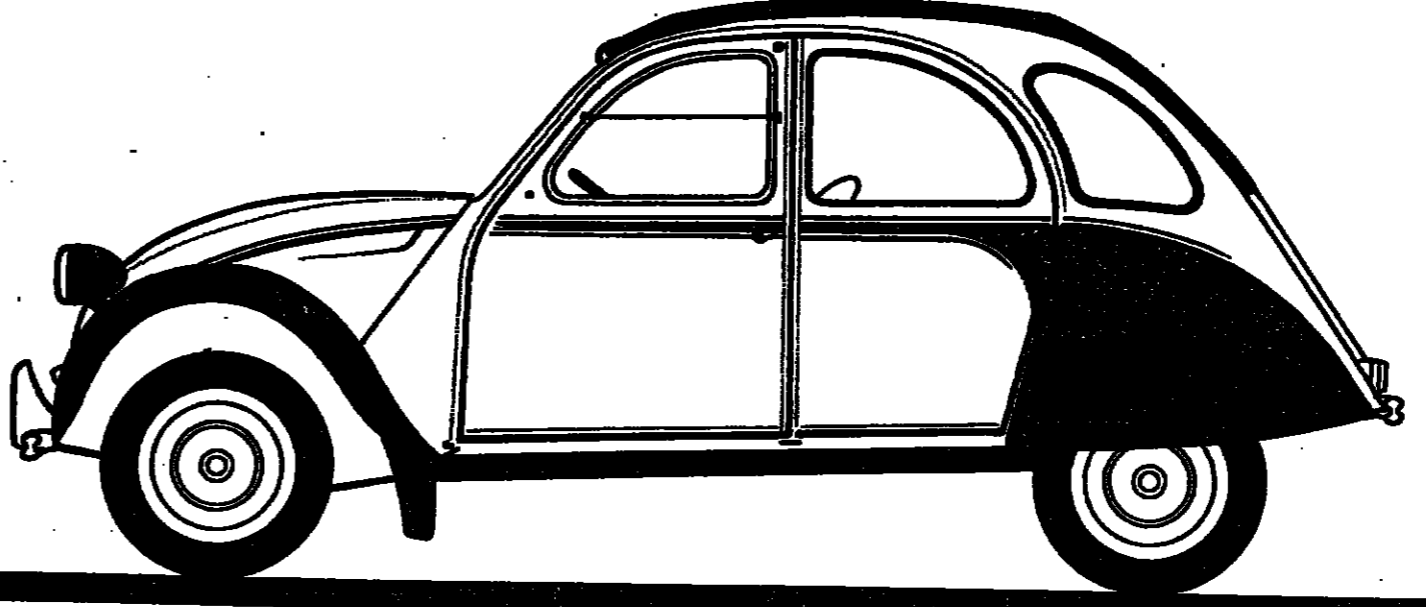
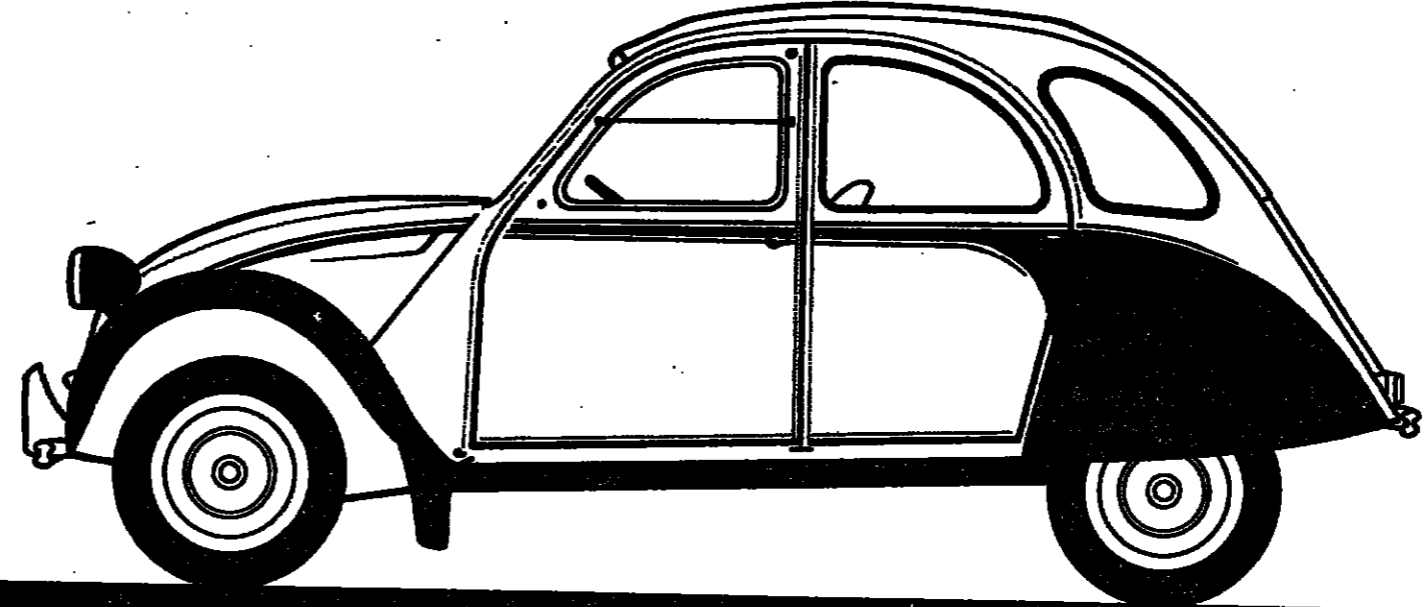
A High Court judge yesterday granted Westminster City Council permission to drop its legal challenge to a selected group of spending decisions made by the GLC on March 27.

Mr Mark Lowe, counsel for Westminster, told Mr Justice Hodgson that the city council had considered a batch of spending decisions, worth £18.5 million, to about 67 organizations in London, in the light of the House of Lords judgement outlawing the GLC's earlier plans to give £76 million to 164 voluntary groups and an arts centre.

Westminster had concluded that £5.8 million fell into a "lawful" category. But it took the view that £5.6 million was unlawful and a further £7.1 million involved decisions for which necessary government consent had been refused. Those requests were, therefore, still being challenged.

On the day that it made the spending decisions, the GLC paid £17.6 million into court, to be held pending a ruling on whether the decisions were lawful.

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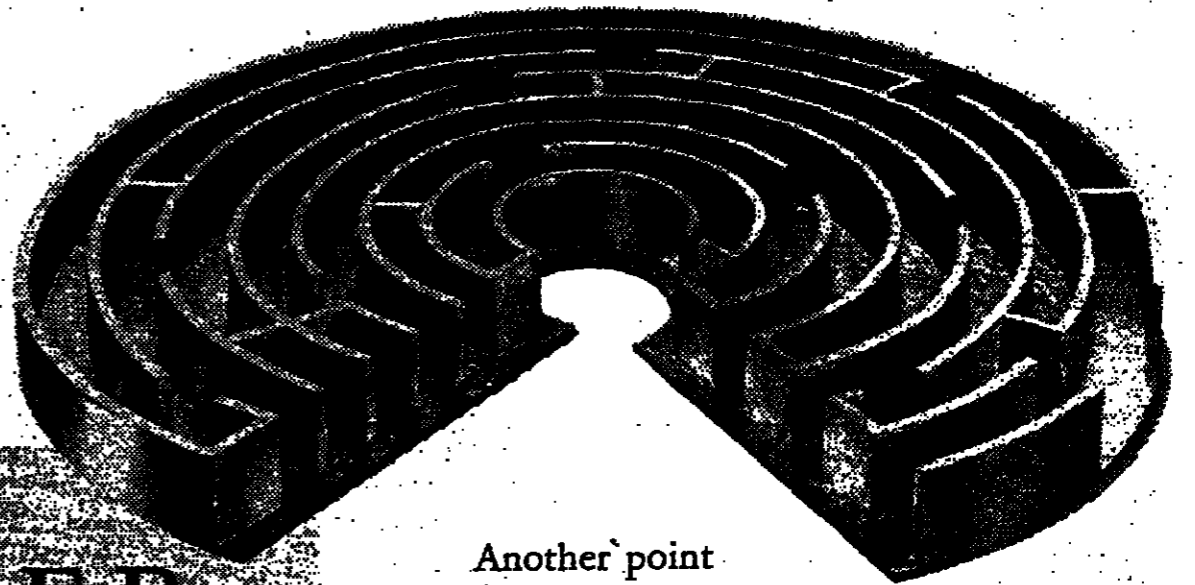
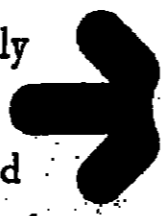


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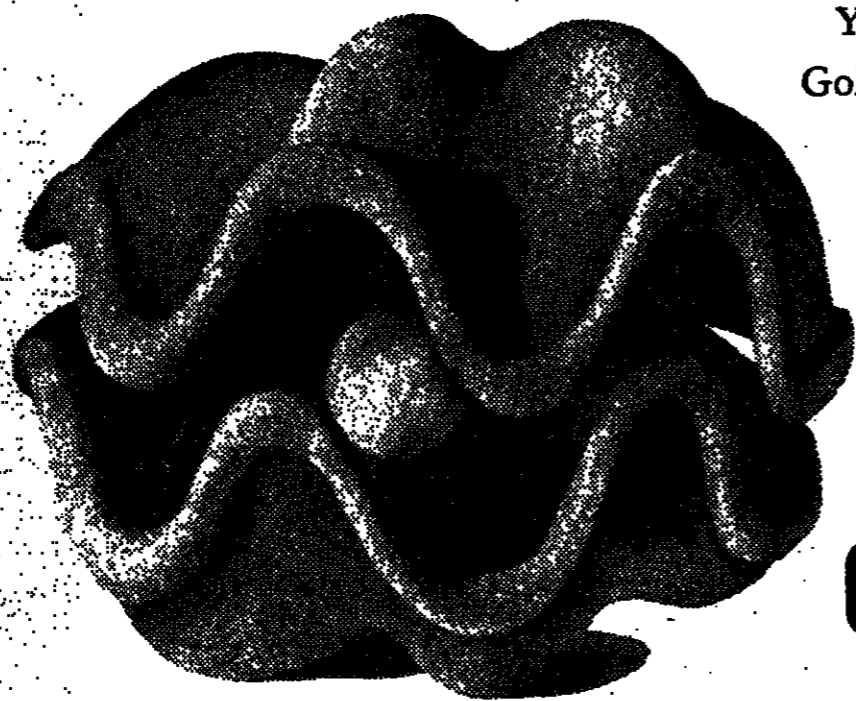
I n t e r e s t  
H i g h

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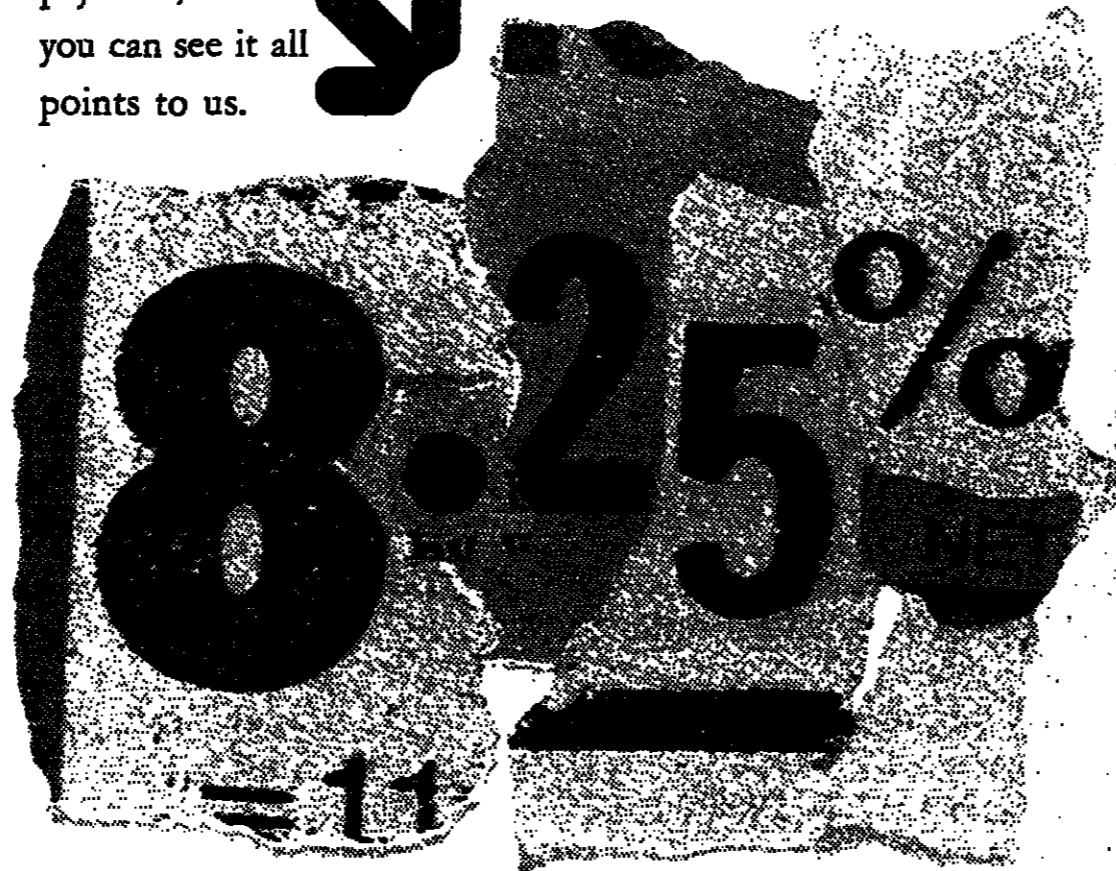


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سكراية الراجحي



# US scientists pledge to reject funds for all Star Wars research

From Michael Binyon, Washington

More than 6,500 scientists have signed a "pledge of non-participation", declaring that they will not accept any funds from the research funds for President Reagan's Strategic Defence Initiative.

The scientists, who include 15 Nobel laureates and the majority of professors in the leading university physics departments, called SDI "ill-conceived and dangerous".

They said further pursuit of a missile defence was likely to hasten an arms race on earth and in space.

Professor John Kogut, from the University of Illinois, said that 57 per cent of the teachers in the 20 leading physics departments would not accept SDI money.

In 109 physics and engineering departments, more than half the staff had signed the pledge. In all about 3,700 lecturers and 2,800 graduate students working in fields crucial to the programme were opposed to it.

Mr George Brown, a Democratic Congressman from California who also opposes SDI, said: "What we are witnessing is the third major uprising of the nation's scientists against an element of US weapons policy."

The only precedents were scientific opposition to atmospheric nuclear tests in the 1950s and the development of anti-ballistic missile systems 10 years later.

He said General James Abrahamson, the SDI director, was wrong in saying last autumn that only "a few diehards" were opposing SDI.

Last Friday a group of pro-SDI scientists announced the formation of a science and engineering committee for a secure world, and said they had already enlisted 80 research scientists supporting the programme.

They criticized the opponents for taking a position in advance of proper research, experimentation and testing.

The two chemical components are kept separate until the weapon is in flight - hence the term "binary" - and are therefore completely safe to store, unlike existing stocks.

They would mainly be used to equip US forces. The US is the only country in Nato with a production capability for chemical weapons.

The weapons are intended primarily for Europe, the US Congress has made its approval for funding their production subject to a request by Nato.

The weapons are to replace obsolescent stocks, but will be stored in the US.

They could be used in 155mm shells or air-launched bombs.

# Doubts on arms control progress

By Nicholas Ashford, Diplomatic Correspondent

There is little prospect of a breakthrough in the arms control negotiations between the United States and the Soviet Union in the short term, according to the annual strategic survey by the International Institute for Strategic Studies.

The survey, published this week, says that the grand designs of President Reagan and Mr Gorbachev are "curiously similar... both aim quite explicitly at the impossible goal of eliminating nuclear weapons."

To the extent that both leaders know this goal is unrealistic, they merit criticism of informed observers for peddling humbug to a gullible and hopeful public.

It adds that the basic incompatibility of the US and Soviet approaches towards the elimination of nuclear weapons "puts an end to any thought of rapid progress in this direction."

The survey concludes that the challenge to leaders on both sides will be to manage, and possibly reduce, tension.

# 15 years jail for British soldier

Bielefeld (AP) - A West German court has convicted and sentenced a British soldier to 15 years imprisonment for the rape and murder of an 18-year-old woman, a military spokesman said yesterday.

Squadron Leader Paul Donnelly of BAOR headquarters in Mönchengladbach identified the soldier as Richard Simmons, aged 25, of South Wales, who was accused of raping and strangling Sabena Rosenbohm of Lübbecke, north-west Germany 11 months ago.

Simmons, who is single, was assigned to the 54th Engineer Support and Ambulance Squad of the Royal Corps of Transport in Lübbecke, said Squadron Leader Donnelly.

After consultations with British authorities, jurisdiction in the case was given to the Bielefeld regional court and prosecutor's office.

Simmons is being held in a West German prison in Bielefeld pending an appeal.

# Kibbutz Briton strangled

Jerusalem (Reuters) - The body of a strangled 23-year-old British woman has been found near a roadside in Israel's southern desert region.

The woman, Lucy Amos from Kingston-on-Thames, had been missing since Monday from the nearby kibbutz of Sderot, where she had been working as a temporary volunteer.

# Bologna trial

Bologna (Reuters) - Italian magistrates have asked for 20 people, including Licio Gelli, fugitive head of the illegal P2 masonic lodge, to be sent for trial for the bombing in 1980 of Bologna railway station in which 85 people died.

# Press strike

Dhaka - About 1,200 Bangladesh journalists and more than 6,000 newspaper workers began a 24-hour strike to protest against publishers' refusal to pay a 30 per cent pay rise awarded by a government-appointed wages commission earlier this year.

# Macao talks

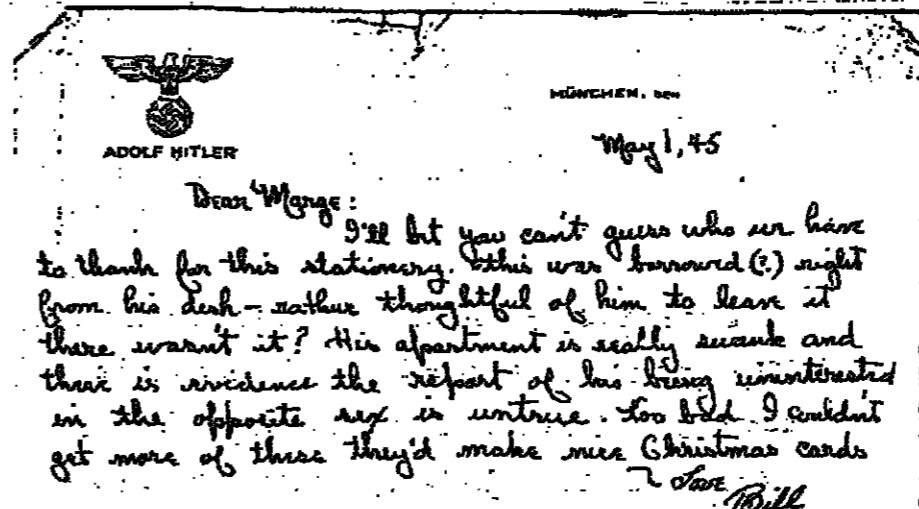
Macao (Reuters) - China and Portugal will begin negotiations on Macao's future in Peking next month, the pro-Peking newspaper *Ou Mun* said here.

# Gems sparkle

Geneva (AP) - Forty-one lots of jewellery from the estate of the late Countess Mona Bismarck were sold at a Sotheby's auction in Geneva for a total of 7,837,500 Swiss francs (£2,827,273).

# Easy targets

Bonn (Reuters) - American soldiers in West Germany have been told to leave their cowboy boots and Stetson hats behind when they go out for the evening as their dress and behaviour is making them an easy target for terrorists.



A letter (above) from "Bill", a US soldier, written on Hitler's stationery, one item in a US exhibition of memorabilia; and a snapshot of Corporal Hitler from the First World War.

# Hitler war snapshots on show in America

Union, Illinois (AP) - A swastika-decorated photograph album soon to go on display at an antique museum here appears to contain snapshots of young Corporal Adolf Hitler and his comrades-in-arms during the First World War.

Mr Donley says it is the centerpiece of a collection of Hitler memorabilia Bill collected in the closing days of the Second World War and posted back to his wife.

The album contains 68 vintage snapshots of Hitler and other members of the 16th Bavarian Reserve, an infantry unit posted on the Western Front during the First World War.

Hitler had failed a physical examination in his native Austria when war broke out in 1914, so he emigrated to Germany and volunteered.



# Nato to debate chemical weapons

Brussels - Nato ambassadors meet here today to prepare for next week's meeting of defence ministers, which is expected to consider the tricky question of Nato approval for manufacture of modern chemical weapons in the United States (Frederick Bonhart writes).

As these new chemical weapons are intended primarily for Europe, the US Congress has made its approval for funding their production subject to a request by Nato.

The weapons are to replace obsolescent stocks, but will be stored in the US.

They could be used in 155mm shells or air-launched bombs.

# Chernobyl aftermath: problems in Washington, Strasbourg and Bonn

## Photograph errors point to spy satellite shortcomings

By Pearce Wright in London and Mohsin Ali in Washington

The Chernobyl accident has provided evidence of a flaw in space technology, as well as a weakness in nuclear safety. It emerged from the pictures taken of the stricken power station by an American satellite, three days after the explosion.

Confusion about Chernobyl followed analyses of photographs assembled for the United States Government from data transmitted to earth by the Landsat 5 spacecraft. They suggested that two of the four reactors in the power station had disappeared.

The reason for the mistake lay in the fact that the Americans called on a spacecraft which would not normally be employed for the type of high resolution reconnaissance needed for the survey.

Only one of the huge American Big Bird spy satellites was in orbit, and at the time was monitoring Libya and the Middle East. There was no question of manoeuvring it even temporarily.

That job should have fallen to a new military spacecraft, which was destroyed with the failure of a Titan 34D being launched from the Vandenberg US Air Force base, California, on April 18.

Advisers to the State Department turned to the civilian satellite, which is equipped for geology and mineral surveys, pollution detection and crop monitoring.

It differs fundamentally from the Big Birds, which have the best resolution cameras and telescope lenses available to pick out objects smaller than a person.

An infra-red sensor is among the Landsat detectors. That showed the hot spot of the burning reactor core. But the spacecraft does not have the high resolution of the Big Bird.

Mapping is done in a series of traverses as the planet rotates beneath the satellite. But there is an overlap between adjacent paths. When the map was assembled, the data was not of high enough resolution to show that the images in the overlap were not matched precisely.

Officials in the Department of Defence were suggesting yesterday that it was essential in future to agree an inspection system in any arrangement for monitoring.

Washington space experts said the Soviet Union had a more extensive space monitoring and detection network than the United States Department of Defence.

But the fewer American spacecraft were claimed to be more sophisticated and designed for special purposes.

## EEC may seek new powers

From Richard Owen, Strasbourg

The EEC Commission may ask for greater powers to deal with Chernobyl-type emergencies, according to senior Community sources.

The Commission met yesterday at the European Parliament to consider the aftermath of Chernobyl and the EEC's failure to act decisively until two weeks after the accident.

Sources said senior officials were dismayed by damage to the EEC's image over the past two weeks, but that the Commission would need a juridical basis for new powers and was likely to run into controversy if it proposed new procedures.

EEC foreign ministers finally agreed to a ban on food imports from seven East European nations on Monday, but failed to agree on radiation levels for the monitoring of contamination in foodstuffs traded within the Common Market.

Report rejected: Mr Stanley Clinton Davis, the EEC Commissioner for the Environment, has rejected an EEC report on safety at Sellafield and other nuclear plants in Europe as inadequate in the light of the Chernobyl disaster (Richard Owen writes).

Mr Clinton Davis said the Commission would produce another report. The European nuclear industry had shown a patronizing attitude towards people's legitimate fears, he said.

## Political fallout threatens Kohl election chances

From Frank Johnson, Bonn

Chancellor Kohl yesterday made strenuous efforts to show he is "doing something" about the effects of Chernobyl on West Germany, amid the growing belief that it is the one issue that could cost him the next general election.

He made his first pronouncement on the issue to the Bundestag (federal Parliament), emphasizing his personal initiative to write to Mr Gorbachev proposing an international conference on nuclear safety.

Meanwhile, Herr Ignaz Kiechle, his Minister of Agriculture, made it known that he would meet ministers of the Länder (regional) governments today to discuss what compensation could be given to farmers whose produce, because of fears that it might be contaminated by radiation, could not be sold.

This sudden activity has followed days in which accusations were made that Bonn was doing nothing about the effects of Chernobyl on the country. The dismaying thing for the Government is that the effects - or those that can be measured - appear to be negligible. Radiation levels were back to normal last week.

It is the farmers, however, who are causing the immediate political problem. The Christian Democrat (CDU) Government of Lower Saxony faces the polls on June 15, and

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# Lobbyist cuts White House tie

From Michael Binyon, Washington

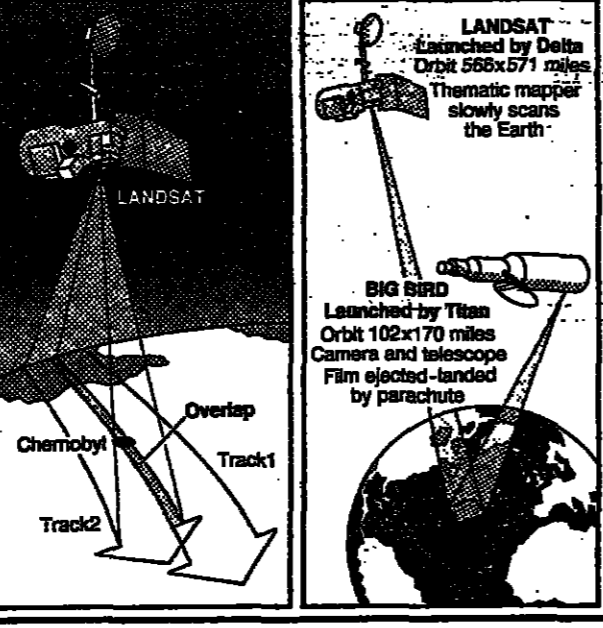
Mr Michael Deaver, the embattled lobbyist and family friend of President Reagan, has handed back his White House pass in an effort to prevent embarrassment to the President during the investigations into his activities.

Mr Deaver, the only former White House aide to retain his pass after leaving office, sent it back by messenger with a personal note. He has also asked not to receive further copies of Mr Reagan's schedule, and will no longer use the White House tennis courts.

His action, the first attempt to distance himself from the Reagan family, came a day after the General Accounting Office issued a report, saying that he may have violated federal conflict-of-interest laws in lobbying for the Canadians on acid rain.

Mr Deaver told *The Washington Post* on Tuesday that he had terminated discussions with Satchel and Satchel, the British advertising agency that was proposing to buy his lobbying agency for \$18 million (£11.7 million). He also said he had never used his relationship with the Reagans on behalf of any client.

Meanwhile, a Canadian parliamentary committee yesterday began a preliminary inquiry into the hiring of Mr Deaver for \$165,000 to represent Ottawa. The issue was whether Ottawa had spent taxpayers money knowingly violating US law.



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# Socialists try to censure Chirac over guillotine attempt on disputed Bill

From Diana Geddes, Paris

The opposition Socialists yesterday tabled the first censure motion, in response to the new French Government's attempt to use a parliamentary guillotine on a controversial enabling Bill, giving it the power to legislate by decree on a series of economic and social measures.

The Socialists' move came after the announcement by M Jacques Chirac, the Prime Minister, on Tuesday night that the Government had decided to call a vote of confidence to put an end to the blocking tactics adopted by the left against the Bill. It has already been subject to more than 600 amendments and three weeks of debate.

M Chirac's decision was prompted by the unexpected decision of the Socialists on Tuesday to table a further package of 20 amendments, despite having previously given an undertaking not to do so.

The Government has set itself an extremely tight legislative timetable, and it became clear that it would have to use the guillotine if the necessary legislation were to go through Parliament before the summer recess. However, to outside observers it looks as if the Government has simply given in to the mounting pressure from its own supporters to get on with the implementation of its electoral promises.

On Monday, the leading right-wing newspaper, *Le Figaro*, caused a stir when it published a front-page editorial by M Alain Peyrefitte, the paper's editor-in-chief and former Gaullist minister, in which he effectively called on the Government to stop dragging its feet in order to avoid succumbing to "the tyranny of the status quo".

M Jean-Marie Le Pen, leader of the extreme-right National Front, voiced more than just his own party's suspicions when he suggested that the requirements of maintaining a peaceful political "cohabitation" with President Mitterrand had forced M Chirac "to put a lot of socialist water into his liberal (right-wing) wine".

M Chirac is naturally anxious to move ahead quickly, both in order to satisfy his critics and to get the Government's programme of liberalizing the economy rolling. But he feels that it would not be wise in a democratic

country for the Government to be seen to be taking too much power into its own hands by forcing legislation through Parliament, particularly when the Bill concerned is itself designed to give the Government additional powers to by-pass Parliament.

Furthermore, M Chirac knows that he will probably have to have recourse to the same guillotine procedure on the very next Bill to be presented to Parliament.

The Electoral Reform Bill, which would repeal the Socialist law on proportional representation and bring back the old system of majority voting, is strongly contested by several centre-right UDF deputies, who would stand to lose their seats under the old system, as well as by the National Front, the Socialists and the Communists.

The Cabinet yesterday gave its approval to the Government to use Article 49-3 on the Electoral Reform Bill, which is due to be presented to Parliament next Tuesday.

Not only does that procedure act as a guillotine, but it also enables the Government to avoid an embarrassing count of those opposed to it.



Black youths protesting against independence for KwaNdebele soak their shirts in water to reduce the effect of tear gas.

# Apartheid the focus of Gandhi sub-Saharan tour

From Jan Raath, Harare

Mr Rajiv Gandhi, the Prime Minister of India, arrived in the Zambian capital, Lusaka, yesterday at the start of his first trip to sub-Saharan Africa.

During the next three days he will also visit Zimbabwe, Angola and Tanzania.

According to Indian High Commission officials, Mr Gandhi will use the trip to acquaint himself with black southern Africa's campaign against white-ruled South Africa.

Observers here see his visit as the most crucial of the trip because he and Mr Robert Mugabe, the Zimbabwean

Prime Minister, are members of a seven-nation committee which will examine next month's report by the Commonwealth Eminent Persons Group, and decide whether Pretoria is acting with sufficient determination to dismantle apartheid.

The report by the group, which is examining the prospects for change in South

Africa, may affect whether the Commonwealth will force Britain to take stronger action against Pretoria.

The report is also expected to be the main topic of discussion in Tanzania, the last stop on the trip, because Mr John Malecela, a former Tanzanian Foreign Minister, is a member of the group.

# Transkei crash kills 31 children

Johannesburg (AP) — A bus carrying 176 schoolchildren overturned, killing 31 of them and injuring the rest, authorities in the South African homeland of Transkei said yesterday.

The accident on Tuesday night was the second bus disaster in the black homeland in two days.

A bus crashed on a mountain road in Transkei on Monday, killing 30 of the 97 passengers.

Mr George Matanzima, the homeland's Prime Minister, said he had asked the Transport Ministry for an explanation as to why so many children were packed onto one bus.

Mr Matanzima said the bus overturned on a road in the Engcobo district, in the western part of the homeland, as it was bringing the children back from a sports event.

The crash on Monday occurred in north-east Transkei when the gears and brakes of a bus failed as it was driving up a steep incline, police said. The vehicle rolled backwards, struck a van, then overturned off the road. Transkei lies along the Indian Ocean coast between the cities of Durban and East London.

# Man in the news

## 'Realist' Obasanjo impresses Pretoria

By Nicholas Ashford, Diplomatic Correspondent

If the Commonwealth Eminent Persons Group, which returned to South Africa yesterday, succeeds in negotiating the release of Mr Nelson Mandela, the black nationalist leader, as a first step towards a black-white dialogue, much of the credit will go to General Obasanjo, the group's Nigerian co-chairman.

The former Nigerian head of state made a big impact on both black and white South Africans whom he met during two earlier visits to the republic this year.

In particular, he impressed members of the Cabinet as — in the words of Mr R.F. "Pik" Botha, the Foreign Minister — someone who "knows the realities of Africa".

What produced this back-handed compliment was the fact that General Obasanjo, while being totally opposed to apartheid, was prepared to listen sympathetically to Pretoria's view that South Africa is a multi-ethnic state requiring a unique political solution which would provide special protection for minorities.

His understanding of South Africa's complex ethnic problems derives from his own experience in Nigeria, where successive leaders have supported the right of self-determination for the country's ethnic groups.

However, General Obasanjo and his colleagues all made a clear distinction between "pluralism", which accepts the equal value of minorities, and "tribalism", which is discriminatory and divisive.

The British-trained general took over as head of state after the assassination of General Murtala Mohammed in 1976. The first Yoruba to lead Nigeria, he carried out his predecessor's commitment to revise the constitution and return the country to civilian rule.

During his three years in office, the country was divided into 19 federal sub-states, an American-style constitution was introduced and semi-party elections were held. At the end of 1979 he led his troops back to their barracks and left the presidency for private life — a rare occurrence in modern Africa. Sadly, Nigeria's experiment with civilian rule was short-lived and the soldiers took over again in 1983.

General Obasanjo was born in Abeokuta, Ogun state, in 1927 and was trained at Mons before joining the Nigerian Army. He has personal experience of the devastating effect which tribal divisions can have in Africa. He served in the Congo in 1960 and then held a succession of senior posts in the federal Army during the Nigerian civil war. He accepted the surrender of the defeated Biafran forces in 1970.

Although he spends most of his time farming these days, he remains a highly respected and influential figure within Nigeria. A speech he delivered last year, which was implicitly critical of the Buhari regime, provided the spark which set off last August's coup by General Ibrahim Babangida.

General Obasanjo has impressed black and white South Africans with his informality and his down-to-earth sense of humour, as well as with his political pragmatism.

Once when he was chatting to General Magnus Malan, the Defence Minister, he put his arm around the Afrikaner's shoulder, gave him a big hug and said: "We generals understand each other, don't we?"

It remains to be seen whether such human gestures can help to persuade the ruling Afrikaner elite that sharing power with blacks may not be such a terrifying prospect as they fear.

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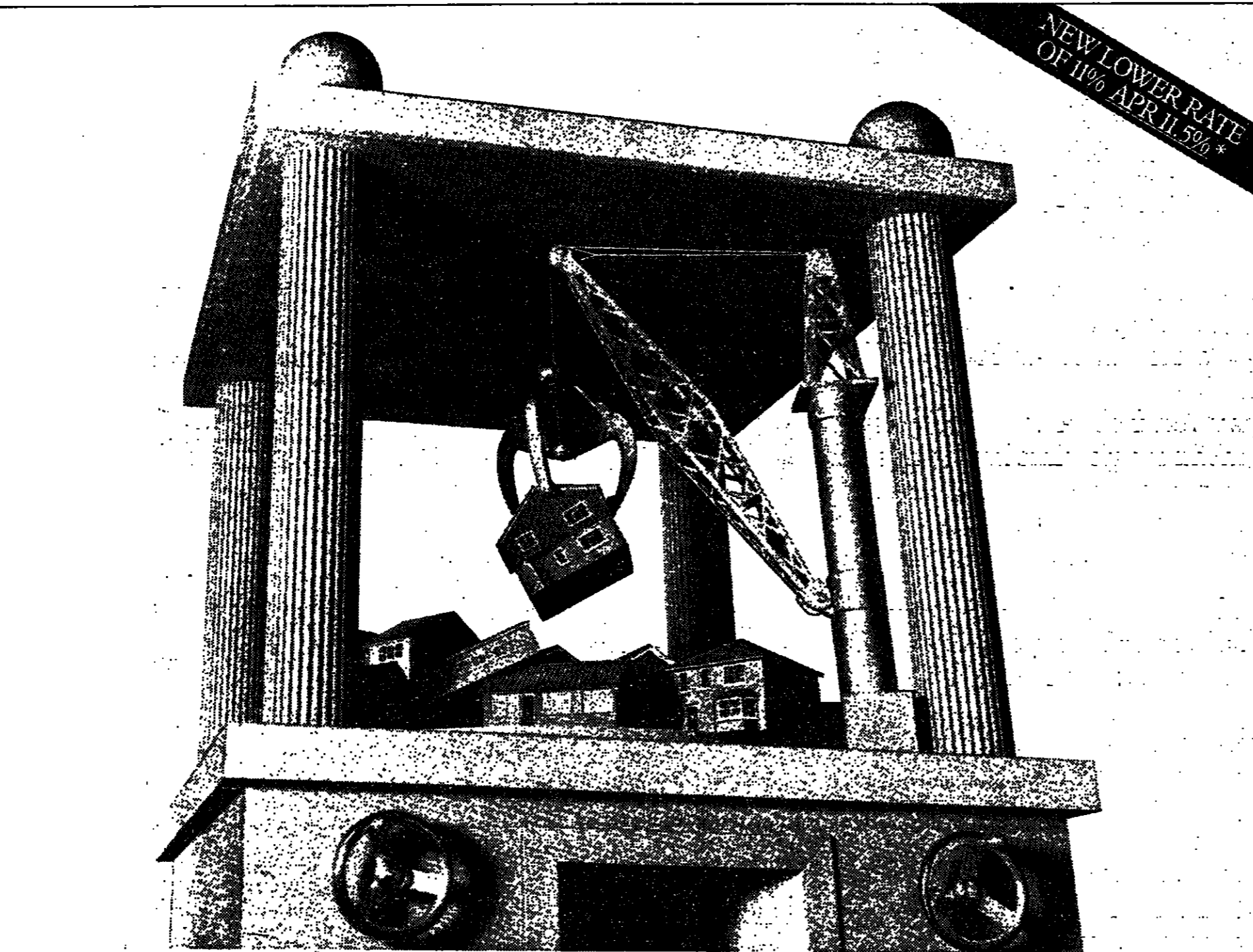
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# Shuttles to resume next year

Washington (Reuter) — The United States hopes to resume its space shuttle flights by July 1987, Mr James Fletcher, the new head of the National Aeronautics and Space Administration (Nasa), said yesterday.

The flights have been suspended since the January 28 explosion of the space shuttle Challenger, in which its seven crew died.

Since the Challenger explosion, the space programme has suffered a series of setbacks, failing repeatedly in efforts to launch satellites with unmanned rockets.

Mr Fletcher, sworn in on Tuesday for a second term as administrator, said he had ordered a complete review of Nasa operations in an effort to overcome management problems.

Meanwhile, divers have recovered parts of the Delta rocket that went out of control and had to be destroyed shortly after being launched earlier this month.

# Kremlin wants troops out

Moscow (Reuter) — The Soviet Union wants to bring home its troops from Afghanistan "in the near future", Mr Anatoly Dobrynin, one of the secretaries of the Communist Party Central Committee, said yesterday.

Tass quoted the former ambassador to Washington as telling a Moscow meeting that the withdrawal schedule was only waiting for a political settlement to be put into effect.

Mr Dobrynin said Moscow hoped for success in the indirect UN-sponsored talks in Geneva between Pakistan and the Soviet-backed Kabul Government, which had reached a crucial stage.

"The Soviet Union would like in the near future to return home the Soviet troops staying in Afghanistan . . ." he said.

The Kremlin sent in troops in 1979 and now has an estimated 115,000 men in the neighbouring Asian country, helping the Communist Government fight Islamic rebels.

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The rate you will be offered is the rate current on the day we receive your application. It's then fixed and guaranteed over five years, whatever happens to interest rates elsewhere.

If you don't want to accept the rate offered, just cancel your standing order. It's that simple.

### CARRYING ON

You needn't stop your payments after 12 months. We will write and tell you the guaranteed return on your next certificate. The plan will simply continue automatically if you want to carry on.

You can take your money out at any time, but you will get the best rate of return if you keep each certificate for a full 4 years.

### INVEST HERE AND NOW

Complete the application form and standing order and send them both by first class post to:

The Savings Certificate Office, Yearly Plan Section, Durham, DH99 1NS. Do not send any money.

Remember with Yearly Plan you can get the benefit of tax-free returns at guaranteed rates without having to invest a lump sum. Now, isn't that clever?

### PROSPECTUS 10TH JULY 1985

**DEFINITIONS AND TAX RELIEF:** 1. The National Savings Yearly Plan (the "Scheme") is a scheme established by the Director of Savings on behalf of the Treasury under the National Loans Act 1968. Under the Scheme an agreement is made to make 12 monthly payments leading to the issue of a certificate. The agreement also provides for the applicant to be offered an option to make payments under a subsequent agreement, each of 12 monthly payments. Options are available only if the applicant has not made a further application but only if at least 7 paid payments are made under the immediately preceding agreement and have not been repaid before the certificate is issued. The Scheme is subject to the terms of the National Savings Certificate Act 1985 and the National Loans Act 1968 and any regulations made thereunder. The Scheme is subject to the terms of the National Loans Act 1968 and any regulations made thereunder. The Scheme is subject to the terms of the National Loans Act 1968 and any regulations made thereunder.

**DEFINITIONS:** 2. In this prospectus, "applicant" means an eligible person as defined in paragraph 3 who enters into a Yearly Plan agreement. "Certificate date" means the date one year after the first of the month which follows the month of the first payment. It shall be shown on the certificate. "Interest rate" means the rate of interest which applies to the certificate at the certificate date. "Interest rate date" means the date which determines the interest rate, which is applicable to the certificate, set out in the prospectus for an annual agreement. The date of application is relevant for the Savings Certificate and the Yearly Plan Section. For a subsequent agreement it is an agreement of the date of the first payment. "Standing order" means a standing order which is set up on the day of application. "Standing order agreement" means a standing order agreement which is set up on the day of application. "Interest rate date" means the date which determines the interest rate, which is applicable to the certificate, set out in the prospectus for an annual agreement. The date of application is relevant for the Savings Certificate and the Yearly Plan Section. For a subsequent agreement it is an agreement of the date of the first payment. "Standing order" means a standing order which is set up on the day of application. "Standing order agreement" means a standing order agreement which is set up on the day of application.

**ELIGIBILITY:** 3. A Yearly Plan agreement may be applied for by an individual who has reached the age of 7 years and is not under a legal disability other than by reason of being, or

(b) by an individual who is the spouse of a person under the age of 7 years at the date of application, provided that the Yearly Plan Section of the National Savings Certificate Office is satisfied that the person is not under a legal disability other than by reason of being, or

(c) by an individual who is the spouse of a person under the age of 7 years at the date of application, provided that the Yearly Plan Section of the National Savings Certificate Office is satisfied that the person is not under a legal disability other than by reason of being, or

(d) by an individual who is the spouse of a person under the age of 7 years at the date of application, provided that the Yearly Plan Section of the National Savings Certificate Office is satisfied that the person is not under a legal disability other than by reason of being, or

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(x) by an individual who is the spouse of a person under the age of 7 years at the date of application, provided that the Yearly Plan Section of the National Savings Certificate Office is satisfied that the person is not under a legal disability other than by reason of being, or

(y) by an individual who is the spouse of a person under the age of 7 years at the date of application, provided that the Yearly Plan Section of the National Savings Certificate Office is satisfied that the person is not under a legal disability other than by reason of being, or

(z) by an individual who is the spouse of a person under the age of 7 years at the date of application, provided that the Yearly Plan Section of the National Savings Certificate Office is satisfied that the person is not under a legal disability other than by reason of being, or

**YEARLY PLAN APPLICATION**  
THE SAVINGS CERTIFICATE OFFICE, YEARLY PLAN SECTION, DURHAM DH99 1NS.

1 Name and Address of Applicant (CAPITAL LETTERS PLEASE)

Surname: \_\_\_\_\_ My/Mrs/Miss  
All forenames: \_\_\_\_\_  
Address: \_\_\_\_\_  
Date of Birth: \_\_\_\_\_ Day \_\_\_\_\_ Month \_\_\_\_\_ Year \_\_\_\_\_  
Postcode: \_\_\_\_\_

2 I will arrange monthly payments of: £ \_\_\_\_\_

3 Other Payments to Yearly Plan: If payments are already being made to Yearly Plan on behalf of the above, please give the Yearly Plan numbers: \_\_\_\_\_

4 I accept the terms of the Prospectus dated 10 July 1985.

Signature of Applicant: \_\_\_\_\_ Date: \_\_\_\_\_ 19 \_\_\_\_\_  
Daytime Telephone: \_\_\_\_\_

**Yearly Plan Standing Order Mandate**  
Please pay to the Bank of England for the credit of National Savings

Sort Code Number: 10-21-99 Account Number: 212577009  
Quoting Reference: \_\_\_\_\_

on the \_\_\_\_\_ of each month until further notice in writing, the sum of £ \_\_\_\_\_  
and debit my account accordingly

Please enter full Name and Address of Bank: \_\_\_\_\_  
Name of account to be debited: \_\_\_\_\_  
Account Number: \_\_\_\_\_  
Bank Branch Sorting Code: \_\_\_\_\_  
Signature of Account Holder(s): \_\_\_\_\_  
Date: \_\_\_\_\_ 19 \_\_\_\_\_

## NATIONAL SAVINGS YEARLY PLAN





# Spain sets seal on EEC membership MEPs applaud King's vision of a united free and firm Europe

From Richard Owen, Strasbourg

King Juan Carlos of Spain yesterday called for an intensified European fight against terrorism and a "determining role" for the EEC in East-West disarmament within the framework of Western security.

Addressing the European Parliament and thus setting the seal on Spain's accession to the EEC, the King was warmly applauded for his vigorous call for a "free, united and firm Europe".

He brought MEPs, from far-right to Communist, to their feet during a speech proclaiming that Europe must not merely be a passive shock absorber for tensions but rather a force for peace. "We must use all the legitimate means at our disposal to protect freedom and democracy against fanaticism," he said.

The King's remarks followed a debate in which both socialists and conservatives called for a European defence and security policy, arguing that disarmament could not be left to the superpowers alone.

Mr Alasdair Hutton (Conservative, South of Scotland) said Europe's prosperity and

stability depended on a "strong and viable defence force". Some Conservatives, however, disagreed, insisting that European defence was best assured through Nato.

The socialists said energetic European action on defence would "prevent the superpowers from increasing tension on Europe's doorstep". Their resolution condemned European participation in America's Star Wars project.

Irish MEPs were joined by Mrs Winnie Ewing (Independent, Highlands and Islands) in objecting that defence was outside the scope of the EEC.

Mr Willem van Eekelen, the Dutch Minister for European Affairs, said political and economic aspects of security were covered by the Single European Act recently signed by the twelve to advance European unity, although there was so far no common position on military matters and an EEC defence policy was probably a non-starter.

With Queen Sofia at his side, and backed by the flags of the Twelve, King Juan Carlos said Spain would not falter in its commitment to European unity, and was prepared to

ratify the Single European Act promptly.

"We shall not be deterred by minor difficulties," he declared, offering a fresh and uplifting vision to EEC-MEPs dispirited by European squabbles over issues such as Libya and Chernobyl. He pinpointed problem areas such as unemployment, regional tensions and environmental pollution.

King Juan Carlos said Spain had regained its natural place in Europe through pluralism and human rights, and he offered a confident vision of a Europe free of borders, which would supersede the existing Common Market.

For a moment MEPs appeared overcome by the enthusiasm of the Head of State of Europe's newest member. However, after he and Queen Sofia left to attend a lunch in their honour in the old town of Strasbourg, the ensuing annual wrangle over the EEC budget swiftly brought them back to earth.

What King Juan Carlos called "the divisions left behind by history" are clearly not yet eliminated.

# The Great Wall on horseback

Shanhaiguan, China (Reuter) - The British explorer, Mr Robin Hanbury-Tenison, is riding a Chinese cavalry horse along the Great Wall of China because he says it is the sort of eccentric thing that English people do.

"It's going to be absolutely marvellous," he said before setting out with his wife, Louella, from this village at the eastern end of the Great Wall, which winds for more than 3,000 miles.

"We will be riding through places where foreigners are not normally allowed to go," Mr Hanbury-Tenison, aged 50, set out from Shanhaiguan (Mountain-Sea Pass) last Saturday. The first stage of the journey will take about 10 days, ending at a section of the wall to the north of Peking.

The idea for the adventure was born on their last marathon ride, on Shire horses from the south of France to their home in Cornwall in 1984.

"Where should we go next, we asked ourselves," Mr Hanbury-Tenison said. "And the Great Wall it was." The two Mongolian horses, one said to have a "severe character defect", were bought for the equivalent of £160 each from a unit of the Chinese People's Liberation Army near Shanhaiguan.

Permission for the trip from the Chinese authorities took about a year to obtain.



The Hanbury-Tenisons at the start of their Great Wall ride.

# Israel police shoot Palestinians in student protests

From Ian Murray, Jerusalem

Israeli border police shot and wounded at least two Palestinians yesterday, when they moved in to break up a violent demonstration by hundreds of students from the University of An-Najah in Nablus.

The students had poured into the town in a counter-demonstration to a planned march through the centre by militant Jewish settlers to mark the thirty-eighth anniversary of the foundation of the state of Israel.

Eye-witnesses say that the students started the border police car on their way into the town. The policemen called for help and fired into the air. As reinforcements arrived, the students ran off into the narrow alleyways of the Casbah.

From there, military sources say, they began throwing stones at the border police. The police then responded by firing tear gas and rubber bullets, but the demonstrators refused to go away.

Then the police fired tear gas into the air and finally into the crowd, hitting one man in the chest and another in the leg, causing what were described as "moderate injuries".

According to Palestinian sources, a third man was hit in the head. Two women also needed treatment for injuries apparently caused by the stone throwing.

An-Najah university students are frequently in trouble with the Israeli authorities, who have closed it down on a number of occasions.

Tension in Nablus continues to run high after the assassination there in March of the Israeli appointed mayor, Mr Zaki.

If the Nablus march ended with the 1978 being placed under a strict curfew, an Israeli itself tens of thousands of people celebrated independence day by visiting military bases and parading in the countryside.

A favourite spot for city trippers was Northern Galilee, even though these people were again warned there not to be "provoked" by a Katiyasa rocket fired from the West Bank.

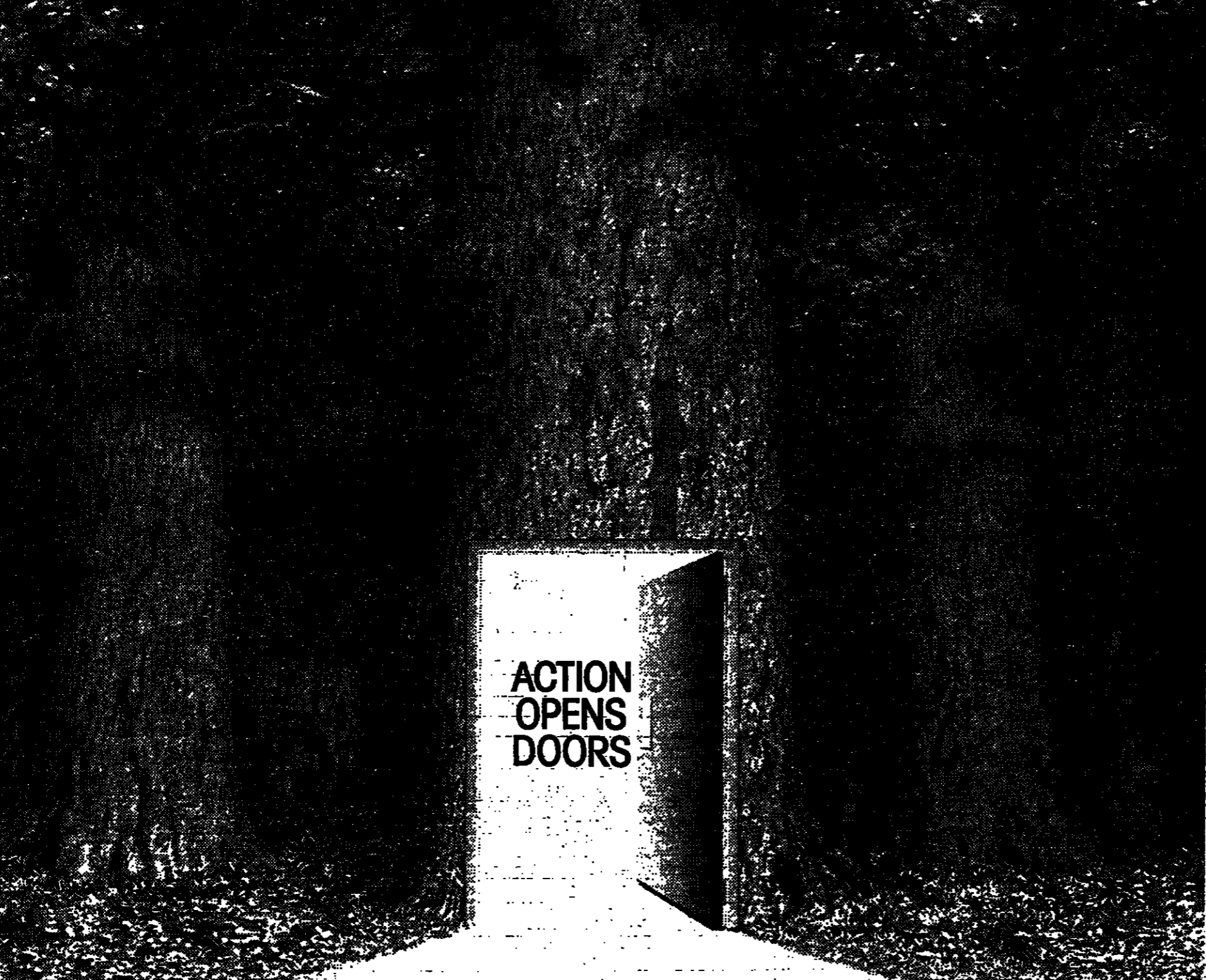
The same authorities of the Katiyasa rocket fired from the West Bank, which has been described as a "test of the security" of the defence budget. It is the first successful flight since a political change over whether the rockets can afford it.

Mr Shubon, Israel's Prime Minister, took the opportunity of the celebration to give an optimistic radio interview, claiming that the Middle East peace process was not dead, even if progress was slower than had been hoped.

He pointed to the way the West had "reinstated" the peace process, and the continuing efforts of the Israeli Government to bring the Jordanian and Palestinian sides to the negotiating table, as signs that there was continuing movement in the right direction.

The chosen theme for this independence day was democracy, with President Herzog speaking out against the danger of racism and intolerance, and urging the need for more meetings between the Jewish and Arab peoples. His speech was delivered before the deconstructed stadium.

# TOO MANY OBSTACLES CAN BLOCK THE PATH OF A SMALL BUSINESS ENTERPRISE.



**ACTION OPENS DOORS**

One of the features of the new industrial society is the growth of small businesses.

Sometimes one person runs the business. Sometimes a small group of people. But they can create jobs and are healthy signs of flourishing enterprise.

It isn't always easy, however, for someone unused to running a business of their own to get started, and make a success of it.

There can be financial difficulties, and legal obstacles. There are production, marketing and promotional difficulties. They seem to block the ways to progress.

'Action for Jobs' is available now to show how enterprising people in small business can help themselves. Expertise in many aspects of business is available from the Small Firms Service.

There are also schemes to make finding finance easier and to help develop—and expand—employment. In fact, there is probably far more help available than people imagine.

If you already run a small business, or you're interested in starting one up, phone the Small Firms Service on Freephone Enterprise, or pick up a booklet at your main Post Office, your local Jobcentre or Careers Office. Or send in the coupon for the 'Action for Jobs' booklet.

**ACTION FOR JOBS**

**SCHEMES FOR ENTERPRISE**  
Small Firms Service, Loan Guarantee Scheme, Business Expansion Scheme, Training for Enterprise, Management Extension Programme, Enterprise Allowance Scheme, Job Splitting Scheme, New Workers Scheme.

To: Action for Jobs, FREEPOST Curzon House, 20-24 Lonsdale Road, London NW6 1YF. Please send me the 'Action for Jobs' booklet.

Name \_\_\_\_\_ Address \_\_\_\_\_

# 6 officers suspended in Bilbao

From Harry Debelius, Madrid

The Interior Ministry has suspended six high-ranking police officers after Spanish leading news weekly, *El Mundo*, reported that they were under investigation for connections with the disappearance of a 26-year-old, several big bank-rupt, drug trafficking and the unauthorised sale of weapons. It was learnt here yesterday.

They are the chief of the regional brigade of the judicial police in Bilbao, Señor Javier Fernández Alvarez, the head of the hold-up squad in Bilbao, Inspector Miguel Angel Becázar Torres, the head of the first division of the Madrid hold-up squad, Señor Victoriano Gutiérrez Ebo, another member of the Madrid hold-up squad, Inspector Rafael Jaime Parilla, the former hold-up squad leader in Santander, Inspector Antonio Caro Fontanilla, and another Inspector of the Madrid central brigade, Señor Abelardo Rafael Martínez García.

One of the cases being probed is that of the disappearance of a young criminal, Señor Santiago Corrala Ruiz, alias "El Nam", who, his police captors say, escaped on the very night he was last arrested in Madrid.

A Santander Jeweller, who claims he was blackmailed and threatened in order to make him co-operate with crooked policemen, alleges that "El Nam" died of a heart attack while being interrogated.

# Lisbon fo act on jail brutality

From Martha de la Cruz, Lisbon

An inquiry into police brutality in Portuguese prisons and police stations has led to disciplinary action of criminal charges being brought against 30 of the 330 guards in the justice system, it was learnt here yesterday.

Another investigation into at least 106 complaints against other police is expected to bring similar actions.

The investigations were suggested by Dr Almeida Ribeiro, the Ombudsman, a former president of the Portuguese bar association and Portugal's representative at the UN Commission for Human Rights.

He acted after a group of prisoners complained that one inmate had been blinded by guards during a riot in their prison.

Dr Almeida Ribeiro made public his committee's findings after presenting them to the Ministries of Justice and the Interior. When he had no response from the parties to Parliament, with the exception of the right-wing Christian Democrats, he petitioned the Government to ask what action would be taken.

The other investigation committee, made up of representatives of the Ministries of Justice and the Interior, the police force and the office of the Ombudsman, further checked 166 cases of police brutality against ordinary citizens reported in the press.

# Zia saves his Premier from embarrassment

From Hasan Akhtar, Islamabad

President Zia ul-Haq has issued an ordinance which has apparently saved Mr Muhammad Khan Junejo, the Prime Minister, Mr Chaudhry Ali Shah, the Sindh Chief Minister and a number of other members of the ruling Pakistan Muslim League from losing their parliamentary seats as a result of a legal loophole.

Several independent members of the National Assembly had asked Mr Fakir Imam, the Speaker, to refer an objection against them to the Chief Election Commissioner, to decide whether they could lawfully retain their parliamentary seats.

The opposition maintained that no sitting member could formally declare himself to be a member of a political party unless the party had been legally registered.

Now the President has issued an ordinance removing the bar against political affiliations.

# Anti-Ershad strike cripples urban areas

Dhaka (Reuter) - Police patrolled the Bangladesh capital and other towns yesterday as a half-day strike called by opposition parties demanding the resignation of President Ershad crippled urban areas (Ahmed Fazl writes).

Three bomb attacks on police jeeps broke the lull here in the morning, as buses kept off the streets, shops closed, trains and airlines failed to operate and government offices reported low attendance.

More than 200 people were arrested in Dhaka during the strike, called by the Awami League-led alliance to protest against the recent election.

# Gurkha riots put down by Indian police

Delhi (Reuter) - Police shot dead one demonstrator and arrested more than 100 during protests by Gurkhas campaigning for greater autonomy and language rights in north-east India, authorities said yesterday.

A 12-hour protest strike called on Monday by the Gurkha National Liberation Front (GNLF) has paralysed the Himachal Pradesh town of Dilling in West Bengal state, police said.

One person was killed on Monday when police fired on GNLF supporters who had taken a police outpost, killing five officers.

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# Artukovic sentenced to death for role in Croatian war crimes

Andrija Artukovic, the 86-year-old wartime Croatian Minister of the Interior, showed no signs of remorse as the court pronounced him guilty of war crimes and sentenced him to death at the end of his trial, which lasted four weeks and throughout which he had been pleading his innocence.

Artukovic was convicted of four specific crimes, including the murder of civilians and prisoners of war. The indictment was restricted to these specific charges by the extradition treaty under which the United States handed him over in February this year.

The sentence itself was a foregone conclusion, but obviously Artukovic's family and his advanced age raise the possibility of delaying the execution.

The sentence must first be ratified by the Supreme Court of Croatia. The defence then has another possibility of appealing to the Federal Court, which might take several months, if not a year, as there is no real likelihood of the sentence itself being commuted in the Court of Appeals.

Stumping up the verdict, which rejected the defence arguments, including the one

From Dusan Trovisan, Belgrade

that Artukovic was neither mentally nor physically capable of following proceedings, the presiding judge, Mr Miro Gajski, spoke of Artukovic's responsibility for the ruthless massacres of civilians and prisoners of war as if he was "the master of life and death of hundreds of thousands."

He said Artukovic was Minister of the Interior and the author of legislation under which Jews, Serbs and gypsies in the Croatian wartime puppet state were outlawed, deported to concentration camps, brutally tortured and killed in hundreds of thousands.

Under the cloak of protection



Andrija Artukovic, President of his innocence to the end.

ing the nation and ideology, the race and religion, thousands of people were exposed to brutal suffering and put to death, Mr Gajski told the court.

The defence challenged the indictment, demanding that it be totally rejected as unsubstantiated in court.

It argued that Artukovic should be acquitted because he was unable to follow proceedings and to defend himself.

Artukovic is suffering from partial blindness and sclerosis, but on several occasions during the four-week trial he vigorously defended himself and in his final plea told the court: "My innocence having been proved, I have nothing more to add."

Often, as the press sat behind the bullet-proof partition and listened to a procession of witnesses, including survivors from concentration camps, who testified movingly about brutalities they had seen and endured, Artukovic would reply angrily: "This is a lie."

Yugoslav authorities claim that more than 700,000 people, mostly Jews, Serbs and gypsies, were murdered in the concentration camps.



King Olav of Norway welcoming Queen Beatrix of The Netherlands at the beginning of her three-day official visit to his country.

# Costa Rica rejects \$1 billion offer to take Marcos

President Oscar Arias of Costa Rica has refused to give the Government \$1 billion (£654 million) in return to confirm the approach by Mr Marcos, the President's brother and Minister of the Presidency, Señor Rodrigo Arias, said Dr Arias had "strongly rejected" a petition for asylum "for reasons of national interest".

The daughter travelled secretly to Costa Rica and first met the outgoing President, Señor Luis Alberto Monge, who told her the decision would have to be made by Dr Arias. The daughter then met an official of the incoming administration.

She is said to have told the official that her father was willing to deposit \$1 billion in Costa Rica's central bank in two instalments: one immediately and the other after he arrived and received political asylum.

President Arias, who took office last week, rejected the appeal because, aides say, he feared it would damage Costa Rica's reputation as a democracy.

He is said to have considered it impossible to accept the \$1 billion because it had been, in effect, "stolen" from the Filipino people.

Mr Marcos said recently in Hawaii that the US State Department and President Reagan were making arrangements for him to travel to other countries, including Costa Rica, Panama and some Caribbean islands. A spokesman for the US Embassy here called this "totally false".

But the aide to President Arias said that the US did play a "very discreet" role in the negotiations. He said the US Government sent a cable to Costa Rica saying that it "would be pleased" if Mr Marcos were allowed "to visit other countries". The cable did not mention Costa Rica.

# Life-saver takes Darwin's top job

Sydney — A one-time life-saver at Bondi Beach yesterday given the job of restoring stability to the divided Government of Australia's Northern Territory (Stephen Taylor writes).

Mr Steve Hatton, aged 38, was elected Chief Minister by the Country-Liberal Party

parliamentary group after the weekend resignation of Mr Ian Tuxworth amid a scandal over travelling expenses.

Mr Hatton has the reputation of being a moderate in a thoroughly conservative region. Last year he supported the handing over of Ayers Rock to an Aboriginal commu-

nity despite Mr Tuxworth's bitter opposition.

Elected to the Legislative Assembly less than three years ago, he will reportedly earn more as the territory's Chief Minister than Mr Bob Hawke does as the country's Prime Minister.

# Jakarta embassies attacked

From A Correspondent, Jakarta

Two bomb-made rockets, one of them launched from a hotel room, hit the Japanese and US embassies in central Jakarta yesterday, but caused no casualties or damage.

The Japanese Embassy blamed one of its own nationals for the attack on its building, which happened at the same time as the strike against the US Embassy.

An embassy spokesman said: "We are almost sure that it was a Japanese". This was based on the fact that a Japanese national had rented room 827 of the President Hotel, where the rocket launchings were made.

The hotel manager said the man had left his room one hour before the rocket was launched, carrying a "Do Not Disturb" sign on his door.

A US Embassy spokesman said: "We do not want to speculate, but I can tell you the devices were very crude."

Sources at the British and French Embassies said they had stepped up security, feeling speculation that diplomats might be targets that had participated in the Tokyo Economic Summit earlier this month.

Top police sources said they had not arrested any suspects, nor had any group claimed responsibility for the attack.

A senior police official said: "The rockets were very crude and almost harmless. It is said they could have hurt people but could not have penetrated a wall."

Thirty minutes after the two rocket attacks a car bomb exploded in the car park of a high-rise office building about 1.2 miles from the Japanese Embassy. There was no immediate indication if it was connected to the embassy rockets.

But one of the cars damaged belonged to the Canadian Embassy, which is housed in the building. These were the first bombings in Jakarta since 1984.

# Waldheim on war crimes list

New York (NYT) — The master lists of war criminals, suspects and witnesses kept secret in the United Nations archives for nearly 40 years have been discovered on an open shelf in a military archive in Maryland.

The 80 mimeographed lists, organized chronologically by the UN War Crimes Commission from 1943 to 1948, read like a Who's Who of the Axis.

They include the names of senior wartime figures, from Hitler to Mussolini, as well as some of the most wanted Nazi war criminals sought by the Israeli Government and Nazis hunters such as the Simon Wiesenthal Centre for Holocaust Studies, based in Los Angeles.

Among the most prominent names on the lists are Alois Brunner, a former deputy to Adolf Eichmann, accused of brutality, who is reportedly living in Syria; Walter Kutschmann, a former Gestapo leader accused of murder, who was arrested last November in Buenos Aires; and Dr Hans Wilhelm König, a former deputy to Josef Mengele at Auschwitz, wanted for "complicity in murder and ill-treatment".

The name of the former UN Secretary-General, Dr Kurt Waldheim, appears on the seventy-ninth list.

The lists include the names of German industrialists and factory owners accused of "complicity in forced labour" and Jews used by the Germans as prison guards.

Much of the information on individuals is sketchy and will take months or even years to verify.

When it is disbanded, the commission turned over its 36,810 files to the UN for safekeeping without establishing precise rules for access.

The lists, which total about 3,000 pages, were found by accident last week by Mr Richard Boydan, an archivist, on a shelf in the basement of the Washington National Records Centre in Suitland, Maryland.

# 'Old boy network' rules in Poland

From Roger Boyes, Warsaw

The Nomenklatura, the sprawling network of top jobs reserved for career Communist Party members in Soviet bloc countries, is alive and well and accounts for over a quarter of a million positions in Poland, according to the latest statistics.

The Communist equivalent of the old school tie came under severe criticism during the Solidarity era of 1980-81, when the rank, detailed scope of the nomenklatura was disclosed. Party officials responded by raising in their more extravagant life styles, but the number of jobs controlled by the Communist Party has shrunk only slightly.

The Central Committee decides on 4,300 top appointments, although on the very highest posts it has to consult the small non-Communist parties. Provincial Communist committees have 40,000 jobs at their political disposal and local party cells have 10,000, a further 210,000 positions.

The jobs enjoying party patronage range from foreman to prime minister and give the

in Poland. It is theoretically possible for the party authorities to turn over a job in their fiefdom to a non-Communist if the candidate is exceptionally talented. But this does not happen often.

Between 90 and 100 per cent of top positions are occupied by Communist Party members. The average proportion of Communist Party members in ministries is 37 per cent, but, again, the departmental directors and their deputies, overwhelmingly have party cards. And the Defence, Interior and Foreign Ministries have a well-above-average share even among the more lowly employees.

But, as the weekly *Przeklad* (Exposure) commented, the party monopoly does not necessarily lead to efficient management. "Regular reviews of managerial staff usually give them top ratings. Still, despite such 'excellent' managers, about two million Poles fail to come to work every day. Another million a year change their jobs. 300 large plants, employing 3,000 managers who have been ap-

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45	49	1925	3059	1208	3850	7719	2418	9625	19298	6045
50	54	1875	3759	1177	3750	7518	2355	9375	18798	5988
55	59	1800	3609	1130	3600	7218	2281	9000	18045	5853
60	64	1725	3459	1083	3450	6917	2168	8625	17295	5417
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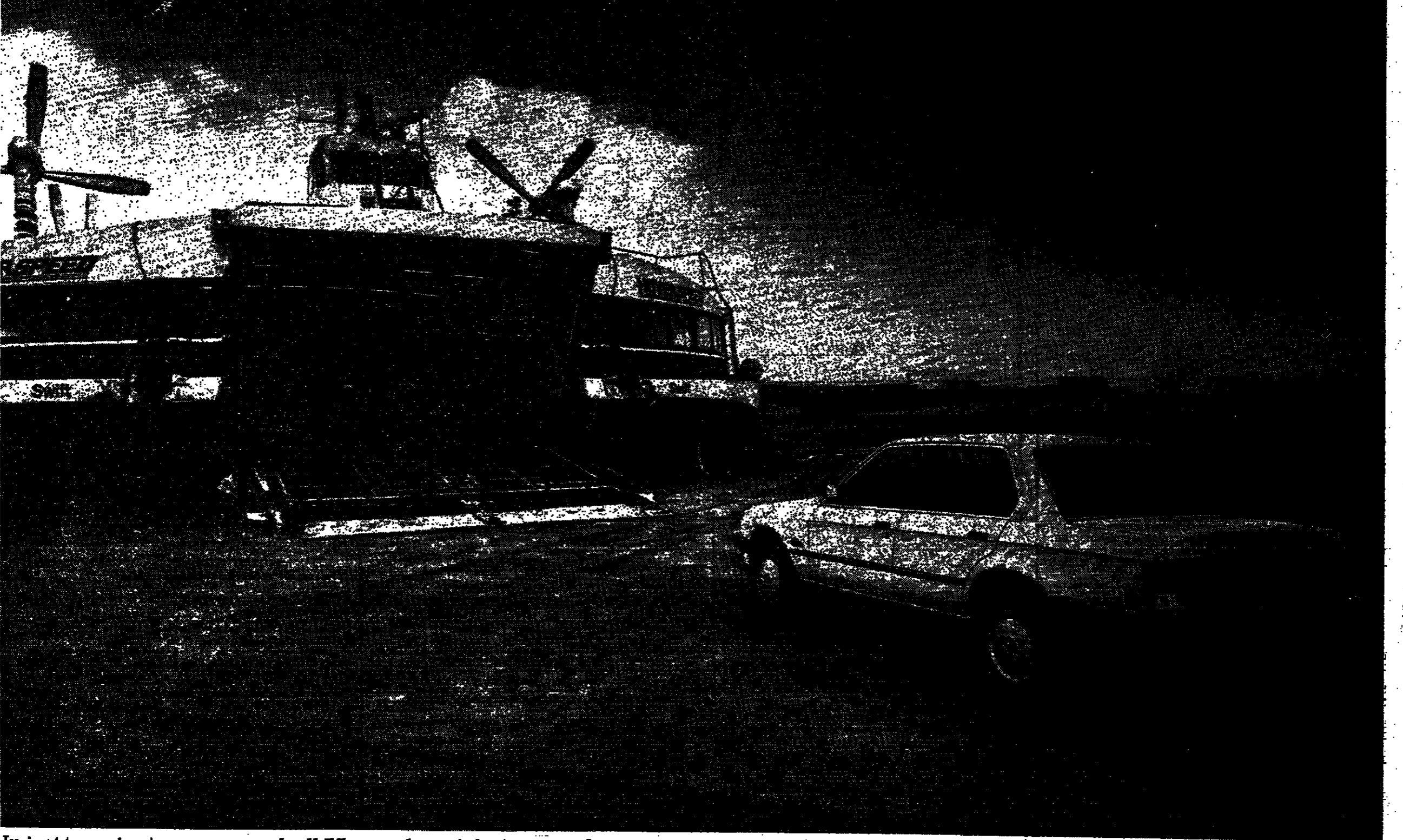
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# Programming the life of Brian

## THE TIMES PROFILE

BRIAN WENHAM

Brian Wenham's friends and enemies both say the same things about him. The new managing director of BBC Radio is, by common consent, "laid-back". He is literate, a corporation man, witty and amiable yet slightly secretive. On the issue of his intelligence the two sides diverge: he is either too clever by half or he is brilliant. But when it comes to defining exactly who Wenham is and what he stands for everybody is in agreement - they haven't a clue.

The problem is the man's style. He seldom, for example, actually answers a question. He prefers instead to anatomize "the debate", to analyse the terms being used. Similarly he is not one to announce his intentions too far in advance - he prefers to immerse himself in a problem before arriving at the "right" approach. And, by his own admission, he is "less instantly clubbable" than the average BBC executive, preferring to fit home to Weybridge or the Royal Festival Hall when his day is done.

It all seems to leave wide open the key question: Is Wenham, as Huw Wheldon would have put it, a man with bottom?

Yet his laid-back rise through the corporate hierarchy continues. Every so often he is said to have been sidestepped, passed over, or frozen out, a couple of years later he always emerges as powerful as ever and seemingly heading unstopably for the director-generalship. With his latest move from number two in television to number one in radio there were the usual dark mutterings that the Wenham growth curve had finally flattened out. But the lessons of his past have been learnt - the most common interpretation now is that the job represents the climax of his grooming process for the top job.

Wenham was born in London in 1937 but his father, who was "something in the Stock Exchange", died of a heart attack at the age of 32 leaving Wenham to be brought up by his mother in the Northamptonshire village of Earls Barton. At eight, he went to the Royal Masonic School in Bushey. His father had been a freemason and the school was run by the Brotherhood. Wenham, however, says with some firmness that he has not joined and there does not seem to be anything funny about his handshake. At 18

he went to St John's, Oxford, to read history and emerged feeling directionless. It was a surprising feeling under the circumstances. That Oxford generation seemed destined for the media - it included television personalities Melvyn Bragg and David Dimbleby, Guardian editor Peter Preston, and Andrew Knight, chief executive of the Daily Telegraph. But for a year he taught at a private school in the United States. He disliked the job, however, and returned to London to join ATV as a researcher.

After a year his boss asked him what he thought television should do. The fresh-faced Wenham replied that it should be so exciting that it should make people turn off, rush out of their houses and do something else. He left ATV to join ITN as a journalist.

It was the beginning of the Sixties and ITN, with Nigel Ryan and David Nicholas, was starting to build its reputation in opposition to the mournful, inhibited style of BBC television news. Wenham stayed for seven years, absorbing all the variations of TV news and current affairs. He was not, however, felt to be good on camera. During one interview with Harold Macmillan a cutaway shot revealed a Wenham visage of such youthful blandness that it undercut the whole gravitas of the occasion. Taking the hint, Wenham concluded he was fated to dwell in the backrooms and, in 1969, he finally arrived at the BBC as editor of Panorama.

Characteristically, he found himself in the middle of one of his beloved "debates". In this case it was whether the current affairs flagship should be hard-hitting and investigative or sober and cerebral - a show with bottom, in fact. Equally characteristically he managed to steer a course which took Panorama into the Sixties while maintaining its seriousness. In the process he discovered a rare and significant flair for film-editing - a talent which his friends still wave at the enemies who claim he knows nothing about production.

But it nearly killed him. He worked seven days a week on the programme for two years and then, just as he had moved into another job, he had a heart attack. He was 34. Sir Charles Curran, a Wenham patron, told him: "I have invested a lot of confidence in you. So bloody well stay alive."



The laid-back Brian Wenham: a seemingly effortless rise towards the top

The fate reserved for his father, however, was not for him. It was a one-off episode. Wenham suppressed his drinking and smoking habits and took to visiting a gym twice a week, a ritual that has continued to this day. But he does consume Macon with some relish and smokes - without inhaling - menacingly large cigars.

The new job was head of the BBC current affairs group. The "debate" this time centred on the "Yesterday's Men" affair. This had involved a somewhat gratuitous onslaught on the Labour Party in opposition which had irked Harold Wilson and which resulted in some embarrassed reshuffling by the BBC. Wenham breezed in and stayed for seven years until 1978.

Again the Wenham style emerged as a gradual, evolutionary pressure in the required direction. Again "the debate" was about the nature of news presentation and he eased the corporation into a competitive posture without actually outraging the tradi-

tionists. It was in the midst of this process that the legend of Wenham's scheduling talents was born. He had discovered a feel for the placing of programmes and for the strategic pointing of viewers in the right direction.

It was this strategic sense that brought him to the job of controller of BBC2 in 1978. The channel was ticking over happily in its upmarket niche but Channel 4 was on the horizon and any weaknesses had to be remedied. The Wenham pressure was applied - shrewd scheduling emerged and programmes were more elaborately plugged. The audience rose from around 8 per cent to about 12 and Wenham rose to become, in 1982, director of programmes, television's number two to Bill Cotton.

The number two part was clear enough but the actual job had a slightly mysterious air. It was not easily understandable to non-broadcasters and, furthermore, it had not existed prior to Wenham's

arrival. Inevitably the rumours spread that it was a sinecure. Wenham, the smart current affairs operator with an upmarket pedigree, was being shifted aside as showmen like Cotton and Michael Grade were given their head. Wenham might be a sharp scheduler with low ratings stuff but the BBC, threatened by an unsympathetic Tory Government, was now all about Dirty Den, Terry Wogan and the tabloid touch.

In fact the job had a history. It involved overseeing the production of programmes once they had been commissioned and then handing them back to the controllers of 1 and 2 ready for transmission. Wenham had become the supreme quality controller. It was an odd role for a man almost devoid of programme-making experience. Yet he came to regard that as an advantage - it gave him, he says, a certain humility.

In addition he ascended to the corporation's board of management and, last year, was asked by

## BIOGRAPHY

- 1937: Born February in London but, after the death of his father, lived until the age of eight at Earls Barton, Northamptonshire.
- Education: Royal Masonic School, St John's College, Oxford (read history).
- 1962: Journalist with ITN.
- 1968: Married Elisabeth Downing; two daughters.
- 1969: Editor of Panorama.
- 1971: Head of the BBC Current Affairs Group.
- 1978: Controller of BBC2.
- 1982: Director of Programmes for BBC Television.
- 1986: Managing Director of BBC Radio, succeeding Richard Francis.

the director-general to coordinate the BBC's response to the Peacock Inquiry. And finally, in July, he will take over radio, a job he yet again analyses in terms of a "debate" - this time over the role of radio in the 1990s - and about which he is happy to talk endlessly without actually expressing an opinion. He will, he says, work out the right position for the BBC once he has absorbed the whole business of radio - a medium he insists on calling, manneristically, the wireless.

The point of the story is that Wenham has, by some unconscious, chameleon-like ability, become one with his environment. He does not have the sort of violent love-hate relationship with the corporation that is so common among producers, nor has he become subservient to its paranoia and frequent seizures of internal politicking. Instead he has assimilated its entire nature and arrived at an enviable equilibrium in which the idea of a contradiction between what Wenham wants and what the corporation wants is all but unthinkable.

His explains his oddly emblematic quality - he seems to incorporate the whole puzzling edifice of the corporation with its frequently Kafkaesque responses and baffling combination of unity and chaos.

And it is, almost certainly, the secret of his seemingly effortless success. For the age of broadcasting which has nurtured Wenham is not the same as the one that nurtured Reith. The idea of a television and radio vision held together by a fierce moral vision has become meaningless. For one thing no such vision is sufficiently widely shared and, for another, broadcasting itself has become too vast and complex, too interwoven with every aspect of life to be subjected to one central, containing principle. Just as Wenham has become his environment, so broadcasting has become ours.

As a result the nearest thing to a "philosophy" to which you can commit him is the view that the role of the controllers of airwaves should be that of anonymous enablers. Bland if you like, but that does not matter as long as the programmes themselves emerge with passion, commitment and

quality. It begs, of course, a thousand questions about the nature of truth, of quality and so on. But for the relativist Wenham these emerge through the strange, intimate debates within the BBC, through his elliptical memos signed illegibly BW, and through the conviction that there always exists somewhere a "right" posture for the corporation to adopt.

And, of course, it provides an entirely convincing, pragmatic rationale for preserving the corporation and keeping advertising out. The place works, there is not enough advertising to support all the broadcasting that seems about to descend upon us so, if you want any public service broadcasting, why not stick with this?

For the rest of the time he will alleviate his anonymity with systematic visits to the opera, concerts and with frequent conscientious attempts to "keep up" with the modern novel, an ambition fed recently by his role as a Booker Prize judge. At home in Red Cottage, Wey Road, Weybridge there will be his wife Elisabeth and his two daughters, Kate, 17, and Lucy-Jane, 19.

In spite of his widely proclaimed literacy, he has done no more than edit one book, *The Third Age of Broadcasting*, and has no particular ambitions in that direction, nor can he imagine working for anyone other than the BBC.

His office is neutral BBC, decorated with oddly unmemorable pictures, four small televisions and one big one, all switched on but mute and by now thickly scented with the smoke of the Wenham cigar. The man himself speaks from an almost supine position in an armchair, glancing occasionally at a protective press officer. The meeting ends in the same "why are we here?" mood in which it began.

Leaving the presence of this enigma I encounter Alan Yentob, the head of music and arts, about to go in. "Say something nasty about Wenham", I urge. "Why? I like the guy", Yentob calls back over his shoulder as he ambles in for his glass of Macon and a dose of gentle pressure.

Bryan Appleyard

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## Geldof's unspent force

When Sport Aid's African runner leaves Sweden tomorrow for a marathon which will take in 12 European cities en route to New York, he will be unleashing, say the organizers, more people on the move than have ever run simultaneously before.

Bearing a flame lit from the fire of a relief camp on the Sudan-Ethiopia border, he will also be conjuring up a vast new injection of money as sponsors and donors dig into their pockets for sums that may equal the \$100million already raised by Band Aid Trust activities, though Band Aid is taking great care to make no predictions.

What is remarkable is the fact that Band Aid has managed to turn serious initial scepticism about its ability to spend the money sensibly into respect both from governments and established aid agencies.

Bob Geldof, it seems, has invented a whole category of people who will give to charity - the young - and given their faith that he will spend their money wisely. He has also reassured prominent academics - so much so that they work on his behalf. How has he done it?

In October 1984 Bob Geldof saw Michael Biechler's BBC television report from south-

As rock passes the famine-relief baton to sport, Caroline Moorehead unravels Band Aid's financial balancing act

ern Ethiopia. Geldof rang his friends and a week later practically every pop star in Britain had agreed to join him in producing a record, with proceeds to the famine areas. The Band Aid song, put out just before Christmas, became the most successful single in the history of British pop music, selling two and a half million copies in less than three weeks. Eight million pounds poured into a trust run by, among others, a record producer, a theatre manager and a BBC controller. They spent it, rapidly and with little fuss, in the starving Horn of Africa.

By July the money was gone. But then came the two, simultaneous, Live Aid concerts - 16 hours of music, 200 songs by 52 artists - going out via 14 satellites from Philadelphia and London. By the end of August last year, \$92.1 million (about £65.7 million) had reached Band Aid's coffers; they decided to spend 20 per cent on logistics - shipping and trucking - and 20 per cent on emergency relief. By now



Altogether Geldof during his visit to friends in need

Geldof had been joined by half a dozen young volunteers who shared his sense of urgency, in particular Kevin Jenden, an architect who had designed store houses for the Red Cross, and Penny Jenden, an anthropologist wife. They were soon chartering ships to carry food to Ethiopia and Sudan, and buying second-hand trucks to move the food around once it got there.

If the second operation, the trucking, came in for a certain amount of criticism, and if Geldof's air of slightly-superior disbelief at the bureaucratic foibles and inefficiencies of the EEC and the aid agencies

One company wanted money to buy its own drug products

did not always go down well, the food aid, by and large, got through. Geldof had always talked about keeping back some of the money for long-term development. The question was who was going to decide how best to spend it? Early last autumn, his volunteers accepted that none of them really had the expertise to evaluate the proposals that now began deluging Band Aid. In October, a committee of

apportioning the funds under the chairmanship of Brian Walker, ex-head of Oxford and currently president of the International Institute for Environment and Development.

The committee has now been meeting for six months. More than 600 proposals have reached Band Aid from every conceivable agency; they continue to do so, although the books are officially closed. Proposals have ranged from clearly greedy projects requiring large staffs, each member paid £30,000 or more a year, to the ludicrous - towboats with which to pull icebergs from the Arctic, or algae ponds in geodesic domes stretching across the Sahara. But there have also been dozens of realistic, manageable, suggestions.

Money has been given to a women's cooperative in Mopti, Mali; a tree planting scheme in the Sahel; a brick-making project in Timbuctoo; a bee-keeping enterprise in the Sudan. The priority, after the rehabilitation schemes, was returning people to the lives they lost in the famine by giving them oxen, seeds and fertilizers. Money goes to low-key projects which take the needs and realities of local life into account.

Future need is important: \$72,000 (Band Aid deals in dollars, not pounds) has just gone to Euro Action Accord in the Sudan to study what will be needed - not this year, but next year and the one after. And where money has not gone is as interesting as where it has. Penny Jenden, now in charge of long-term development, says that at the start "the world regarded us as total wallies". Requests came in, hastily scrawled out, with no trouble taken to calculate costs. One United Nations agency put in for \$15m for a water improvement scheme for an entire region - written on two short sides of paper; a veterinary drug company asked for more than \$2m to buy its own products.

The committee gathers twice a month - spending somewhere between \$500,000 and \$1 million each time. Nine million dollars have gone, \$35 million remains. Band Aid has discovered that it is not easy to spend this sort

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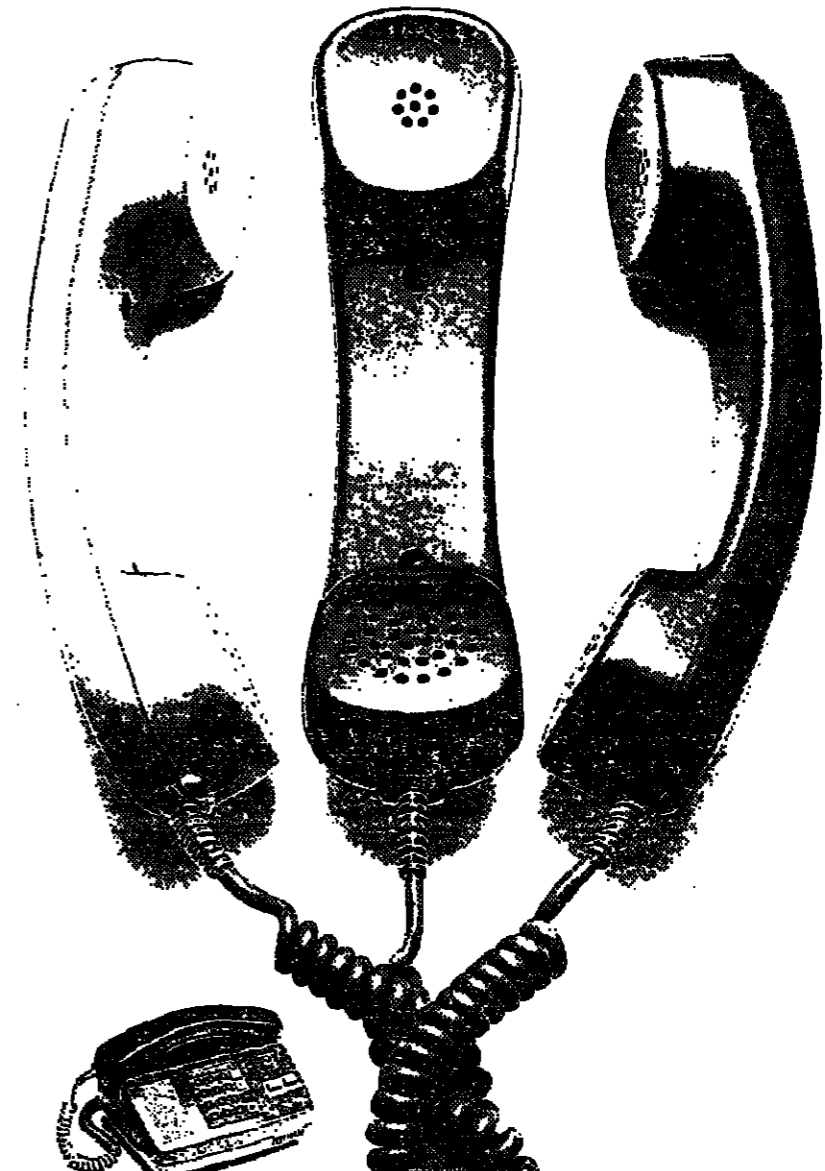
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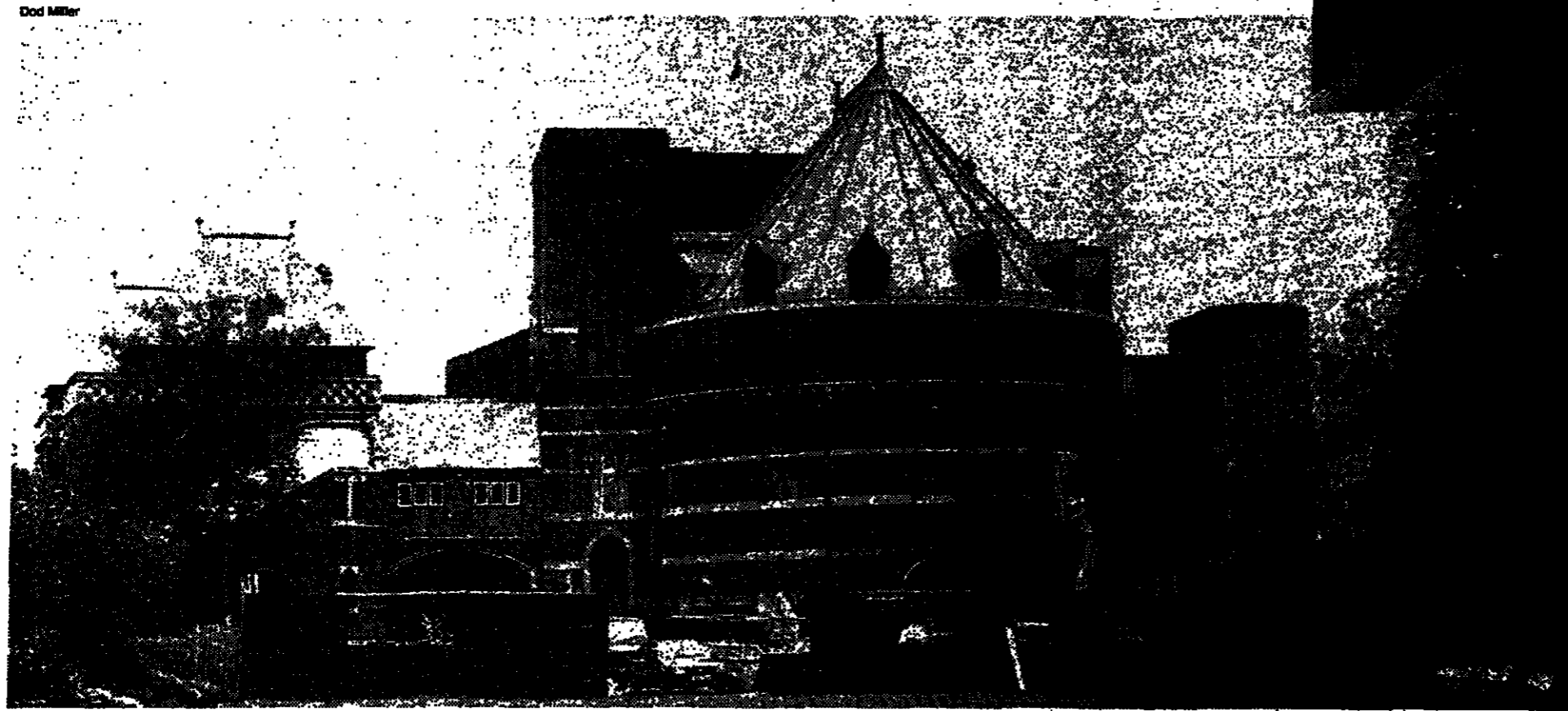
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A two-page Special Report looks at Stratford's elegant new theatre and the anonymous benefactor who made Trevor Nunn's dream come true

# Shakespeare & Co move into their second home



The cathedral-like Swan Theatre with its steeply pitched roof, braving the vagaries of audience taste, and inset, the director, Trevor Nunn

Theatrical novelty is like virginity, according to a racy Jacobean simile used by Shakespeare and his contemporary John Fletcher in the play *The Two Noble Kinsmen*, with which the Royal Shakespeare Company is inaugurating the Stratford Swan. Their reasoning must have some attractions for Trevor Nunn and the RSC's governors as they launch what in the financial circumstances of the mid-1980s must be counted a risky theatrical enterprise.

In Shakespeare and Fletcher's verse, "New plays and maidenheads are near akin, / Much followed both, for both much money given." But even good plays with impeccable literary lineage can be greeted with hisses. The playwrights have no choice but to appeal to their audience in the most plaintive terms.

If the audience perseveres "you shall hear scenes may yet appear / Worth two hours' travail." And Trevor Nunn

and co must endorse the appeal. For the Swan's prospectus of lesser-known dramatic works from English writers of the 17th century will require Stratford audiences to possess a modicum of curiosity and a measure of patience, while what the RSC believes is the literary and theatrical merit of these plays unfolds.

If not, the prologue to *The Two Noble Kinsmen* sounds a warning, "If this play do not keep / A little dull time from us, we perceive / Our losses fall so thick we must need leave."

The Swan is a break-even enterprise. It is not supposed to receive any of the RSC's Arts Council subsidy, which leaves it exposed to the conservatism and vagaries of theatre-going taste. Yet it is more than another theatre, a complete addition to the RSC's stable of stages. Trevor Nunn conceives it — without didactic overtones — as a way of leading audiences into the context of Shakespeare, of

educating them about the theatrical efflorescence of the Elizabethan and Jacobean era, of carrying them with him an enthusiasm for that transitional period of English drama during the Restoration of the Whig Ascendancy of the early 18th century.

If the Swan does succeed, it will come to be seen as a natural expression of Trevor Nunn's directorship of the RSC. The accident of the anonymous benefaction for the theatre, the discussions about alternative uses for the stage: they will be put on one side when the scale of Nunn's ambition is remembered. It is, definitively, to contextualise William Shakespeare by permanently adding to the canon of performed and performable plays the works of his immediate predecessors and contemporaries and those odd pieces, the apocrypha, the authorship of which is disputed but which, directly or indirectly, Shakespeare had a lot to do with.

Such a project seems natural for a modern Shakespearean company continuously reworking the plays of Shakespeare himself. At issue — the plays chosen for the inaugural season will provide much evidence — is whether the works of Marlowe, Kyd, Dekker, Middleton, Ford and the rest will have theatrical potency in and of themselves rather than as appendages to Shakespeare.

In his public statements Nunn has emphasised the value of the individual plays in adding to, or subtracting from, Shakespearean myths or common misperceptions of the period. Ben Jonson's *Ev-*

*ery Man in His Humour* (the first performance of which at the Swan this week gives the lie, Nunn said, to the idea that Jonson wrote not about people but about personality traits).

"I found out that Heywood's *The Fair Maid of the West*, which I'm directing, is an indicator of what entertained Elizabethan audiences: it's stiff with right-wing propaganda, but it has journalistic energy and theatrical exaggeration."

The Swan, in Nunn's conception, is to be a Shakespearean theatre, but in no obvious sense. "When we first thought about the Swan I considered putting Shakespeare into it. I've long had a hunch, for

### A familiar play performed in dialect

which I have no evidence, that he wrote certain plays for small theatres because of the attention needed for the complexity of both plot and language. I'm thinking for instance of *Timon*, *Measure for Measure*, *All's Well*.

"Indeed there was a time when I wanted to open the Swan with *All's Well* and had persuaded Dame Peggy Ashcroft to appear in it. But I didn't want to create two divisions of Shakespeare."

Yet Nunn intends Shakespeare to tread the Swan's new stage. "Next year," he said, "we might experiment: a familiar play performed in Shakespearean dialect as we assume it to have been; something like *Twelfth Night* per-

formed with boys in the female roles to see how the disguises really work. Those could be the ways of introducing Shakespeare proper into the Swan."

"We might double up with the main house by staging a drama with a Shakespeare theme: *The Spanish Tragedy* with *Hamlet* perhaps." Nunn touches there on what will be both the Swan's great opportunity as the RSC's new Stratford stage and its predicament as an unsubsidised junior partner in the RSC firm.

On the first count the programmes at the Stratford main theatre and the Swan could be meshed in all sorts of fascinating ways. Paul Taylor recently proposed that *Measure for Measure* might run alongside John Marston's *The Malcontent*. Both turn on princes taking on disguise; their juxtaposition might give audiences a better idea of the convention. Another suggestive combination is *Richard II* and John Ford's *Perkin Warbeck*, contrasting studies in power and personality.

The predicament is that the Stratford magnet is, and is likely to remain, the Royal Shakespeare Theatre, its big name actors and actresses and mainline Shakespeare. The Swan is, financially and in terms of the company of actors, a marginal activity; its programme will have to fit in with the imperatives of filling the main theatre.

But it would not do to underestimate the Swan's attractions. Here is a new theatre, architecturally fascinating, with many months' worth of novelty value. The knowledge, the

theatre-going public has of Jacobean and pre-Shakespearean drama has been expanding in recent years as the National Theatre and the smaller companies in Oxford and Glasgow have put on lesser-known works. Jonson's *Volpone* and *The Alchemist*; Webster's *The Duchess of Malvi*; and Ford's *'Tis Pity She's a Whore* are by any standard well-known; so much so that it has become fashionable to denigrate them by comparison with those authors' other works.

General interest is running high, as evidenced by the publicity recently given to the discovery of a manuscript scene from an early 17th century play thought to be written by Webster. Add to that the enthusiasm of Nunn's co-directors, notably Barry Kyle who is putting on *The Two Noble Kinsmen*; again, to that the RSC's starring attractions, such as Sinead Cusack and Jeremy Irons, neatly placed in the middle of the forthcoming season at the Swan in Aphra Behn's *The Rover*, opening in July. This sum is surely a respectable success for the Swan's first year; whether or not American tourists come to Stratford.

"I would now ask you how we like the play," asked Shakespeare and Fletcher at the end of *The Two Noble Kinsmen*. Perhaps Trevor Nunn will say with them: "I am cruel fearful — No man strike! / Then I goe hard, I see." Let him hiss, if displeased. But the playwright must have hope.

"If the tale we have told / For tis no other — any way content ye! For to that honest purpose it was meant ye! We have our end."

## A Jacobean feast for the playhouse

Viewed from across the River Avon, the steeply pitched roof of the new Swan Theatre is a striking sight. It is a striking sight because it is the roof of a theatre, a theatre that is a masterpiece of architectural design. The architect, John Taylor, has created a building that is both functional and beautiful. The roof is made of timber and is supported by a series of beams that are visible from the outside. The building is made of brick and has a series of windows that are also visible from the outside. The overall effect is one of a well-designed and well-executed building.

The Swan Theatre is a masterpiece of architectural design. It is a building that is both functional and beautiful. The roof is made of timber and is supported by a series of beams that are visible from the outside. The building is made of brick and has a series of windows that are also visible from the outside. The overall effect is one of a well-designed and well-executed building.

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# Swan Theatre

the Royal Shakespeare Company's third auditorium in Stratford-upon-Avon is now open

Michael Rearsdon's pale golden galleried playhouse — an exceptionally attractive performance space — the acoustic is warm and clear. **Observer**

returns 23 May  
**THE TWO NOBLE KINSMEN** by Shakespeare and Fletcher

marvellously clear, athletic, colourful and bold. **Observer**

Gerard Murphy and Hugh Quarshie are among the most magnetic and powerful younger players in this company

Imogen Stubbs a new young star — poised, athletic and graceful  
**Sunday Times**

from 15 May  
**EVERY MAN IN HIS HUMOUR** by Ben Jonson  
from 3 July  
**THE ROVER** by Aphra Behn

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FOCUS

The mystery man who joined the angels

A rainy afternoon in Warwickshire. In the Forest of Arden the nymphs and satyrs linger about. But in Stratford-upon-Avon an American Croesus in a trenchcoat ventures forth. After a matinee, he visits the old Memorial Theatre library and comes across an architect's model, gathering dust on a shelf. It is a representation of the interior of a theatre. Croesus is enchanted. He makes inquiries, is introduced to Trevor Nunn. He is told the model is a conception of a third Stratford theatre, Nunn's dream for an additional stage that might, for example, be devoted to the works of Shakespeare's contemporaries deepening our knowledge and appreciation of the Bard himself. Croesus produces a cheque book. He signs but leaves the amount blank, and hands it to Nunn. The new Swan is paid for. But there is one condition. The benefactor must not be named. And since his gift was made in 1983, Nunn and a couple of other initiates have held their tongues. That, more or less, is how the Swan's building has been financed. It does indeed have the characteristics of a fairy story. But the history of the theatre is full of "angels" who have risked their money on actors: so the Swan's benefactor is in good company. The exact amount of his generosity has not yet been made public. But his capital, to the tune of several millions, has covered all building work, technical fees, provision for temporary rehearsal space during building (to replace the facility provided by the old conference hall) and installation of basic lighting and sound equipment within the auditorium. Michael Reardon, the Swan's architect, says he has tried to keep likely maintenance costs to a minimum. These and all future current expenses will fall on box office receipts. Nunn has given an undertaking to the Arts Council and the governors of the RSC that the Swan's expenses will not absorb any of the company's public subsidy. To keep expenses down, only a few extra actors are to be taken on by the RSC —

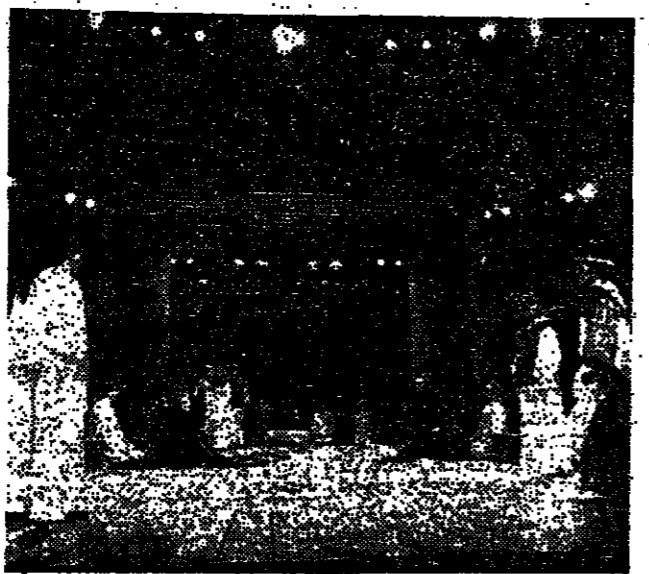
about 10 in all — and Swan productions will rely on the strength of the existing company. There must, however, be some possibility that in the future the Swan will stake a claim on public subsidy. The Other Place was originally supposed to be self-financing but eventually it received Arts Council money. James Sargent, the RSC's consultant on the project says not the extra elements in the RSC budget to pay for the Swan will be separately accounted for. The Swan will break even if 75 per cent of its seats are sold. Tickets are to be priced somewhere between the level of the Royal Shakespeare Theatre and The Other Place, around £5, £8.50 and £10. Mr Sargent says the market research done by the RSC for

the Swan is favourable. Public interest in Shakespeare's contemporaries has been growing. The evidence from past RSC productions is that plays such as the *Revenger's Tragedy* by Tourneur will not fill the 1,500 seats of the main theatre except for individual performances. On the other hand The Other Place is too small to contain them. The Swan will cater to what Sir Kenneth Cork, chairman of the RSC governors, called "medium scale production". The danger for the Swan, according to RSC executive Peter Harlock, is that it might be perceived as a haven for scholars and academics. The antidote, the way to attract the general public, is to emphasize that such plays as *A Game At Chess* by Middleton (which Nunn and company are very

keen to produce) or Thomas Heywood's *The Fair Maid of the West*, which is being put on later this season, were the popularities of their age. But assuming the Swan gets its audiences, is there not a danger that attendances at either The Other Place or the main Stratford theatre or both will correspondingly fall? Mr Harlock and his colleagues have been energetically devising ways to increase the sum total of theatre-going to avoid this. Their various Stratford packages have been adjusted to accommodate visits to the Swan. Veritable orgies of theatre-going have been laid on offering a matinee at one theatre and an evening session at another with three-course meals in between.

The Swan, says Mr Harlock, may have in addition its own audience, perhaps one accustomed to sitting in a single room in proximity to the performers. The Swan's season was initially projected as running from April to October, leaving the winter free for concerts and the conference trade. But the RSC is experimenting. Mr Sargent indicates that if the season goes well (and early bookings are encouraging) then the run of plays may be extended to December or January. That will not preclude alternative uses, for example by Stratford amateur groups or for weekend concerts.

In one obvious way the Swan will connect with London and the RSC at the Barbican. It is hoped that Swan productions will take off and transfer to London in the way of current Stratford work. But in another sense the London connection may be minimized. At present 85 to 90 per cent of Stratford's overseas theatrical tourists come through London. In this year of terrorism, says Mr Harlock, the London gateway may deter Americans who would otherwise have no qualms about their safety in the Forest of Arden. As a long-term ambition the RSC at Stratford would like to encourage tourists to fly into Birmingham airport and on to Stratford



The beginning: The Two Noble Kinsmen was the first production at the new Swan Theatre

Other writers in the limelight

"At last we can do what we have yearned to do for many years," Trevor Nunn said recently. "We can explore Shakespeare's context by presenting the rarely or never seen work of his contemporaries, the plays that influenced him; and the plays he was rumoured to have had a hand in writing. The test of the Swan will be whether these works reach beyond the scholars and the buffs to a wider audience, which though it might have seen (and enjoyed) *Volpone* does not know Ben Jonson's *Sejanus*. The enthusiasm of Nunn and his coadjutors in offering them is unmistakable. "Directors are genuinely thrilled about the possibility of what they can bring to light for the first time, or rather for the second time in a different context. We have the literary and scholarship responsibility. If we do not do the works who is going to do them? If we do not proclaim their existence and celebrate the language in which they were written there is every possibility that by the time we go into the next century the opportunity to proclaim will have gone. Nunn's proclamation begins this season with *The Two Noble Kinsmen*, "tragic romance" written according

to the best estimate in 1613 by Shakespeare and John Fletcher. It exemplifies the joint authorship common at the period. Nunn compares it to modern-day writing for the cinema — and the multiple use of a single plot (this one comes from Chaucer's *The Knight's Tale*). As a play it looks back to Shakespeare's own *Tempest* and forward to the Fletcher-Beaumont collaboration on *The Maid's Tragedy*. For those who care to look there are echoes of *Hamlet* and *A Midsummer Night's Dream* — as Professor Frank Kermode put it, "there is a series of mad scenes in the subplot, which descend from Ophelia's, but have Fletcher's peculiar nastiness". The RSC is intent on rescuing Ben Jonson from his best-known works. "I feel there is a bounden duty to do more Jonson than has been presented in this country. He is a very great dramatist indeed," says Nunn. The second play opening this season is *Every Man in His Humour* written in 1598, the year Jonson was imprisoned for killing a fellow actor in a duel. Professor Anne Barton has called it a comedy poles apart from Shakespeare's own. *Every Man in His Humour* is intensely urban, a vibrant, meticulously realized account

of one day in the life of a great mercantile city. Romantic love is no more important here than sheer more mundane human activities. Nunn's conception of the Shakespeare's "context" is elastic. "We must push on beyond the direct Shakespeare period. There is a vast body of Jacobean work that is contradictory and we do not know how to tackle it. Clifford Williams did a wonderful production of Marlowe's *The Jew of Malta* where he produced a strange black comic style. But this season the RSC is putting Jacobean tragedy to one side. The fourth play in the run is a fast-moving romp by Thomas Heywood, a prolific and popular playwright who despised plays that were for reading and printing in Folios rather than for performing on the stage. *The Fair Maid of the West* is a romance with a heroine who survives pirates and lovers round the Mediterranean shores. Perhaps making a bow to contemporary feminism, the third play this season is *The Rover* by Aphra Behn, said to be the first professional woman playwright. The Rover dates from 1678 and represents Nunn's intention "to be doing some of the earliest of the Restoration plays because there is obviously a kind of

umbilical connection between these and the earlier period of drama. "We tend to think there was Shakespeare and the Jacobean and then the theatres closed down and 40 years later Charles II came back and the theatres were reopened and everything was influenced by the French and it was all totally different. Yet it is not totally different. We can find connections and they will sometimes be literary, sometimes practical, sometimes to do with the way we present them. "Mrs Benn's play draws part of its richness from the fact that she had to conceal her sex to get it staged. Professor Barton said: "Set in carnival time, filled with masks and disguises, it sets a large cast of principals adrift in a world temporarily run mad, to discover the manifold shapes of love and desire." The pace of these plays, their verbal colour and theatricality sound well suited to the RSC. Yet because they require the audience to be challenged in its historical and literary knowledge and its staging assumptions the RSC is taking a risk. The best that can be said of the new Swan is that few theatrical enterprises have had a finer physical space as their setting.

BOOKS 1

I sent a letter to my love

The letters behind the Abdication crisis are private, banal and would be better unpublished



Silver wedding cruise 25 years after the affair of state

Hugo Vickers

WALLIS AND EDWARD Letters 1931-1937 Edited by Michael Bloch Weidenfeld & Nicolson, £12.95

In his introduction dated the very day the Duchess of Windsor died, Michael Bloch states that it was the Duchess's wish that these letters be published. He continues: "She determined that, at the right moment, the truth should be known to the world in the form of the authentic contemporary record." Mr Bloch goes on to say that when the Duchess fell seriously ill in 1975 it was Maitre Blum who gave effect to her instructions. I do not believe that the Duchess of Windsor's cause has been well served by the publication of these letters. At the time of the Duke's funeral, Prince Philip and Lord Mountbatten asked the Duchess about her plans for the Duke's papers. She agreed that they should go to the Royal Archives, and later in 1972 the Librarian came over to Paris to take them to Windsor. The Duchess's Private Secretary, the late John Utter, found some letters between the Duke and Duchess and drew these to her attention. He suggested that she should decide if she wanted to keep them or send them to Windsor. But the Duchess was not up to the effort and she never looked through them. By April 1978 the Duchess was very ill; the two private secretaries had been dismissed; and Maitre Blum controlled her affairs. In the autumn of that year the

redoubtable lawyer told *The Times* that, before the Duchess's death, he handed the papers to a friend and historian intending that they should be published after he and his wife had both died. Love letters are usually best left unpublished because their intimate tone tends to be embarrassing to outside readers. In this case the justification for their publication is that they refer to affairs of state and particularly to the Abdication. The Duke and Duchess both published their memoirs years ago, which was surely their chance to set the

record straight. They were both sufficiently aware of their experience as writers to employ ghosts. Regrettably these love letters did not have the benefit of a ghost. They did have the benefit of Mr Bloch's editorial, which reads at times like the dramatic programme notes to an opera: "While the Duke's mind is fixed on a coming eternity of bliss, she sees their love in terms of a heroic solidarity..." Mr Bloch also guides our judgement of the letters and Wallis, telling us for example that she "exercised a great fascination on lesbians", and later quoting the contemporary belief that she was "bewitching the Prince with some kind of sexual sorcery." Other authors have incurred Maitre Blum's wrath for making such suggestions. What does emerge is the Duchess of Windsor's absorption in her own status, first as an ac-

quaintance of the Prince of Wales, then as the King's confidante. We learn that she liked to see the American press cuttings, good or bad, and that she did mind about not being an HRH. Her comment (on page 258) concerning the King's Proctor finding a case against her divorce: "Frankly I don't think he will find one," strikes me as revealing. However, she is wrong to suggest that Lord Beauchamp lost his Garter when he was sent abroad in 1931. Mr Bloch tells us the story of Newbold Noyes, who interviewed the Duchess for a discreet and restricted profile of her. Bloch says: "When the Abdication came, however, it was too much for Noyes to respect these confidences and miss the chance of a scoop that lay in his grasp." I have the feeling that with these letters history has repeated itself.

Lift up your Heads Byron Rogers

HEADMASTERING MAN By Stowers Johnson Hale, £9.95

The extraordinary thing about this autobiography is that it could end up being classified as history. The Headmaster, as anybody over the age of 40 will remember him, that figure of dread, has gone from the State System almost as completely as the Reeve and the Count of the Saxon Shore. He can no longer expect pupils, as the Manchester graffiti row has shown. He cannot even put them in detention, as my old Headmaster once told me, because darkness falls, and the local authority will not be responsible for their safety. The Headmaster survives, like the last of the Western Emperors in Rome. Mr Stowers Johnson is old enough to hear the chiming at midnight. The one happy informed Swedish Radio was the first resort in his school. As an Essex schoolmaster his writ ran everywhere behind the gate, even to the canteen. Seeing a dead hare in the sports field after an air raid, he was able to tell a boy, "Run across and fetch that: we'll have it for lunch." Yet he lived on into a time when a mild reprimand to a boy with shoulder-length hair made the papers. But the main villains are local bureaucrats and politicians who stuffily contorted the old heads of his boyhood, amongst them a man who quietly bought up the grounds around his school, so that he owned half the premises by the time he retired. Such things were possible when giants walked the earth. There is, as you would expect, much bleak humour in this book. There is the Essex school evacuation plan during the last war, which involved children sailing down the Thames and out into the North Sea. This was done. Incredibly, all survived. But even more bizarre is the matter of the two schools. Johnson was the head of a secondary modern at Aveley, a sturdy brick structure built in 1939, and standing in 15 acres of playing-fields. The local authority planned a grammar school just a mile and a half away; but then, at the last minute, changed its mind, and the school became a secondary modern. But what were they to do with the children, staff, and building at Aveley? At first it was thought that the children would transfer, and the staff apply for jobs. The teaching unions stopped that. So they were left with an empty, brand-new school, costing £250,000. What happened next, and the way the school got given away, is the best thing in this autobiography. When Johnson last saw his old school, it was being bought by a supermarket chain. It is possible to get much pleasure out of this book. The alarm is secondary, as in Swift.

Odd but worth the visit

CRIME Marcel Berlins

DEATH IS A LONELY BUSINESS By Ray Bradbury Granta, £9.95

The setting is Venice, California, in 1949. They are knocking down the amusement pier. A body is found: more curious deaths to follow. The destruction of the fairgrounds and circuses is matched by the disintegrating lives of the grotesques and misfits that inhabited them. Through the real and metaphorical rubble, a young unnamed writer of pulp fiction and eccentric cop Elmo Crumley look for answers. It is Bradbury's first novel for more than 20 years; and it is his first in the detective rather than science-fiction format. But we are unmistakably back in Bradbury-land — a disturbing, surreal, surprising and often shocking place, but well worth the journey.

- A Nice Class of Corpse, by Simon Brett (Macmillan, £7.95). Murderer at large in ever-so-genteel South Coast home for the rich elderly. Mysterious new resident Mrs Pasterger meddles. As usual, Brett excels in atmosphere and witty dialogue, but his characters are just a little depressing.
- Whistler in the Dark, by John Malcolm (Collins, £7.95). Breezy art investment consultant Tim Simpson on trail of a Whistler, so are others, prepared to kill. Exciting yarn, punctuated by large dollops of erudite information about the painter and his times.
- Man's Loving Family, by Keith Heller (Collins, £7.95). Evocative re-creation of 1727 London, with parish watchman George Man, temporarily out of work, meeting pre-Tom-Jones Henry Fielding and trying to save a poet from an unjust gallows. Grippingly atmospheric, successful fact-fiction blend.
- Storm Centre, by Douglas Clark (Gollancz, £8.95). Chief Super Masters, recuperating, takes up lecturing at police college and unofficially looks into unsolved child killing. Disappointingly thin on action, thick on social chat.
- The Nebraska Quotient, by William J Reynolds (Macmillan, £7.95). Superior private eye antics involving a senator's daughter, some dirty pictures, and a lot of political intrigue. Fine debut.

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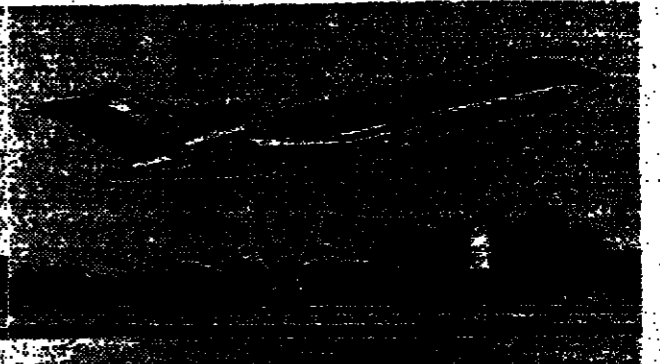
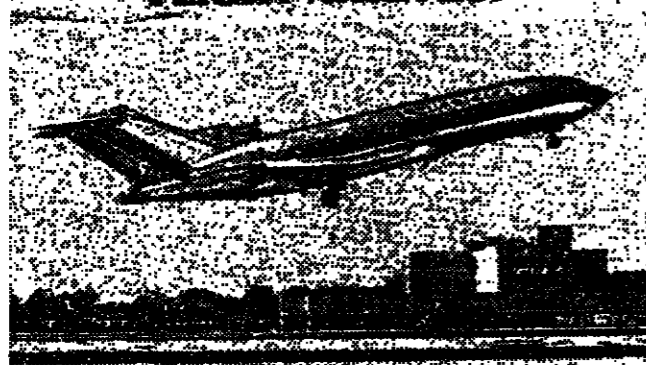



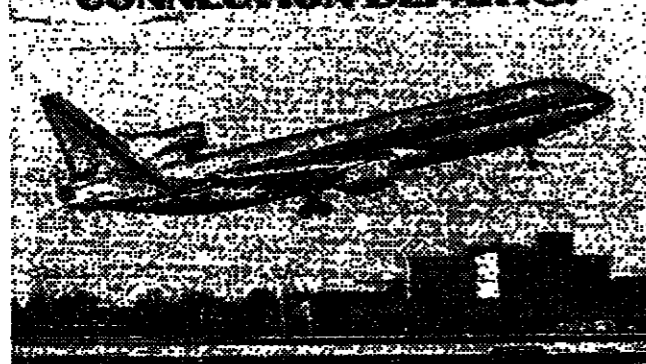


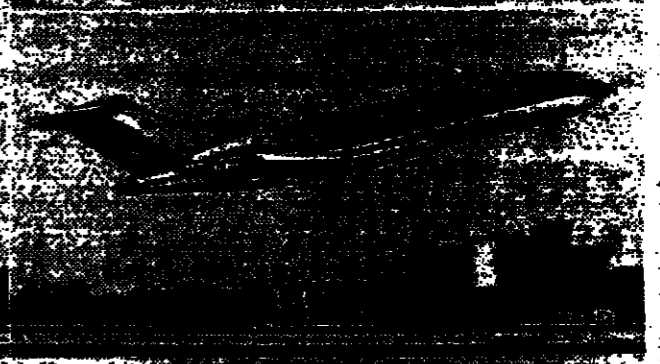




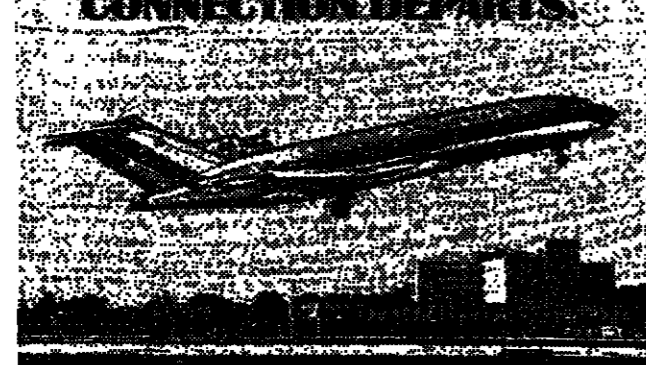

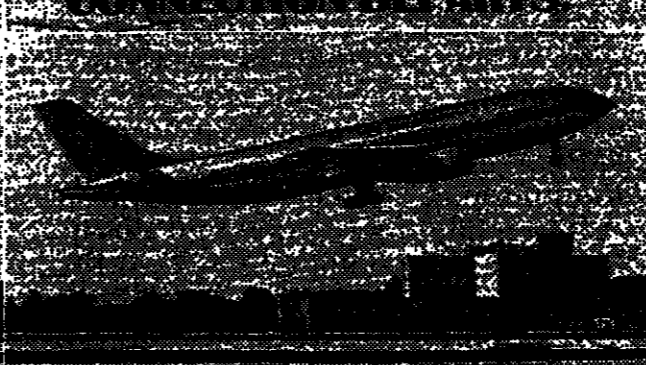





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 <b>18:26. KINGSTON CONNECTION DEPARTS.</b>	 <b>18:28. MONTELEONE CONNECTION DEPARTS.</b>	 <b>18:30. MIAMI CONNECTION DEPARTS.</b>	 <b>18:35. MIAMI CONNECTION DEPARTS.</b>
 <b>19:15. SAN JOSE CONNECTION DEPARTS.</b>	 <b>19:15. CHARLOTTE CONNECTION DEPARTS.</b>	 <b>19:15. GREENSBORO CONNECTION DEPARTS.</b>	 <b>19:25. DALLAS-FORT WORTH CONNECTION DEPARTS.</b>

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BOOKS 2

# Is your Oxford man human?

Editors of undergraduate magazines know that the easiest way to fill their pages is to interview a selection of famous alumni, and let them reminisce to their hearts' content. Politicians claim that they really wanted to be actors; writers accuse the university of having been an irrelevance; names are dropped; reputations are besmirched.

Edward Whitley's selection of interviews with distinguished Oxford graduates from Harold Acton to William Boyd is therefore not original. Indeed, many of those he has interviewed have already themselves written at length about their time at Oxford. This of course need not matter. A very interesting book could be written about the nature of an Oxford education and how far it affected the lives of those who experienced it.

Andrew Lowrie

THE GRADUATES  
By Edward Whitley  
Hamish Hamilton, £12.95

quently, Acton, Betjeman, and Powell were all up in the Twenties, members of the so-called Brideshead generation; yet the only cross-reference is when Powell denies that Longford was the model for Widmerpool in *A Dance to the Music of Time* - something Longford mysteriously is proud to boast of.

It is Powell who perhaps identifies the problem of the book. "The whole idea of interviews is in itself absurd - one cannot answer deep questions about what one's life was like - one writes novels about it."

Occasionally the subjects escape the strait-jacket their interviewer has strapped them into, and try to analyse their Oxford experiences. Roger Bannister has some pertinent comments on what it was like to be at Oxford after the Second World War, when there were two types - those who had won the war, and those for whom it had been fought. Richard Ingrams speaks, albeit perfunctorily, about how *Private Eye* was shaped by a number of his Oxford contemporaries.

The bestselling...

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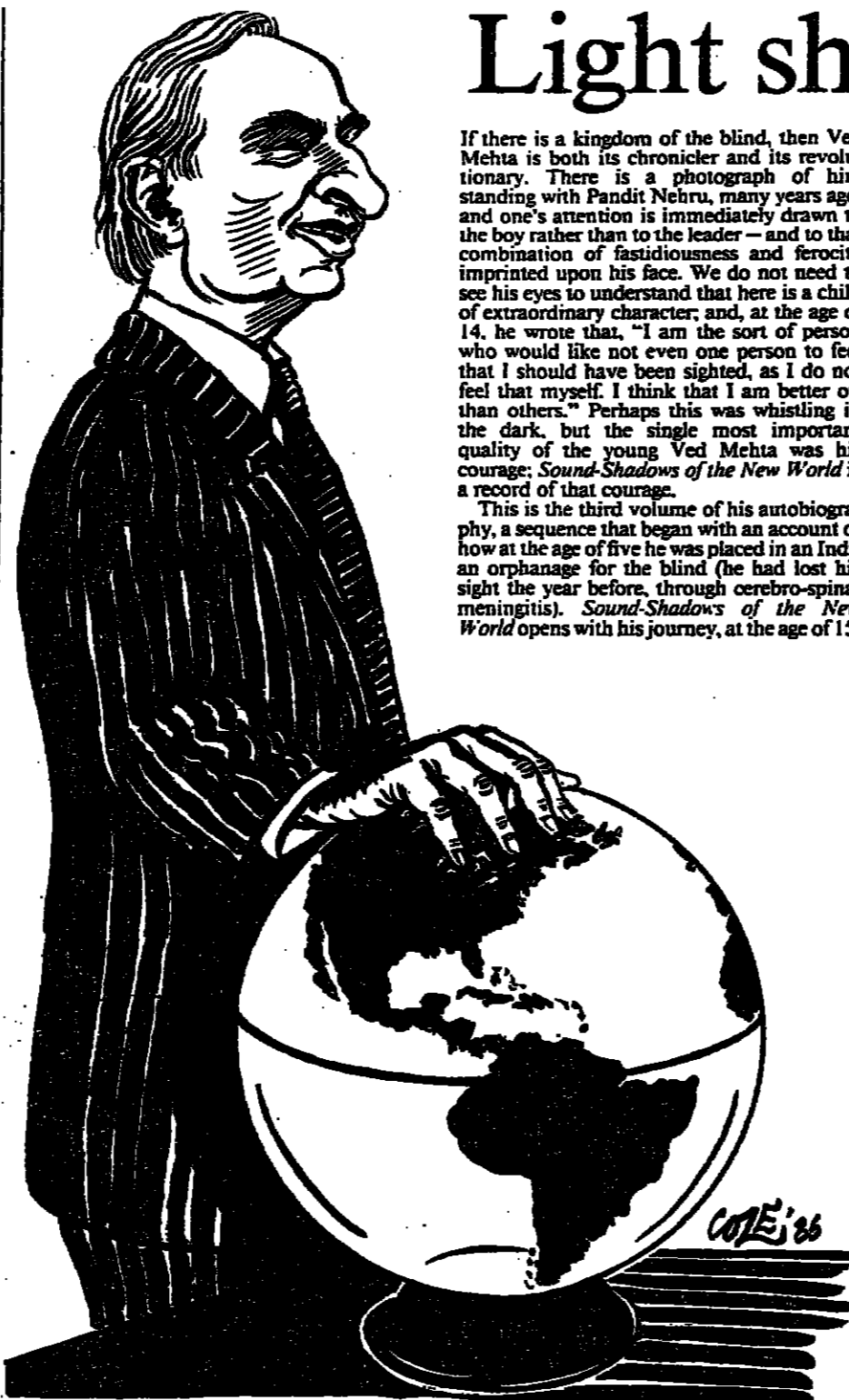
## Putting schools to the vote

As the dust settles on local elections in which education was a prominent issue, with the first-ever direct elections to the IEA, the TES analyses the results and assesses the implications.

- PLUS - Glorious Revolution of 1688? Not in Ireland, says Gerry Fitt, who asks for history books to be rewritten. We report on how Ulster schools are healing the rift.
- The under-used resource: calculators in primary schools.
- Polytechnic policies: 'Does the Government know what it is doing?' asks an ex-HMIL.
- Steiner Schools: the acceptable face of private liberal education?

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# Light shining in darkness

Peter Ackroyd on the latest report from the blind man who sees farther than the rest of us and writes better

SOUND-SHADOWS OF THE NEW WORLD  
By Ved Mehta  
Collins, £15

If there is a kingdom of the blind, then Ved Mehta is both its chronicler and its revolutionary. There is a photograph of him standing with Pandit Nehru, many years ago, and one's attention is immediately drawn to the boy rather than to the leader - and to that combination of fastidiousness and ferocity imprinted upon his face. We do not need to see his eyes to understand that here is a child of extraordinary character; and, at the age of 14, he wrote that, "I am the sort of person who would like not even one person to feel that I should have been sighted, as I do not feel that myself. I think that I am better off than others." Perhaps this was whistling in the dark, but the single most important quality of the young Ved Mehta was his courage: *Sound-Shadows of the New World* is a record of that courage.

This is the third volume of his autobiography, a sequence that began with an account of how at the age of five he was placed in an Indian orphanage for the blind (he had lost his sight the year before, through cerebro-spinal meningitis). *Sound-Shadows of the New World* opens with his journey, at the age of 15, from India to the United States in order to attend the Arkansas School for the Blind in Little Rock; it ends with his graduation from the institution. Almost 35 years have passed since that occasion, and yet Ved Mehta records his life throughout the period in extraordinary detail; it is as if his fall into blindness had broken open his perception so that nothing escapes him, and his account has a clarity that is sometimes like clairvoyance.

darker to this blind child than the outer world, it was his own painful introspection; and yet it was through this haunting confusion that the character of Ved Mehta was formed. To the outside world he seemed alert, disciplined, and self-confident; but he was filled with self-doubt, and even on occasions self-hatred, which he had to labour hard to overcome.

By the end of this book he is at least successful within the narrow confines of his school; he becomes president of the student senate, and he plays in the school band. And yet he refuses to accept the limited roles in which his blind contemporaries seem to acquiesce. His real companions are the radio and the tape-recorder that he sets up in an empty broom closet: these are his links with the greater world, in which he wishes to excel, and as a result they became "my American family that no one knows about." He transcribed the words of Ed Murrow in order to understand the world; he started a correspondence-course available only on the radio. As a record of self-reliance and tenacity, *Sound-Shadows of the New World* is extraordinarily moving; but as an account of one boy's ambition, it is equally remarkable.

It is written very directly, almost conversationally. It is as if the natural barrier of his disability used once to be so great that he does not wish to erect any other barriers of his own. As a result he sees the world very clearly; he describes it so carefully, and yet from such an oblique angle, that in parts it is rather like reading some compelling avalanche of an unknown country. It comes as something of a shock, then, to realize that its inhabitants are ourselves. But if America was once for him a place of "hiss and rush", by the strange alchemy of his isolation and ambition he comes to identify both with its energy and with its optimism; the "new world" is, literally, his own new world also.

## Essay in black or white

Caryl Phillips

EVIDENCE OF THINGS NOT SEEN  
By James Baldwin  
Michael Joseph, £8.95

"You know, during the Civil Rights period of the 50s and 60s they used to call us 'the city that was too busy to hate'. Well that same spirit of enterprise lives on today." With these words Mayor Andrew Young finished a television interview I conducted with him in 1982. It was a strange statement bearing in mind that 28 people - all children, all black - had been murdered in Atlanta during a 22-month reign of terror from 1979 to 1981. I have since kicked myself many times for not picking him up on this statement, but I received James Baldwin's new book hoping that he might clarify some of the contradictions inherent in Young's words.

James Baldwin uses what became known as the "Atlanta Murders" as a point of departure for his latest extended essay. It begins conventionally enough with a cast list for what Baldwin terms, this "docudrama". He introduces us to the accused Wayne Williams, the judge, the lawyers, embellishing each character with a small autobiographical portrait. As he gets into his stride Baldwin begins to broaden his field of vision beyond Atlanta, sounding at times as though he is delivering a State of the Nation address. He tosses in the odd explosive sentence: "White Americans, however, bless their generous little hearts, are quite unable to imagine that there can be anyone, anywhere, who does

not wish to be White, and are probably the most abject victims of history the world has ever seen, or will ever know." As the essay unfolds, Baldwin dwells upon subjects as diverse as demographic patterns of development in New York City, exploitation of black labour in South Africa, Judaeo-Christian ethics with reference to the treatment of Jews and homosexuals in pre-war Germany, Mann's *Death in Venice*, and many other topics, somehow managing to relate them back to the subject at the centre of his brief: Atlanta. At times he does so brilliantly, at other times the digression is disturbing, suggesting that either two or three books are struggling to inhabit the one; or perhaps he is simply frustrated with his insights will make his work live.

Murders" have now been conveniently forgotten. Baldwin continually reminds us that the accused, Wayne Williams, was tried for only two of the 28 murders; was (in Baldwin's opinion) probably innocent; and that 26 murders remain unsolved. The anguish of the victims' parents revolved around the awful official indifference to the murders. It would appear that the city that is too busy to hate is also too busy to investigate. But Baldwin is not a detective; he cannot tell us who committed the murders, he cannot even explain to us, in factual terms, why he thinks Wayne Williams did not commit the two murders he has been convicted of. As an investigation of the Atlanta Murders the book is as inconclusive as the case, as ambiguous as Andrew Young's statement.

As an addition to Baldwin's work it is welcome. His prose style, both incantatory and intellectually muscular, is as rich as ever. His candour and repetitive biblical patter make us with a cumulative authority. He begins one section with, "I was born in 1924." This book may be the closest we will have to a Baldwin autobiography, and long after the events of Atlanta have been buried, the book will still be read. As in Baldwin's other essays, in particular *The Fire Next Time* and *No Name in The Street*, the quality of his writing, and the courage of his insights will make his work live.

## From ogress to heroine

FICTION

John Nicholson

THE GLASS MOUNTAIN  
By S. L. Sparling  
Michael O'Mara, £8.95  
MOVING HOUSE  
By Katharine Moore  
Allison & Busby, £8.95  
THE GENTLE TOURIST  
By Jill Delany  
Andre Deutsch, £8.95

Two women are sharing a piano stool in the solarium of an exclusive Canadian sanitarium. On the right, picking her way gingerly through nursery Mozart, Chloe, a beautiful, though clearly disturbed, 38-year-old, who seems to have some professional connection with the music world. Beside her, plain and dumpy, a much older woman - Jane, a schizophrenic "lifer" who for 30 years has been the uncomplaining guinea-pig for the experiments of ambitious young psychiatrists.

Excited by the music, Jane starts thumping the bass notes, begging Chloe to teach her to play. The younger woman jumps up screaming. She tips her unwanted partner onto the floor and spills coffee on her. But when the nurses burst in, it is the older woman who is restrained and wheeled away, shouting accusations. "I have no idea what she's talking about. This has nothing to do with me," says Chloe. Being beautiful and talented, she is believed.

This brutal opening scene marks the arrival of a formidable new novelist. It is a measure of Sharon Sparling's skill that this reader at least accepted the transformation of Chloe Delaney from ogress to heroine within a couple of pages of the action moving from the sanitarium. *The Glass Mountain* consists largely of flashbacks which explain why she is there.

The story of Chloe's development from precocious ten-year-old to international artist is told in terms of her personal rather than professional life. The two are closely linked by the fact that her lovers tend to be connected with the music world - except for Laurence, the father of her child, whose indifference to her talent can hardly be excused by tone-deafness (an uncharacteristically clumsy bit of symbolism). But Chloe is far more interested in her adopted relatives, and it is these relationships which make *The Glass Mountain* compulsive reading. It is also beautifully written and unusually well-constructed. I shall be surprised if a better first novel comes my way this year.

about what to take with her. She embarks on an inventory of her possessions, with predictable results. Memories crowd in, and events of a half-century earlier jostle for her attention with a brood of lively grandchildren.

In other hands, it might easily have degenerated into

nostalgia or worse. Miss Moore however writes with irony and without malice. People past and present are judged on their merits, as are events. So *Moving House* presents a lyrical rather than elegiac portrait of English country life throughout the century.

Jill Delany offers us an equally rich though less alluring picture of later life. Lorenzo D'Avola, only son of a rich Sicilian and his English wife, has led an honourable life of easy privilege. Personally fastidious, he married a woman who had little interest in his refined tastes or his work at the Palermo Institute of Fine Arts. Her death represents domestic inconvenience rather than emotional loss, until his job too disappears. What follows is remarkable. So is *The Gentle Tourist*.

Two superb first novels in one week. Is that a pig flying past the window?

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- Jack Higgins  
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THRILLERS FROM MICHAEL JOSEPH

## Romance of the market economy

HISTORICALS

Philippa Toomey

NICCOLÒ RISING  
By Dorothy Dunnett  
Michael Joseph, £10.95  
HERE BE DRAGONS  
By Sharon Penman  
Collins, £11.50

Three young men in a boat crashing into a lighter and sinking it begin this long story of the early Renaissance, set in Bruges, the centre of international trade. In the boat are Felix de Charety, 17-year-old heir to the Charety company, run by his widowed mother; Julius, a notary, ostensibly in charge of Felix, but also in the service of the company; and Claes, an illegitimate orphan, an apprentice in the dyer's trade, regarded as an amiable clown, unlucky and always in trouble, but notoriously lucky with women.

Unfortunately the lighter contained an extremely valuable gun, a present from Duke Philip of Burgundy to his nephew, the King of Scotland, and the whole episode is a great embarrassment to the wealthy merchants of Bruges - obviously an accident, they decide. But, as in all Mrs Dunnett's complex and sophisticated plots, nothing is quite what it seems to be - and then some.

This long and absorbing novel chronicles the progress of the outcast Claes from apprentice and clown to man of affairs, international carrier of information, and finally, husband to the widow Charety. She is twice his age, but suggests the marriage to him, as a way of gaining the status he can never achieve on his own. From Claes, his nickname, to Niccolò, as his Italian associates call him, is a giant step. But who is he, and

what are his parentage and origins? Fans of Mrs Dunnett will know that we will be happily pursuing these mysteries over a series of novels covering the making of fortunes from Bruges to Constantinople for some time to come. Sharon Penman has good words to say for history's villains - or rather, those we have decided to hate. Rehabilitation for Richard III in *The Sunne in Splendour* is followed by this huge novel on King John ("not a good man", according to A. A. Milne) and even the special pleading offered here can hardly convince the reader that John was not treacherous, violent, unpredictable, and dangerous. The story is told from the point of view of Joanna, his illegitimate daughter, who idolizes him, but is used, in a diplomatic marriage, to cement an alliance with Llewelyn (the Great). At 14 she is too young to manage a strange land, a strange language, and a man nearly twice her age as husband; and the marriage nearly

founders. Later there are terrible decisions to be made: does she support her husband, or her adored father?

Much of the story follows what history is known. But Sharon Penman seems almost as much in love with Llewelyn as Joanna is - a man of this century in his attitudes to women - so turning a historical into a romance.

● *The Cage*, by Michael Weston (*The Bodley Head*, £9.95) has won the George Heyer Prize for a historical novel. It is a grim and powerful story of early 19th-century Cornwall, beginning when two "foreigners", Welland Hatt and his young daughter Ruth, arrive at the village of Windfall. Welland works in the mine. He is a mystery man, an expert blacksmith, with a keen and receptive mind - definitely a cut above the villagers. Their clannishness and dislike of strangers, added to the power of destructive gossip directed by an evil mind, lead to his strange downfall.

● *Larksgyll*, by Constance Heaven (*Heinemann*, £9.95) takes some traditional themes - beautiful young girl, gambler father falsely accused of murder leaving her alone in the world to become a schoolmistress in darkest Yorkshire, attractive, enlightened mill-owner married to spoiled aristocratic wife, even trouble at mill - these time-honoured ingredients have produced a very acceptable dish.



THE TIMES DIARY

Touting for Tutu

Bishop Desmond Tutu will be in this country next week to visit fellow members of the Anglican Church in South Wales...

Meltdown

In the past 18 years it would seem that Tony Benn has changed his tune even more drastically than he has his name...

Verdant

John Patten, the Environment Minister, might turn a trifle red when his covert greenness is revealed in his latest book...

McMaggies

Harvey Thomas and the image makers at the Scottish Tory conference in Perth seem determined to train up a breed of tartan Thatcher clones...



"I name this ship 'Good heavens, not another 3,500 jobs lost'..."

Richer dust-up

Plans to commemorate Rupert Brooke's centenary with a statue of a woman - possibly naked - have been dropped by the burgesses of Rugby...

Bung-ho

Bristol's world-famous wine fair has suffered a serious blow. Having supported the fair ever since it started eight years ago...

PHS

No go for British knowhow

by Paddy Ashdown

Last month - ironically on St George's Day - the United States began to impose laws and regulations controlling British high technology exports...

The Americans claim that the measures are necessary to protect western high-technology against illegal transfer to the Eastern bloc...

Within the last month, academic researchers at London University have been refused a very large computer unless all its academic users - who are scattered throughout Britain - agree not to communicate the results of any work done on the machine...

Some of these countries are com-

unist and some are in dispute with the United States. If the computer scientists get the machine, by accepting the restrictions that go with it, they will cut themselves off from some of the most important basic research in the world...

These new US export regulations will be a heavy blow to Britain because more than 70 per cent of the computer industry in this country is controlled, directly or indirectly, by American corporations...

Digital Equipment UK, the Reading-based subsidiary of the second largest computer corporation in the world, has agreed to controls on the movement of hardware, software and know-how...

Because of the regulations, British exports of technology, other than intercompany transfers, are in decline. A British exporter now needs two licences - one from Whitehall and one from the United States - to sell anything outside the country...

The result will be to accelerate the trend towards US domination of Europe's technology. The government is aware of what is at stake: the Attorney-General, Sir Michael Havers, has told me that the regulations are an unwarranted encroachment on UK jurisdiction...

The author is Liberal MP for Yeovil and his party's spokesman on trade and industry.

Richard Ford assesses the six months of discordant accord

Hillsborough Advertisements have appeared in Northern Ireland newspapers this past week urging Orange brethren to converge on this most English-looking of villages for a rally protesting against the Anglo-Irish agreement...

In their regalia, and behind bands and banners, they will proclaim their unity, Protestant heritage, inalienable right to remain part of the United Kingdom and fervent opposition to a deal giving a consultative role in Northern Ireland to the "suld enemy" in Dublin...

Aware of the danger of scoring yet another own goal, the organizers are anxious to avoid any disturbances. By saying, quaintly, that "only Orange brethren in good standing may attend" and that only bands engaged by district lodges may take part...

It is likely to be an impressive demonstration but, behind the flags and bunting, there is division and doubt in the Unionist ranks over the future. Divisions also occur in the highest echelons of the Northern Ireland Office...



Ulster speaks: what the loyalists think of the Hillsborough agreement

Hillsborough: target for tonight

cross-border security though by its very nature this work must remain secret. However, Sir John Hermon, the chief constable, has indicated that he expects decisions on co-ordinating and improving cross-border security soon which should produce better results...

By Northern Ireland standards the street disorders, particularly in loyalist working-class areas, have been at a comparatively low level, though this is not to minimize their potential for developing into larger scale rioting...

Given the latest failure of efforts to begin talks about talks with Unionist leaders, the government now has little option but to weather a stormy marching season with all that means for increased pressure on the RUC and the image of a province desperately attempting to attract investment at a time when unemployment is over 21 per cent...

While Unionists remain opposed to an institutionalized role

for Dublin in the affairs of the North, they are increasingly split on the tactics they should follow to defeat it and on an ultimate objective. An opinion poll earlier this year showed 23 per cent in favour of complete integration with Britain...

Other Unionists argue that integration means putting your trust in a Westminster government and parliament that six months ago betrayed them and is setting up Unionism for further defeat in the future...

their price for supporting any administration in the event of a hung parliament would be the scrapping of the agreement. As one loyalist said: "This is a long-term plan. It could mean victory but it may also mean a slow, lingering suicide."

So far nationalists have accepted the symbolism of the deal, the presence of a secretariat consisting of British and Irish civil servants at Maryfield in East Belfast and the sight of Peter Barry, the Dublin minister for foreign affairs, arriving at Stormont for meetings with British ministers...

Unionist rage at the sight of the RUC firing plastic bullets at loyalist rioters has brought undeniable satisfaction to some Catholics. The complaints about police tactics, in particular the use of plastic bullets, now heard from Protestants bear a striking similarity to those heard down the years from their fellow citizens across the sectarian divide...

The British and Irish governments alike seem content to implement the agreement slowly, emphasizing the importance of coming through the summer with it intact and constantly pointing to the complex questions being tackled. If not at a standstill, in the hope of enticing Unionists into talks, it has so far failed to deliver the changes so confidently predicted by senior officials in the Republic...

Come the autumn, nationalists and their political leaders will want results. That risks inflaming Unionists at just the moment when some of their leaders and the government might be preparing to talk seriously about the future. As in most attempts to get political movement, King and his advisers are involved in a delicate balancing act, with the risk of any concession to either side antagonizing the other.

Chernobyl: fuelling Gorbachov reform

Moscow Like a stunned prize fighter, down but not yet out, the Kremlin is making strenuous efforts to recover from the errors over its initial handling of the Chernobyl disaster which have caused untold damage to the new image being assiduously cultivated by Mikhail Gorbachov...

The most significant was Gorbachov's decision last night to end 18 days of deafening and ill-judged silence by addressing the nation on television, his first such speech since the scarcely remembered call on March 29 for a meeting with President Reagan to negotiate a test ban treaty...

Western observers have no doubt that the move was taken as much to still rumblings of discontent at home - particularly in the Ukraine - as to re-establish his credibility with international public opinion, particularly the left-wing anti-nuclear movements in western Europe...

As with so many aspects of Soviet life, the domestic discontent with Gorbachov's reticence over Chernobyl was often expressed only obliquely. But re-

ports reaching Moscow from Kiev, still prohibited territory to all western diplomats and newsmen, say that anger there is sometimes open. The authorities are criticized for publishing alarmist health warnings only days after initial assurances about the absence of any radiation threat from Chernobyl...

The authorities tried to discredit accounts of the mounting sense of panic in Kiev but could not do anything about the thousands of people fleeing to Moscow. The first signs of a change in Moscow's approach occurred in the week after the belated visit to the disaster zone on May 2 by two senior Politburo members...

There is no doubt that they were appalled with what they found, especially the complete failure to evacuate over 40,000 people directly threatened by radioactivity, one envoy said. "It was only then that it began to dawn on Moscow just how wrong things were going."

It was after that visit that Moscow began slowly to lift its news clampdown; an ever increasing drip of information appeared

in the official media about the heroic operation to contain the fire and prevent a meltdown. But there was no reference to the long-term effects of radiation on such a scale, confirming the view that the Kremlin's chief motive was to avoid panic at any cost...

Every effort has been made to blame local officials in the Ukraine. Official reports accuse them of incompetence and under-estimating the dangers, according to one rumour, a number had been drunk when the fire broke out. All this suggests that Gorbachov might try to turn the disaster to his advantage by arguing that it demonstrates the urgent need to reform the hidebound Soviet bureaucracy...

Further evidence appeared in *L'express* on May 13. It noted the urgency with which the rescue operation was cutting through red tape and quoted the local planning chief as saying: "Here in Chernobyl decisions are being taken quickly; there is not one superfluous piece of paper."

Men in the Gorbachov mould, notably the 41-year-old scientist Yevgeny Velikhov, have been

shown to Soviet viewers as being in charge of events. There has scarcely been any reference to Vladimir Shcherbinsky, the elderly head of the Ukrainian Communist Party and a crony of the late Leonid Brezhnev...

At the same time, the formidable Kremlin propaganda machine ordered its spokesmen to go on the offensive about western coverage of the disaster. Although many aspects initially revealed in the West, such as the mass exodus from Kiev, were proved to be true, a hostage had been given in the form of an erroneous UPI report that more than 2,000 people had died in the immediate aftermath of the explosion...

The Kremlin has been helped by the fact that many people seem prepared to accept the accusation against what one Moscow columnist has called the "callous unscrupulousness" of the US media. The few people aware of the type of safety measures adopted in the West have found themselves isolated and occasionally ridiculed.

Christopher Walker

Ronald Butt

A briefing for Biffen

John Biffen was right at least one thing last weekend. Neil Kinnock is, as Biffen put it, "demonstrating that the kind of Labour government he would like to have is the kind of Labour government we had... under Harold Wilson and... James Callaghan..."

His error is encouraged by the misleading pronouncement generally given to Kinnock's fight against Militant. It would be extremely unwise, thinks Biffen, to exaggerate "the left's grip on the Labour Party" or "to suggest that somehow or other Neil Kinnock is held in thrall to Militant and the rest. It is simply not true."

Now, of course, it is correct that Kinnock has backtracked on leftist policies, is trying to produce a new Wilsonism, and that the "responsible" parts of the party are for the moment dominant. But even that needs qualification.

David Blunkett, the Sheffield leftist leader who now generally supports Kinnock on the national executive, has just given an ominous warning to Roy Hattersley that he must consult the NEC about his proposal to exert discipline over Labour spending. Moreover, after the next election the parliamentary party will be a good deal more left-wing than it is at present.

But even if Labour moderation at Westminster is taken for granted, Biffen ignores the extent to which the Labour left has put down roots throughout the country to undermine Kinnock's chosen path. The Militant affair diverts attention from the wider hard left, of which *London Labour Briefing* (whose tentacles are by no means confined to London) is an example.

*Briefing* is no less a party-within-a-party than Militant. Yet it goes unchallenged. Before the London borough elections, nearly 190 Labour candidates (many now councillors) declared support in *Briefing* for Lambeth and Liverpool against the "right of the District Auditor... to fix the priorities of local authorities," and total opposition to "the present leadership's divisive witch hunt against socialists..."

Last weekend, *Briefing* held a closed meeting of supporters to consider how the left should face up to the "threat from Kinnock's new realism." A few extracts from its organization committee's proposals give the flavour of current thinking. "The purpose... is to combat the Tory offensive and roll back the right-wing attacks inside the Labour Party by mobilizing, organizing, expanding and educating a hard left opposition... Our goal is not just the return of a Labour government, but politically preparing the forces and the conditions to fight against Kinnock for socialist policies."

*Briefing* should be "sizable on picket lines, demonstrations and lobbies; in student unions, organizations of women, black people, lesbians and gays; and on dole

queues... Any or all of these people may find themselves transformed from passive elements into participants in struggle..."

*Briefing* will take up and develop debate on sexual politics and the politics of the family, challenging the tenets of bourgeois "morality" and working towards liberating alternatives. All this involves convincing people "to go beyond Parliamentary politics, and to mobilize in mass action to challenge, combat and break the repression and violence of the capitalist state machine..."

Biffen may say that these old extremist clichés never come to anything in practical Labour politics. But what is different now is that so much local government and so many social organizations are dominated by people dedicated to precisely such aims. There is, for instance, the vicious campaign being waged against "heterosexism" and the family by the HLEA and other leftist education authorities which are in a position to spread their poisonous creed among hapless children by pamphlet, instruction and the kinds of educational appointments they make. We shall see more of this as a result of the Labour local government victories.

Community centres of various kinds, which are ostensibly neutral, are used for political ends; so are some bodies funded by the Home Office and local authorities which are intended to help disadvantaged ethnic minorities. In many left-controlled boroughs, the organizations which run the social and education services are staffed by people who use their work to further their own political interests.

Appointments are frequently political; there are coded indications in job advertisements (often placed in *Labour Weekly* but never in its Tory or Liberal equivalents) of the attitudes expected of successful candidates. Thus active cells of Labour extremism are planted throughout the country, changing attitudes and social behaviour, and creating new centres.

The party Kinnock leads at Westminster is for the most part either genuinely moderate or (like Ken Livingstone) convinced that the ultimate goal of the left requires moderate tactics now. But the shift to the left in the local elections has been greater than ever.

Since there is ample evidence, if only from Livingstone's pragmatism, that the hard left is nationally a vote-loser, why should the voters have put so many recognizable hardliners back in local authority?

The principal explanation can only be that, wishing to vote against Mrs Thatcher and for Kinnock and his well-timed Freedom and Fairness campaign, they thought that voting for the likes of Bernie Grant in Haringey was a way of doing it that would bring no harm. In so doing they have helped the hard left tighten its grip on the Labour roots, and if the roots are rotten, how can the top branches be healthy?

moreover... Miles Kingston

Pandering to sentiment

Last year I was involved in making a film for the BBC on the Settle-Carlisle railway line. This, as we have been repeatedly told, is a part of our heritage under dire threat of extinction which nobody can imagine being without.

Before shooting began I read several books about the line and saw other TV programmes and even heard one or two radio programmes about it. All dwelt upon the romance and the glory of the line and pleaded passionately for its retention. The only discordant notes were struck by the occasional villain from BR who thought it far too expensive to maintain.

One day I said to Neil, our producer: "Why don't we make our film a violent attack on the Settle-Carlisle line? Why don't we attack this white elephant and give everyone a shock?"

Conflicting emotions passed across his rugged yet artistic features: shock, horror, pleasure, thoughtfulness, temptation, and wisdom were just a few. The last finally prevailed. "No, lad," he said. "It wouldn't do. One might as well plead for the extermination of the giant panda or the removal of all snooker from TV. Now get back to your script."

So I did, but the thought would not go away. Should there not be at least one programme arguing the case for closing the line immediately and saving millions of pounds? After all, nobody really wanted the line in the first place. It's there only because the Midland Railway was tired of sharing routes to Scotland with other companies and decided to build its own prestige line right over the top. Halfway through it changed its mind and begged Parliament to withdraw the Act obliging it to build the line. Parliament refused. The line was a white elephant from day one.

The more I thought about it, the more I realized that the line had acquired glamour and romance precisely because it was under threat. It is no finer a line than Shap - in fact, I have seen the Shap line looking far more stun-

ning - but as Shap is not under threat, nobody springs to its defence. Nor do programme-makers spring to their cameras and film it. Nobody even makes a programme motivated by a desire to close down a railway, let a rare orchid go out of production or shut hospitals.

The Settle line is perhaps not the best example, because one cannot help liking it, even if you are a BR engineer committed to preserving those crumbling viaducts. But what about the giant panda? I think Neil has an idea there. Every time I hear about the giant panda I can't help thinking what a thoroughly unpleasant animal it sounds - seems to be surly, uncommunicative, useless, unwilling to breed and stupid. Stupid, because it insists on eating a kind of bamboo which is unnutritious and in short supply.

The only thing, absolutely the only thing, that can be said in the panda's defence is that it has cute black rings round its eyes. Otherwise it seems to be entirely bad nature and I am not surprised that nature is trying to ease it out. It is no use to man, no use to the animal world, and only of use to programme makers and wildlife badge manufacturers. The Chinese must feel exactly like the BR engineers with their crumbling viaducts.

But have you ever seen a film, a programme or a single article which had the courage to stand up and say: Away with the giant panda! Let it die out, if that's what it wants? Of course you haven't. People write about the panda only if they like the stupid thing - and it's only the image they like, not the thing itself.

So, if I can get the finances together, I shall be away from tomorrow making a film about the desirability of letting the panda die out. I shall make a lot of enemies, but I shall be telling the truth. And I will be making a TV programme with a difference. If, on the other hand, I am back tomorrow, you will know that the finance was not forthcoming. We shall just have to wait and see.







# GENERAL APPOINTMENTS

May 15, 1986

For many years the received wisdom has been to reduce the level of salary increases in order to make UK industry more competitive, keeping inflation low, and to reduce unemployment. My experience tells me that we are attempting to solve the problem by addressing the symptom rather than the cause.

What we need are not smaller increases, but larger increases — by those organizations that can afford them. This would then be an indication of a free market in salaries, which is no different from the free markets which have developed in such areas as transport, health care, defence procurement and telecommunications.

If an organization is successful and pays well, it demands, and can attract, people of the highest calibre. This in turn ensures that the goods or services also continue to be of the highest calibre. They are then in greater demand and the company increases its output accordingly by additional capital and labour investments. This is the path to secure wealth

creation and employment, not low productivity and low wages.

There is less than complete understanding that the UK is now a low productivity-low pay economy. With approximately the same size populations, France and West Germany have gross national products of 25 per cent and 50 per cent respectively greater than the UK. It is no accident that salary levels in these countries are also greater in the same ratios as their GNPs, in spite of the absence of substantial oil and gas output. By the standards of the Western world, the UK is a poor country. Italy has already surpassed the UK in per capita GNP. How long will it be before Spain and Portugal catch up? The UK is now renowned for its centres of poverty such as Glasgow and Merseyside, which are among the worst in Europe. Not much more than 100 years ago, Britain was the richest country in the world!

I would contend that we in the UK are mistaken in the way that we are trying to solve the problem. We should be concerned about the low productivity of our industries. If a company can increase its

**The way forward is through high salaries for the people who can expand business, says Peter Ward**



output, both in quality and quantity, with the same number of employees, then unit costs go down. This then leads to greater demand, so output is increased through additional labour and capital investments. If we maintain the emphasis on low pay, then low productivity will continue. One has only to look at the job vacancy pages of the quality Press to see a wide dynamic range of salaries across similar jobs in different companies throughout the UK. The highest salary that a research and development manager, for example, can be paid will be two or three times that paid to the lowest. It will come as no surprise that the most highly paid can generally be found in the most profitable high-productivity companies. If an organization tries to pay high without the profit to support it, then it will fail. But if a company is growing, with high productivity, then it should be encouraged to pay well. It is clearly successful and its employees should be rewarded accordingly. This is then a clear signal to everyone else that reward will

follow wealth creation — which is what the UK needs.

It is far more useful for companies to spend their energies in this manner than in takeover battles that do nothing for productivity.

From my own experience in a multinational electronics company I can see that British salaries are among the lowest in Europe. This causes severe problems in a number of areas.

In recent years my company has exported some of its best talent to the United States, Canada, Sweden, The Netherlands, West Germany, France, Switzerland, Greece and Australia. They then find it extremely difficult to return to the UK because of the necessary reduction in standard of living, unless, as is sometimes the case, they have built up sufficient capital wealth to fill the gap.

Now, electronics in general and information technology in particular are industries which readily surmount national frontiers, and because English is the lingua franca, Britons find it easier to work abroad than most other

nationals, especially with the financial incentive. This is especially the case with software engineers and it is no coincidence that salaries for this category of employee are rising very fast. We are in an international salary market and if we want the best people we have to pay the best, irrespective of the exhortations of national governments.

There has recently been critical coverage of the salary increases being paid in the City of London as the "Big Bang" approaches. However, much of the catalyst for change derives from the application of new technologies which process and communicate data at rapid speed around the world.

The City is no longer operating in a British market, it is a world market competing against the financial centres of Wall Street, Tokyo, Hong Kong and Frankfurt, and it must compensate its employees accordingly. If it fails to do so, then the best people will move to the banks and finance houses of other countries and ensure their

success, rather than that of the British financial institutions.

As the world labour market becomes more international, national boundaries will have less and less impact. In electronics and banking this is already happening. British commerce and industry will ultimately succeed if they produce and market the right products at the right price and with the right quality. What our government can do is encourage all sectors of the economy to concentrate on improving output and quality to better compete in world markets. To do this one has to attract the best people and pay them accordingly.

If we do not address this major problem, but continue to address the symptom — low pay — then the UK will remain a low productivity, low wage economy, wondering why it can no longer afford the health, education and social service standards to which it had become accustomed in more prosperous times.

Peter Ward is personnel director of the office productivity division at Hewlett-Packard

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**ADVERTISING CONTINUED ON PAGE 32.**







THE ARTS

Television Tales of those in danger now and then

What with cancer, Aids and a nasty case of suspected ritual sacrifice, it was a pretty sobering night for home viewing.

The cancer suffered by the hero of Clive Jermain's semi-autobiographical play *The Best Years of Your Life* (BBC2) was secondary and therefore beyond control; the performance of Lee Whitlock as the doomed young footballer was, on the contrary, beautifully controlled, and Adrian Shergold directed simply and affecting. Despite some uncertain acting in the lesser roles, this portrait of stoical resignation punctuated by spurts of emotion rang absolutely true.

The Q.E.D. documentary *The Body Out of the Bag* (BBC1) continued its investigation of Lindow man, whimsically dubbed Pete Marsh, who was bludgeoned and garrotted at some time in the late Iron Age. Or in Roman times, or even in the Dark Ages. If the baffles cannot agree about carbon 14 dating, they can at least make a decent go of preserving Mr Marsh's squashed, leathery corpse for future brains to hump over. In Denmark the earliest "bog people" have been continuing their highly unusual after-life these 30 years. Frankenstein would surely have wired them all up and given them a tea party.

The programme's rather stodgy procedure was enlivened by the odd stab of staged ghouliness, as when an Irish scientist, importing her own bog person for treatment, declared at customs "I've got the usual duty-free allowance... and a body in the boot". But the claim, voiced over the clay reconstruction of the victim's head, that "Lindow man was appearing as a person" was pitching it a bit high. The finished model had all the personality of a character from *Fireball XL-5*.

And so to Aids, the topic under review in the third part of Granada's stimulating "hypotheticals" series *Society, Science and Sex*, where concerned parties allowed themselves to be grilled, provoked and charmed by Professor Arthur Miller of the Harvard Law School. "Dr Farthing", protested this fine moderator, posing artfully on one buttock in classic court-house style. "I'm a simple-minded person." (Oh, no, you are not.)

The appealing combination of charade and moral science tutorial saw the experts through the stickiest moments, and there were even spasms of brittle laughter. But perhaps the more appropriate response to George Gale's arid puritanism ("if you like, buggery kills") should have been tears.

Martin Cropper

Enlightened Edinburgh

The main theme of this year's Edinburgh Festival is a celebration of "The Enlightenment", the Scottish manifestation of the eighteenth century which spread new thinking throughout Europe on the arts, philosophy, economics, law, religion and the sciences.

The festival also includes the first World Theatre Season in Britain since 1975. This will bring together companies from the United States, West Germany, South Africa, Poland, Japan, France, Spain, Sweden and China as well as Britain. In concerts and opera the festival lays emphasis on the work of Tchaikovsky and Stravinsky.

Theatre: Holly Hill sums up the Broadway season Just a glimmer of light . . .

When surveying this Broadway season, which officially ended the first weekend in May, the way to forestall despair is to be thankful for small favours. Though there have been no shows to celebrate without reservation, and few shows at all, there have been flares along the dusky White Way. But not always. The last play of the season is a disaster one cannot reclaim by thinking of its nice set and incidental music. The Circle in the Square has followed Broadway's worst revival (*The Caretaker*) with its worst original.

Edward Sabath's *The Boys of Antanum* is a dialogue between middle-aged versions of Mark Twain's Huckleberry Finn (George C. Scott) and Tom Sawyer (John Cullum), even more dull than decadent. I left after the first act, which took an hour to reveal that Tom had really run away as a boy because he thought he had made a local girl pregnant, and had spent his adult years molesting little girls in his unquenchable grief over never seeing Becky Thatcher again.

Though Brian Clark's *The Petition* (John Golden Theatre) is not distinguished writing, it is literate and, as played by Jessica Tandy and Kevin Spacey as his alcoholic brother are fine, but Bethel Leslie as their morphine-addicted mother gives a performance which would be inadequate on television and is lost in Tony Straiges' absurdly splayed-out set, which diminishes rather than intensifies the family's stresses.

Jack Lemmon chose the play as his starring vehicle, and all credit and sympathy to the clown who wants to play Hamlet and acts it very respectably while still leaving the impression that he is in the wrong genre. Mr Lemmon has proven a stageworthy performer before, and his James Tyrone is a vigorous portrait of a man who loves, hurts and angers — but not on a tragic scale. His own anatomy and personality are against him.



Jessica Tandy and Kevin Spacey bringing the lustre of a cherished family heirloom to Sir Peter Hall's production of Brian Clark's *The Petition*

Harrison Birtwistle's *The Mask of Orpheus*, ten years in the making, receives its world première at the Coliseum next week: Fiona Maddocks reports

Fantastic invention of elaborate riddles

"It's not an opera and it's not theatre but it's got music", remarks Harrison Birtwistle, attempting to define his most ambitious work to date. *The Mask of Orpheus*, which receives its world première at the Coliseum next Wednesday more than a decade after the first note was written. "It started life as *Faust*", he continues, "but Orpheus seemed a better subject for music. It's still basically the same piece, though."



Harrison Birtwistle with Jocelyn Herbert's giant emblematic mask: photograph by Zoë Dominic

With this set of clues, our conversation for a moment seems likely to turn into an elaborate riddle, an interview form which Birtwistle, notoriously shy of publicity, has made his own. Unexpectedly, though, he warms to his theme. "I needed a subject to express a theatrical idea. By choosing a myth everyone would know, I could shape it in any way without destroying its identity", he says. "So the story is told several times in different ways. It's full of episodes, like a *Beano* strip-cartoon, going back and forth in time, in what I call simultaneous contrast. No opera has ever done that before."

So taxing, indeed, is the undertaking for any opera house that *Orpheus* has endured a much longer period of gestation than either Birtwistle, or his librettist Peter Zinovieff, anticipated. Commissioned in 1970 by Peter Hall for Covent Garden, the work was then tossed between Glyndebourne and the English National Opera, where it finally found harbour thanks to Lord Harewood. It was the opera house, therefore, that caused Birtwistle's delay in finishing the piece: "I couldn't waste time on a work that might never be performed", he says, belying his usual reputation for prodigious patience. "That's what I learnt in my years writing music for the National Theatre. You do what's needed now."

He returned to the half-finished score five years ago, completing Act III and making the electronic sound tape, an integral element, with the help of Barry Anderson at IRCAM in Paris. Meanwhile, his music for the National's *Orestia* had enabled him to explore his interest both in Greek myth and in the relationship between music and speech, following through his ideas in *Orpheus*. His six years in charge of music at the National also taught him about theatre.

"So, by the time I returned to *Orpheus* I'd lost my theatrical innocence", he says. "Picking up the work again was like entering a pyramid and looking at papyrus. What could it possibly mean? Like all good archaeologists, what I couldn't understand I made up. Once I'd welded the past to the present it was easy."

The music for *Orpheus*, spanning as it does the peak of Birtwistle's creative powers, uses the blocks and layers of sound which have become his hallmark, from *The Triumph of Time* (1973) to his recent orchestral *tour de force*, *Earth Dances*. So complex are these layers in *Orpheus* that two conductors — next week Elgar Howarth and Paul Daniel — will share the work between them.

*Orpheus* presents an additional new challenge both to opera houses and to singers in amplifying electronically every member of the cast and orchestra, requiring six sound engineers and absorbing at a stroke almost half the production's £70,000 budget. For the singers, this is likely to prove a bigger technical difficulty than the music itself — much of which, says Elgar Howarth, is "lyrical and cantabile in the key of G". Even Birtwistle, hearing a few bars sung for the first time in rehearsal last week, admitted being surprised at how

"sexy" it sounded. Only Marie Angel, as the Oracle of the Dead, has a consistently jagged and violent vocal part, as the role demands. The orchestra will have more prominence than most operas allow. "Scarcely an accompaniando part", observes Howarth. Birtwistle has invented two instruments for the occasion, as befits a work concerned with the birth of music. The first, a Noh harp, plays the opening notes of the score. The second, best described as a box with a spring stretched across and a horn sticking out of the top, had

no name until our conversation. "Call it a ratchet horn", decides Birtwistle, scribbling the words beneath a hasty sketch of the instrument.

More significant than either of these, though, is the colossal electronic instrument Birtwistle and Barry Anderson have devised to represent the voice of Apollo. This will interact with the army of wind, brass, harps, guitars and percussion — though no strings — of the orchestra, or be heard alone in set-pieces called "passing clouds". These Birtwistle likens to freeze-frames, halting the action abruptly as they do. Indeed, the language of film, of flashbacks and time-shifts, helps describe the non-operatic techniques used in *Orpheus*. Birtwistle is adamant, however, that this is a piece for live theatre. "It's real theatre. It's about illusion. In a film, there's no mystery. You know someone's just pressed the button."

Surely, though, this many-faceted narrative, in which each character appears in triplicate, might perplex those opera-goers accustomed to a plot which starts with the overture and ends with a rollicking finale? How will they cope with seeing Orpheus die not only by suicide but also by thunderbolt, being given laudatory treatment by angry women and apotheosized into the sun? "Don't know, ask them", says Birtwistle. "They'll certainly never have seen anything like it before. But then it's not Verdi."

David Freeman, who produced Birtwistle's *Punch and Judy* for Opera Factory, promises simple scenic devices, such as rope-ladders for Hell, to offset the high stylization of the piece, underlined by Jocelyn Herbert's emblematically coloured masks. Judging by a glimpse in rehearsal of Philip Langridge and Jean Rigby, resplendent in orange and blue masks as Orpheus and Euridice, the results should be imposing or perhaps — since each appears in triplicate — trebly imposing.

Birtwistle is now embarking on a new opera for Covent Garden, based on Sir Gawain and the Green Knight, an altogether modest affair in comparison, he says. As the long-overdue birth of *The Mask of Orpheus* draws closer, he holds his breath. How close can a traditional opera house come to realizing his intentions? Only next week will tell.

Meanwhile, this extraordinary amalgam of mime, puppets, dance and song, already being hailed by many as the musical and theatrical event of the decade, caters for every whim. The only ingredient missing in Birtwistle's Underworld would appear to be gods dancing can-cans.

There will be a series of extra events to show *The Mask of Orpheus* in the context of Birtwistle's work, including workshops, open rehearsals and talks. Next Wednesday at the British Museum a Study Day will be held to examine the Orphic tradition and its role in the development of opera. Full details from ENO.

Concert Subtle percussion

Eden and Tamir/Glennie/Thomas Wigmore Hall

Perhaps the most remarkable thing about the young and by any standards brilliant percussionist Evelyn Glennie (more proof, incidentally, that practical training in this country can produce its fair share of stars) is that her playing seems so innate. Here she was part of a formidable team, the pianists Bracha Eden and Alexander Tamir and the percussionist Nigel Thomas, in Bartók's Sonata for two pianos and percussion. And, although one should not treat this or any other piece of music as a competition between participants, it really did seem that she was the most imperturbable of them all.

Each stroke she made was perfectly placed and weighted, whether in isolation or as part of the continuous pattern, while the control which the ensemble as a whole exercised made the impetus of the outer movements the more effective. Eden and Tamir provided the vital element of rawness, and the central movement had a delicious mixture of nocturnal mistiness and poise, with Thomas contributing sensitively too.

Earlier Eden and Tamir had given a typically ebullient performance of Lutoslawski's Paganini Variations, a work they have made very much their own, as well as infectious readings of Poulenc's Sonata and Milhaud's *Scaramouche* — trifles perhaps, but hugely enjoyable ones nevertheless.

Stephen Pettitt

Theatre in Britain Looking for the World Sherman, Cardiff

The seven-year reign of the colonels was one of modern Greece's most disgraceful episodes, infecting every corner of public life and uniting all the pockets of everyday villainy under the banner of "democracy".

Dick Edwards has set his new play outside a shabby hotel on an unnamed Aegean island in the summer of 1969, a time of vague paranoia and definite curfews. In the course of a grossly flabby first act we meet the bigoted hotelier, his more sympathetic wife and a homilistic beggar-woman who persists in playing the part of conscience.

To the parents returns their son, after three months' military training in Athens, with the news that the island is to be used as a prison camp for Communists: the same boat also delivers the first tourists to be seen all summer, a middle-aged Welsh pair. Some slight comic mileage is wrung from the newcomers' admiration of the noble Greek language when the hotelier is in fact foully cursing the beggar, but the large theme of misperception implied in the title is ill served by the inaccessibility of Roland Res's stiff and unfocused production.

The swearing here is nothing like as richly comprehensive and incantatory as it is in real Greek life, while the players' "body language" is general-purpose Mediterranean and not specifically Greek: anyone who unthinkingly attempts to bridge the culture-gap by giving a cheery British thumbs-up, as the fake-worldly tourist does, will quickly learn the sign's local significance.

As to the meaning of the play itself — which, having staked out the pitch for farce, warps into a sort of cartoon tragedy — one can only say that Mr Edwards has drawn his battle-lines with unforgivable crudeness. The three men are brutes and cowards, the three women humane and sensitive, and the prison itself, adumbrated in the sound of the convicts' nocturnal arrival, is inexplicably forgotten. Patricia Kane's enthusiastic portrayal of the good-hearted Welsh woman is a saving grace.

Martin Cropper

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Rock Comparisons unavoidable Julian Lennon Albert Hall Ironic, it is not, that the son of the man who by his own account became more popular than Jesus could not nearly fill the Albert Hall with his followers this week. This is not quite the unassuming remark it might seem. The pious intention to treat Julian Lennon fairly by reviewing his British debut without reference to comparisons with his illustrious father was undercut by several factors, not the least of which was his recital, during the latter part of the concert, of songs associated with the late John Lennon.

... the most adventurous musical season in the world! The Guardian July 1985 PROMS 86 18 July - 13 September Royal Albert Hall Full programme details and much more in the illustrated Proms Guide on sale now £1.25 Hurry! Postal Booking for Proms 86 opens Monday 2 June BBC







FINANCE AND INDUSTRY

STOCK MARKET

FT 30 Share 1320.0 (-21.2) FT-SE 100 1594.3 (-29.0) USM (Datastream) 120.84 (-0.29)

THE POUND

US Dollar 1.5380 (+0.0010) W German mark 3.3636 (-0.0147) Trade-weighted 78.0 (-0.1)

Henderson setback

Pretax profits of Henderson Group, the garage door and security products manufacturer, fell from £6.61 million to £5.52 million in the year to March 31.

In addition to a four-week strike, which cost the company £150,000, two reports by outside consultants cost a total of £150,000 and exchange rate movements reduced profits by £300,000.

Turnover rose from £66.1 million to £80.5 million, helped by a good maiden contribution from Abra.

Insurance lift

Two composite insurers, Commercial Union Assurance and General Accident Fire and Life, have announced improved results for the three months to March 31.

Barker offer

J Henry Schroder Wagg is bringing Charles Barker to market by way of an offer for sale of 5.02 million shares, or 25 per cent of the company.

Profits climb

Land Securities' pretax profits for the year to March 31 rose £17.3 million to £12.9 million. The final dividend is 6.9p, making 9.8p, compared with 8.15p.

No referrals

Mr Paul Channon, Secretary of State for Trade and Industry, has decided not to refer to the Monopolies and Mergers Commission the proposed acquisition by Wardsle Stores of RFD Group and the acquisition by Mercury International of a 50 per cent stake in Potter Partners.

Stake raised

Hawley Group has acquired through a subsidiary a further 31.17 million shares in Pritchard Services at 118p, bringing its holding to 32.39 million shares, or about 28 per cent.

Thames soars

Thames Television pre-tax profits soared 67.2 per cent to £14.62 million in the year to March 31, due mainly to a return to profitability of UK operations. Previous year profit was £8.75 million.

Inventories up

United States business inventories rose by 0.4 per cent in March after being unchanged in February.

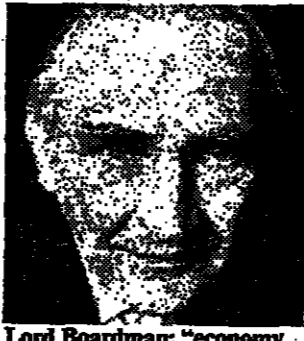
Airship stake

Westinghouse Electric Corporation is subject to final board approval - taking a stake of about 3 per cent and a seat on the board of Airship Industries, which it is partnering in a bid to capture a United States Navy contract.

NatWest shakes market with £714m rights issue

By Richard Lander

National Westminster Bank yesterday launched the biggest rights issue seen on the London Stock Exchange by asking its shareholders for £714 million to fund international expansion. The bank wants to reduce profits dependence on its British banking operations.



Lord Boardman: "economy and shareholders will gain"

The issue means NatWest has raised more than £2.6 billion in new capital of various forms over the past three years and improves its key free capital ratio from 6.05 to 7.14 per cent, close to the average of the three other main clearing banks.

At the same time, NatWest has forecast an interim dividend of 6.75p, a 10 per cent increase on last year's payable after adjustment for the issue.

The sheer size of yesterday's issue took a heavy toll on the stock market, which has now been asked for more than £1.5 billion in rights money over the past month.

The FT 30 share index dropped 21.2 points to 1320.0, wiping more than £3.6 billion off equity prices, according to Datastream. Shares in NatWest fell 85p to 770p while other leading banks shed up to 35p.

Lord Boardman, NatWest's chairman, said of the rights issue: "We are one of the world's leading and most profitable banks. Both our national economy and our shareholders' interests will, in my opinion, gain from this addition to our capital resources."

TOP 10 BIGGEST RIGHTS ISSUES

Table with columns: ISSUER, EM DATE, NatWest 714 May 86, BP 623 Jun 81, Hanson Trust 519 Jun 85, Barclays 507 Mar 85, Seatchi & Seatchi 406 Apr 86, Prudential 357 May 86, NatWest 236 Jul 84, Beechams 197 Jun 83, RTZ 192 Jun 83, Trafalgar House 175 Feb 85

Mr Charles Green, general manager of the bank's financial control division, said NatWest's top priority was to expand its range of services in the United States into areas such as mortgage banking and commercial financing.

This might be done through acquisitions or the expansion of the bank's established base in New York. He stressed there was no acquisition "hit list" and any purchase resulting from the rights issue might be a year or two away.

"We have a strategy for the development of our international business, but it's quite a

long-term strategy," he said. The bank's other expansion priorities after America are continental Europe and the Far East.

Despite the strength of Standard Chartered in the Orient, Mr Green said NatWest would not be attempting to outbid Lloyds.

"We have taken a serious look at Standard on two or three occasions in recent years, but it didn't fit with our international plans," Mr Green said.

To underline the bank's desire to increase its international perspective it is seeking to list its shares on the New York and Tokyo stock exchanges.

Looking further ahead, Mr Green said NatWest also wants to move into the American investment banking arena, something it is unable to do at present because of the Glass-Steagall Act which separates commercial and investment banking operations.

The bank is still awaiting a response from the Federal Reserve Board for permission to set up an international securities brokerage firm in New York but is hopeful of a positive answer.

'Partners' offer to dealers

(AP-Dow Jones) - Mercantile House Holdings confirmed yesterday that it had offered to let primary dealers in the US government bond market become partners in Fundamental Brokers Inc. (FBI), the British financial services group's US government bond brokerage business.

A statement from Mercantile said it was offering "a partnership between FBI and the primary dealers which will result in the primary dealers sharing equally with Mercantile in the profits of FBI."

It said the proposal should be of mutual benefit to the primary dealers, Mercantile, FBI, and the whole market. Mercantile would be the general partner, having day-to-day and strategic control over FBI. It would contribute the existing assets and business of FBI. The primary dealers would become limited partners for a nominal sum and entitled to take 50 per cent of the profits.

Draft Stock Exchange rules fall short of SIB demands

By Lawrence Lever

The Stock Exchange will be circulating new draft rules to all member firms in the next few days which will provide the framework for the dealing practices and codes of conduct to apply after big bang.

The rules, which were formally approved in the Stock Exchange Council meeting on Tuesday, will be sent out to member firms either tomorrow or on Monday, with firms given eight weeks in which to comment. The Exchange is hoping that the rules will be finalized by the end of August, in time for the abolition of fixed commissions and the introduction of dual capacity heralded by big bang on October 27.

The draft rules cover dealings in the equity, gilt-edged and fixed-interest securities markets and encompass provisions governing the general conduct of business by Stock Exchange firms and their members. The exchange's conduct of business rules are likely to

spark off heated discussions between the Stock Exchange and the Securities and Investments Board (SIB), the intended watchdog over investor protection, on the grounds that they do not go far enough in protecting the public.

The SIB published its own draft code of business rules in February, specifying in detail rules outlawing churning - excessive dealing - and excessive charging, and laying down procedures for firms to ensure that these rules have been complied with.

The Stock Exchange however, which under the new legislation will be obliged to provide protection equivalent to that prescribed by SIB, has declined to make any specific provision for these matters. The draft rules therefore merely reiterate the exchange's existing requirement that a member firm deal to its client's best advantage. The exchange's rules also disagree with the SIB's re-

quirement for firms to obtain annual client agreement letters, although the SIB is likely to back down on this, having received strong representations that it should be dropped.

Nevertheless, the uneasy relationship between the SIB and the Stock Exchange is likely to be strained by the exchange's rules. The exchange resents the fact that it will be answerable to the SIB and that the SIB will have the power to amend its rules.

It will, however, be able to introduce its new rules before the SIB receives its regulatory powers under the Financial Services Bill. The provisions in the exchange's rules regarding the publication of transactions in leading stocks are also likely to lead to opposition from intended market makers concerned that the details of large transactions conducted above the prevailing market price should not be disclosed.

Oil price drop hits Ultramar

By Carol Ferguson

Ultramar, the oil and gas company, yesterday announced poor first-quarter results to March 31, 1986. Pretax profits fell by 41 per cent to £60.8 million because of the low oil price, higher financing costs and adverse currency movements.

Turnover was down 23 per cent to £629 million. Oil and gas production was maintained at the 1985 level, while refinery runs in Quebec were substantially higher than in the first quarter of last year.

The second quarter is usually seasonally the worst, but the company is forecasting a weak second quarter for other reasons.

Margins in Canada were under pressure in April and the beginning of May as the industry refined its stocks of high-cost oil but was caught out on falling product prices in the market-place.

In the current oil industry climate, the company has taken steps to reduce costs.

Steinberg lifts stake in Mercury International

By Teresa Poole

Mr Saul Steinberg, the United States corporate raider, has increased his stake in Mercury International Group, the investment bank formed around S G Warburg, to 9.9 per cent.

His move coincided with yesterday's announcement of the £48.3 million sale by Charter Consolidated, the mining equipment group, of most of its holding in the new securities group.

Mr Steinberg agreed last year to limit his interest in MIG to less than 10 per cent of the voting shares.

A spokesman for Reliance Group, his private company, confirmed that the agreement was still in force and added that the purchase of 350,000 shares through the placing and a further 250,000 shares in the market had been made with the full knowledge of Mercury's management.

Mr David Scholey, chairman of MIG, said: "I understand he participated in the placing to within the limit of self-restraint which is part of our arrangement with him."

He added: "Charter's stake had been placed quite widely and in firm hands. Charter's decision to sell all its ordinary shares and most of its convertible preference shares has reduced its MIG holding on a fully-diluted basis from 8.8 to 0.5 per cent. Mr Francis Howard, finance director at Charter, said it was no longer the company's policy to have such a large passive investment and that the £15.1 million profit arising on the disposal would be used to finance new developments.

MIG was created last month through the merger of the merchant bank, S G Warburg, the stockbrokers, Rowe & Pitman and Mullens and the stockjobbers, Akroyd & Smith. It is one of the leading conglomerates to be formed in preparation for big bang.

In 1984 Charter paid £17.5 million for a 29.9 per cent stake in Rowe & Pitman, and last month it subscribed an additional £17.7 million when the merger was completed.

Britoil rig claim may total £12m

By David Young Energy Correspondent

Britoil confirmed yesterday that compensation claims against Trafalgar House over the late delivery of its high-technology drilling rig, Ocean Alliance, are mounting at the rate of \$60,000 a day and could total £12 million. The rig was to be handed over next Thursday, but is now unlikely to enter service until next spring, three years behind schedule.

Britoil is hiring an American-owned rig for \$60,000 a day as part of an exploration programme planned for the Ocean Alliance.

Hire costs will have to be met by Trafalgar House under the terms of the contract, which was renegotiated when it took over the Scott Lithgow yard and Ocean Alliance contract from British Shipbuilders.

By mid 1983 the project was two years behind schedule and Britoil cancelled the contract

Executive Editor Kenneth Fleet

A French twist to the dollar puzzle

The new era of managed, but floating currencies has reached a crucial stage, as foreign exchange market participants are only too well aware. The dollar continued to claw its way back from the precipice yesterday, rising to nearly 164 yen.

But nobody is sure whether James Baker, the US Treasury Secretary, is ready to offer a helping hand or to shove it back down again. Certainly, comments yesterday by Malcolm Baldrige, the Commerce Secretary, playing down the inflationary consequences of the dollar's drop and claiming that its fall against the yen had not been excessive, suggested that those who want a weaker dollar still have a strong voice in the White House.

However, Mr Baker studiously refrained from nudging the dollar down further in his remarks to a Congressional committee on Tuesday.

Coupled with publicly expressed concern from Paul Volcker, the Federal Reserve Board chairman, about the speed of the dollar's fall, this could be interpreted as a change of heart. The problem is that however good the Group of Five was at coordinating its actual intervention in the markets, it is very bad indeed at putting together oral intervention. It is hard enough to get a consistent story out of Washington, let alone one that fits together with what everyone else is saying.

Thus, Satoshi Sumita, Governor of the Bank of Japan, anxious to head off pressure for another cut in the Japanese discount rate, told a Tokyo audience yesterday that while the yen's rise had been a little fast, it would not substantially damage the economy. The Germans have been sitting tight, claiming they cannot cut interest rates while the mark remains near the bottom of its limits in the European Monetary System.

But now the French have done their best to remove this roadblock to a further round of interest-rate cuts worldwide. In Paris yesterday, Societe Generale led a round of base rate cuts from 10.1 to 9.6 per cent. So London's base rate optimists, who were pushing money market rates down again yesterday, may have a point. The French base rate reductions coincided with a provisional estimate from the National Statistics Institute that the rate of inflation dropped to 2.5 per cent last month, the lowest since the mid-Sixties. Britain's retail price figures, out tomorrow, will show a rate somewhat above this, probably a little over 3 per cent, but still low enough to provide quite an argument for a base rate cut.

Woolworth in focus In the battle by Woolworth Holdings against the unwelcome bid by Mr Stanley Kalms' Dixons electricals chain much has been heard about the new Woolworth strategy, focused on six tidy key product areas. Today the 20th store revamped under Woolworth's "Operation Focus" opens in York. This could provide the

most detailed insight so far into the changes.

A dozen stores have been operating with the new format since last autumn, and these are said to have improved gross margins by between 3 and 5 per cent. These increases are on top of the chain's overall gross margin improvements. Cash growth at the gross level has been as much as 39.5 per cent. It will further be claimed that profits per square foot of selling space, which stood at £7.35 before any rental payments in the past full year, could go to about £20 by the end of 1988 as the Woolworth strategy takes full effect. That would approach the current performance of Boots. But it would be a long way behind that of Marks and Spencer or indeed that of Dixons. The Woolworth defence is that smaller types of stores, with all their offerings within a few yards of the front door, naturally achieve sales at a higher intensity throughout their space.

The average customer spend, long a problem for Woolworth, has improved in the new stores by 65 per cent, so the claim goes. The spend is now put at "well over £3."

A more recent example of how the new Woolworth strategy is faring has been the opening of the relaunched Northampton store at the beginning of this month. In the first week sales were up 46 per cent, even though a quarter of the earlier turnover was wiped out by the withdrawal of lines like food and some adult clothing. Sales in the newly-focused departments doubled. All this, it is claimed, without much help from heavyweight promotion which has yet to take effect.

Woolworth plans to spend £43 million this year and £50 million in each of the next two years in relaunching some 800 stores under Operation Focus.

One option under consideration in some locations is for satellite stores to be opened near an existing main Woolworth's. These satellites would concentrate on only one of the six focus sectors. This echoes not dissimilar plans already announced by Marks and Spencer for satellite outlets.

Changeover in merchandising, concentrating on the six target areas, will be completed by next spring in 200 relaunched bigger shopping-comparison stores in larger towns and cities and another 600 smaller stores.

The six areas in focus in them will be Kids, now being described by Mr Mike Sommers, Woolworth's marketing director, as a "fun Mothercare"; Gifts and Sweets; Entertainment, aiming for consumers over a wider age range including young families; Kitchen Shop; Home and Garden; and Looks, including cosmetics.

The Woolworth aim in these areas is to offer the best value and range on the high street. Yet with Kids it will be up against Marks and Spencer as well as Mothercare. And its profit target of £20 a square foot is a tough one: Woolworth does, after all, have rather more than 7 million square feet of space.

MARKET SUMMARY

STOCK MARKETS

Table with columns: New York, Dow Jones 1785.96 (+0.82), Tokyo, Nikkei Dow 15943.75 (-38.51), Hong Kong, Hang Seng 1820.68 (+16.55), Amsterdam, Gen 257.9 (-0.7), Sydney, AO 1222.4 (+20.8), Frankfurt, Commerzbank 2019.1 (+37.5), Brussels, General 642.23 (-29.96), Paris, CAC 408.1 (+1.0), Zurich, SKA General 534.00 (same)

CURRENCIES

Table with columns: London, New York, £: \$1.5380, DM: £1.3636, SFR: £1.7945, Yen: £1.5251, ECU: £0.638856, Index: 76.0

INTEREST RATES

Table with columns: London, Bank Base 10%, 3-month interbank 10%-10%, 3-month eligible bills 9.5%-9.5%, US, Prime Rate 8.50%, Federal Funds 6%, 3-month Treasury Bills 6.07-6.06%, 30-year bonds 9.7%-9.7%

MAIN PRICE CHANGES

Table with columns: RISES, Henderson Group 213p (+13), Manders 253p (+15), Barratt 164p (+13), Concorc 104p (+5), Goldsmith 222p (+8), Glaxo 140p (+7), DJ Alans 140p (+7), Holmes & Marshant 515p (+20), N.M.W Computers 340p (+30), F.S. Ratcliffe 230p (+35), Abbeycroft 128p (+12), Sundram Wolsey 109p (+19), Thomas Robinson 350p (+28), FALLS, Fiat 214p (-10), Thom EMI 48p (-11), Bass 765p (-17), Grand Met 408p (-7), NatWest 770p (-25), Barclays 514p (-32), Gen Accident 840p (-11), Royal Ind 820p (-15), BJ 228p (-12), Cable & Wireless 635p (-25), Brit Aerospace 540p (-12), Rank 559p (-13), Williams Holdings 640p (-18)

GOLD

Table with columns: London, Gold, AM \$342.75, close \$342.50, SOF \$343.00, New York, Comex \$342.20-342.70

Guessing game is on to name successor to BTR chief

By Cliff Feltham

The guessing game to name the successor to Sir Owen Green, the £200,000-a-year architect of the BTR group, began in earnest yesterday after he gave shareholders a strong indication that he was preparing to hand over the reins as chief executive after 19 phenomenally successful years.

Sir Owen, who was celebrating his 61st birthday, has passed the executive retirement age but looks set to stay on as chairman for some years.

The head of the £3.8 billion industrial group (once bumbly known as the British Tyre and Rubber Company), sporting a blue rosette before a dedicated shareholders' annual meeting in London, reassured his followers that the succession programme was proceeding in an "orderly, secure and evolutionary manner."

But this failed to suppress a buzz of speculation to pinpoint



Sir Owen Green: A hard act to follow

the person able to match the achievements of Sir Owen, who during his term of office has turned an investment of £4,000 into £750,000. Hot favourites from within BTR include the two European

joint chief executives, Mr Hugh Langham and Mr Lionel Summers, and the head of the United States operations, Mr John Cahill. Mr Andrew Jackson, the Australian chief, was being tipped by one firm of brokers yesterday.

Meanwhile, Sir Owen - whose last big deal involved the takeover of Dunlop - was taking a detached view of the current mega-bid mania. "We don't feel compelled to join the mega-bid circus. Bigness for bigness sake has never featured in our strategic thinking," he said.

His plans include a listing of BTR shares on the stock markets in Zurich, Geneva, Basle, Frankfurt and Tokyo. Not the US? "Not at the moment. It is expensive and requires a lot of detailed information," he said, renewing speculation that a long-awaited acquisition of some size may be made first in the US, perhaps as a swansong.

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New York (Reuter) - Wall Street shares moved higher in early trading yesterday in sympathy with a bond market revival, traders said. An increase in short-term technical indicators also helped, they said.

The Dow Jones industrial average was 4.84 points higher at 1,790.18. Advancing issues led declines marginally on 11.3 million shares.

STERLING SPOT AND FORWARD RATES. Market rates, 1 month, 3 months, 6 months, 1 year.

Rates were little changed by the close yesterday, as the market attempted to absorb the remarks by Mr James Baker, the US Treasury Secretary, to Congress on Tuesday. The pound closed little different at 1.5380 (1.5370).

DOLLAR SPOT RATES. Ireland, Singapore, Malaysia, Australia, South Africa, Norway, Denmark, West Germany, Switzerland, Netherlands, France, Japan, Belgium, Hong Kong, Singapore, South Africa, New Zealand, Australia, New Zealand, South Africa, New Zealand, Australia, New Zealand, South Africa.

LONDON COMMODITY EXCHANGE. G.W. Johnson and Co report. RUBBER (Raw), COCOA, SUGAR, WHEAT, RICE, COPPER, ZINC, ALUMINUM, LEAD, TIN, NICKEL, SILVER, GOLD.

Market rates, 1 month, 3 months, 6 months, 1 year. Includes various international rates and interest rates.

MONEY MARKETS AND GOLD

EURO MONEY DEPOSITS. Dollar, 1 month, 3 months, 6 months, 1 year. Includes various international rates.

GOLD

Gold prices, 1000 grams, 1000 ounces, 1000 troy ounces. Includes various international rates.

ECGD

ECGD rates, 1 month, 3 months, 6 months, 1 year. Includes various international rates.

OTHER STERLING RATES

Other sterling rates, 1 month, 3 months, 6 months, 1 year. Includes various international rates.

LONDON FINANCIAL FUTURES

London financial futures, 3 month, 6 month, 9 month, 12 month. Includes various international rates.

INVESTMENT TRUSTS

Investment trusts, various funds, performance metrics. Includes various international rates.

THE TIMES UNIT TRUST INFORMATION SERVICE

Comprehensive table of unit trusts, including names, managers, and performance data. Includes various international rates.



TEMPUS

# Surprise recovery at Commercial Union

Commercial Union Assurance has been about to turn up for so long that when it produces evidence of recovery, as it did yesterday, few believe that change is underway. Though the company reported a £30 million swing in first-quarter pretax profits to £12.4 million the shares fell 2p to 327p.

The results bore a remarkable resemblance to those of General Accident Fire & Life, which also announced its results for the three months ending to March 31. At GA there was a £23.7 million swing to pretax profits of £5.1 million. Both companies reported big increases in premium rates and CU is also benefiting from last year's cut back in America. Its US losses fell from £31.7 million to £7.1 million, but the US underwriting loss of £35 million, down from £66 million, still accounted for more than half the total underwriting deficit of £64 million, down from £100 million.

CU's life profits rose from £16.7 million to £18.0 million but investment income fell from £65 million to £56 million.

At GA the underwriting loss fell from £77.7 million to £63.5 million. It says the home motor account is still difficult and so far this year it has increased rates by 8 per cent, but another hike looks likely. GA's small life business profits rose and its investment income increased from £57 million to £66 million.

Both companies were hit by the severe winter weather. CU said this cost it £12 million, up from £9 million whereas GA said it cost £20 million, which was little changed.

CU claims that it has no need of a rights issue but the fear of one is likely to overhang the market for some time. On the other hand yesterday's results make it likely that CU will increase this year's dividend to say 15p, making the yield 4.6 per cent, against GA's prospective yield of 4.1 per cent with the shares at 847p. That premium could well narrow in coming months.

## Land Securities

Year-end results to March 31 for Land Securities - Britain's largest property company and regarded as the barometer of the sector - are broadly in line with expectations, showing few surprises. The portfolio, which is weighted towards City and

West End offices, is valued at £2.54 billion, a net increase of 3.3 per cent, and the net asset value is up by 4.7 per cent to 420p per share.

The company has refurbished one million sq ft of its City portfolio, with virtually all the space let (Kleinwort Benson, the merchant bank, is likely to be the next tenant - for space at Fenchurch Street). This has been reflected in rental income for the year which shows net rents rising to £134 million from £114.9 million for the previous year.

But some property values outside the City and West End have been falling, a factor reflected in dull revaluation figures.

Land Securities' late move into the retail warehouse market should give it healthy returns in a sector where yields have been rising. It has £72 million in investments and developments, with potential to reach £100 million.

The company is looking for more development opportunities in the City and West End, a policy which will help to dispel its rather dull image. It could be a contender for the City Corporation's Boys School site and was interested in the Post Office site at St Martins-le-Grand, now being developed by British and Japanese interests.

Land Securities does not want development partners, preferring to do fewer schemes where it retains all profits. Grand Buildings in Trafalgar Square will be a large project, but relatively cheap compared with new City schemes where Land Securities has to buy the site, despite a loss of income during redevelopment.

The company has raised three tranches of money since last November, giving it £300 million of finance at favourable rates. It does not rule out the possibility of returning for more, a situation which the market will accept happily in a company with conservative borrowings.

It is trading at a 25 per cent discount to net asset value, unlike some of the fashionable property trading companies where premiums are the order of the day.

## Charles Barker

Charles Barker, the advertising and public relations firm which is coming to market this month, is believed to have had its origins in 1812 with an early connection with this newspaper.

Charles Barker, aged 21, formed a joint venture with the Printer of *The Times* to produce a newsletter containing selected items from *The Times* to be distributed to newspaper publishers around the country. For the first time provincial newspapers were able to publish up-to-date information at the time *The Times* reached the provinces.

As the telegraph companies took over the dissemination of the news, Charles Barker's *raison d'être* disappeared. But the advertising business built up through the original newsletter flourished, and today it accounts for about 50 per cent of the company's operating profit.

A further 25 per cent of operating income comes from public relations and the rest from human resources, including staff recruitment and training, and below-the-line services.

Just over five million shares - 25 per cent of the company - are being offered for sale at 150p each, valuing the company at £30.2 million. Many of the sellers are institutional shareholders who owned about 58 per cent of the issued share capital before the sale.

Of the shares being sold, 1.2 million are part of the consideration for the recent acquisition of Norman Broadbent International, a leading executive search consultancy. The final consideration will depend on future profits.

Charles Barker does not provide a profit forecast in the prospectus. On earnings per share of 8.5p for the year to December 31, 1985, the shares are being offered on a historic p/e multiple of 18.2.

In 1986 a 20 per cent increase in pretax profit to £4.3 million is likely to prove conservative in view of the spectacular progress shown in the five-year trading record. In addition, the tax charge is likely to fall in 1986 to a more normal level of 42 per cent compared with a 50 per cent charge in 1985 because of disallowed office refurbishment costs.

The prospective multiple could fall to 13 or 14, fully diluted.

Advertising, public relations and executive search are enjoying something of a boom. These activities may not do so well in an economic downturn, but Charles Barker will claim some cushion in financial public relations where demand for its services is likely to explode after the City's big bang.

# Cash call sends indexes tumbling

A record-breaking rights issue of more than £700 million from NatWest sent shock waves through stock markets yesterday.

The FT 30-share tumbled by 21.2 points to 1,320.0, while the FT-SE 100 index ended 29.0 points down at 1,594.3.

Although the issue was on "bonus" terms and the chairman's accompanying statement was encouraging, NatWest tumbled by 85p to 770p, taking other clearers down by between 20p and 33p in sympathy, with only big candidate Standard Chartered holding steady at 812p, up 5p.

Oils declined afresh, still digesting the £86 million cash call announced on Tuesday by Barmah, 6p lower at 348p, BP at 563p and Shell 763p, both slipped about 6p ahead of today's quarterly statements and disappointing figures from Ultramar knocked 8p from the share price to 181p.

A return to profits by Commercial Union and General Accident did little for the insurance sector. CU eased a penny to 328p, while GA fell 11p to 844p. Royal, reporting today, declined by 15p to 939p.

In complete contrast, the dollar-supporting statements from Mr Volcker and Mr Baker on Tuesday prompted a rally in US bonds which, in turn, prompted gains of more than £1 in gilts.

Elsewhere, Tuesday's new-found confidence was quickly eroded, with dealers fearing yet further big funding operations. Jobbers marked prices lower from the outset in most sectors.

A subsequent modest rally failed to hold and by the official close prices had drifted back to their lowest levels of the day. Breweries, stores and electricals gave back most of Tuesday's rises.

Builders were no worse than mixed, but newcomer Westbury recorded a useful

premium of 11p at 156p. Barratt was another firm spot at 164p - up 6p - on talk of a bid from Tarmac.

The fall in the FT index was exaggerated by the big loss in the constituent stock NatWest. Most other reductions were confined to between 5p and 15p, with Glaxo again resisting the trend on American buying at 980p, up 15p. There were still plenty of firm stocks generated by takeover speculation and favourable company statements.

Handerson Group jumped by 18p to 218p in response to better-than-expected profits and Holmes & Marchant celebrated a 70 per cent earnings expansion with a 20p rise to 515p.

In steady properties, Land Securities hardened by 2p to 312p after a 20 per cent improvement, while MEPC put on 5p to 348p on hopes of a bid. Warehouse Group was marked up another £1.50 to £14, awaiting takeover developments. Worcester made a bright debut on the USM at 137p against a placing price of 110p.

Good profits boosted Abbey Crest by 12p to 128p, but Molyneux softened 4p to 82p after a small rights issue. FS Ratcliffe at 230p, up 35p and Mander 15p better at 253p were among the best speculative situations.

Concentric improved by another 5p to 104p, still reflecting satisfaction with Tuesday's 38 per cent profits

increase. IMI was supported at 188p, up 5p, but Rascol at 214p, Amstrad 509p and Thorn-EMI 457p, retreated by between 10p to 15p. WSL Holdings received 9p to 181p on profit-taking.

Comment on Tuesday's figures left Sears 2p lower at 116p, but NSS News added 2p to 172p on its results. Fading bid hopes knocked 13p from Rank Organisation at 559p. British and Commonwealth dipped 7p to 136p ahead of today's results.

The prospect of benefits from the big bang stimulated NMW Computers at 340p, up 30p. TDS Circuits gained 6p to 159p, the heavy losses already discounted.

Other firm spots included DJ Alarms at 140p, Marling 83p, F Copson 83p, Smith Whitworth 42p, D Y Davies 230p, Sunbeam Wolsey 109p and Thomas Robinson 353p - all between 7p and 23p higher. Hunting Petroleum added 6p to 153p after the annual meeting and Century Oil also did well at 102p, up 8p. Profit-taking cut 12p from Stainless Metal at 208p. Gieves put on 5p to 143p after little changed profits.

## RECENT ISSUES

EQUITIES	London (115p)	Worcester (110p)
Antis (130p)	125	137
Musterin (105p)	192-2	155
Ashley (1) (135p)	218	
BPP (160p)	138	
Comins Lease (125p)	230 +13	
Daves DY (155p)	144	
Debtors (130p)	25-1	
Ferguson (1) (10p)	216-1	
Good Gr (105p)	121	
Green (5) (120p)	122	
Ipsco (120p)	140	
Jervis Porter (105p)	92-4	
Jurys Hotel (115p)	159	
Lee Int (180p)	159	
Lexicon (115p)	90	
Lodge Cars (70p)	127	
Musterin (105p)	368-2	
Ready were (105p)	71-1	
Splash Prods (72p)	208	
Templeton (215p)	73	
Sines (101p)	99 +3	
Spain (50p)	209-10	
Tech Comp (130p)	129	
Tech Project (140p)	180	
Top Top (160p)	176-4	
Underwoods (180p)	100	
Westbury (145p)	198-2	
Wester (Frank) (100p)	156	
Wellcome (120p)		
Westray (145p)		
Wickes (140p)		
Wicks (140p)		
RIGHTS ISSUES		
Ashley Int N/P	3-1	
F&C Euro N/P	27	
Greycoat N/P	268	
Hester N/P	28-5	
Low & Borer N/P	23-5	
President Ent N/P	13	
Ratners N/P	44	
Rosehaugh N/P	33-10	
Saatchi & S N/P	5-3	
Sale Timey N/P		

# Shell loans to aid small businesses

By Derek Harris, Industrial Editor

Shell UK, the oil company, is putting up £500,000 in a trail-blazer scheme to help mostly young people up to 25 trying to start or expand their own small businesses.

Loans of up to £5,000 will attack the most difficult area of the equity gap. This is created by a dearth of venture capital for businesses needing funding below £50,000, but the problem is especially intense for those needing less than £10,000.

With interest at about 1 per cent over bank base rates the Shell loans will also be cheaper than those available under the Government's re-shaped Loan Guarantee Scheme, which by partially underwriting bank loans also attempts to bridge the equity gap.

Launching the scheme in London yesterday, Mr Bob Reid, chairman and chief executive of Shell, said:

"There was a need for a method which would enable limited sums to be used in an exceptionally constructive fashion. We are acting as a catalyst and the key to the scheme is that the money is applied where it is needed most by the enterprise agencies."

# Norway urges UK to cut oil output

By David Young, Energy Correspondent

Norway is calling on Britain to join it in adopting a new policy of co-operation with the Organization of Petroleum Exporting Countries in limiting oil output to help push the world price back upwards.

The Norwegian Government, announced on Tuesday a change in its policy towards Opec.

The Department of Energy's view is that is that oil output in the North Sea is a matter for the oil companies and not for the Government, and this is unlikely to change.

However, an acceleration of maintenance programmes in the North Sea this summer could slow down production from the North Sea, with many within Opec considering that such a move will be

# APPOINTMENTS

National Westminster Bank: Mr Martin Gray has been made head of group planning, succeeding Mr Jim Chester who becomes West End (West) area director.

BP Ventures: Professor Dean Berry joins the board. Dixons Group: Mr Dick Andrews is named as group personnel director and a director of Dixons Group Management. Mr Gerald M N Corbett becomes director of corporate finance and a director of Dixons Group Management. Mr Bill Lazarus will join on June 2 as group financial controller.

The Daily Telegraph: Mr Ken Burton is to become advertisement director. Thorn EMI Kenwood Small Appliances: Mr Timothy Parker has been made managing director and will succeed Mr Keith Miller from June 1.

Extel Financial and Business Services: Mr Peter Camber and Mr Stuart Clark have been appointed to the board.

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# COMPANY NEWS

● NBS NEWSAGENTS: Half-year to March 30, 1986. Interim dividend 1.6p (1.35p), payable July 10. Turnover £99.07 million (£89.27 million). Pretax profit £4.02 million (£3.32 million). Earnings per share, basic, 7.4p (4.6p) and diluted, 6.8p (4.3p).

● MOLYNEUX HOLDINGS: The company plans to raise about £300,000, after expenses, by a rights issue of 700,000 new ordinary shares at 45p each on a one-for-four basis. This issue has not been underwritten.

● ESTATES AND GENERAL INVESTMENTS: Lazard Brothers has agreed to subscribe, or procure subscribers, for an issue of £5.5 million, 11.25 per cent, first mortgage debenture stock, 2018. The issue yield is expected to be somewhat below 11.25 per cent and so the stock will be issued at a premium.

● ABBEYCREST: Interim dividend 1p for the six months to Feb. 28, 1986. Turnover £5.5 million (£5.99 million). Pretax profit £529,000 (£472,000). Earnings per share 5.7p (4.4p). The directors propose to change the year-end from Aug. 31 to Dec. 31, so the current period will be for 16 months to Dec. 31, 1986.

● TDS CIRCUITS: Total dividend for the year to Feb. 28, 1986, 2p (4.9p). Turnover £9.25 million (£11.98 million). Pretax loss £421,000 (profit £2.65 million).

● RAMCO OIL SERVICES: Total payment for 1985 unchanged at 0.7p. Turnover £7.47 million (£10.06 million). Pretax loss £95,000 (profit £910,000).

● SEARS ENGINEERING HOLDINGS (subsidiary of Sears PLC): Turnover £255.7 million (£246.1 million) for 1985. Pretax profit £7.8 million (£7.1 million).

● BRITISH SHOE CORP (subsidiary of Sears PLC): Year to Jan. 31, 1986. Turnover £1,010.5 million (£937.6 million). Pretax profit £105 million (£118 million).


# More company news on page 29

**OUR RESULTS AREN'T THE ONLY REFRESHING THINGS WE PRODUCE**

Poole Pottery's new range of tableware is just one of many new developments.

Large and small, our companies work hard to achieve consistently improving results.

Growth from within provides a firm basis for future performance, expansion and success. We're thirsty for more.



**BTR**

BTR PLC, SILVERTOWN HOUSE, VINCENT SQUARE, LONDON SW1P 2PL. 01-834 3848.

# Land Securities

Abridged Summary of Results for the Year ended 31st March, 1986

	31.3.86 £m	31.3.85 £m	Increase %
Total income	171.5	148.4	15.6
made up of			
Rental income	152.6	132.1	15.5
Service charges and other recoveries	13.6	12.2	11.5
Interest receivable	5.3	4.1	29.3
Net rents and interest receivable	134.0	114.9	16.6
Income on ordinary activities before taxation	112.9	95.6	18.1
Taxation	33.4	36.6	(8.7)
Income available for distribution	79.5	59.0	34.7
Dividends per share paid (2.9p) and proposed (6.9p); 1985: 8.15p	49.3	41.0	20.2
Earnings per share	15.79p	11.72p	34.7
Dividend cover - times	1.61	1.44	

The Knight Frank & Rutley valuation of the portfolio as at 31st March, 1986, totalled £2,543.3m, an increase of £207.6m over that at the previous year end. Taking into account expenditure on properties £160.9m and the book value of properties sold, £34.4m, during the period, the surplus on revaluation was £81.1m, an increase of 3.3% (1985: 4.6%).

Incorporating the valuation in the Accounts at 31st March, 1986, and without adjusting for taxation payable in the event of properties being sold the consolidated net assets of the Group at that date amounted to £2,112.4m, on which basis, the net asset value per share is 420p, an increase of 4.7% over that at 31st March, 1985.

All buildings in the recent 1m sq. ft. office programme have been let except for two (40,900 sq. ft.) which are not yet completed; one of which (32,500 sq. ft.) it has been agreed to let since the year end.

Three large City office buildings and a block of shops in Oxford Street have been acquired as investments or for development. Plans for new developments include several buildings in the City and West End, the £25m Olympia Centre, East Kilbride and an extension to the shopping centre at Irvine New Town.

A first-class portfolio of out-of-town retail warehouses and food superstores has been built up in carefully selected strategic locations.

Having concluded three borrowings each of £100m nominal, two since 31st March, 1986, the Company has secured long term finance to replace bank facilities, to meet the capital commitments of £108.7m at that date and to contribute towards the costs of further schemes which will be referred to in the Report of the Directors.

The full Report of the Directors and the Accounts containing an unqualified Report by the Auditors, a detailed portfolio review, illustrations and photographs with additional information including a list of major properties, are due to be distributed on 2nd June, 1986. Non-shareholders who would like a copy are requested to write to The Secretary.

**LAND SECURITIES PLC** Devonshire House, Piccadilly, London W1X 6BT



### Ford UK revives with profits up £100m

Ford of Britain has reported a £100 million before tax profit boost to £160 million, compared with £60 million in 1984.

The 1985 annual report said the increase was accompanied by higher levels of turnover, export revenue, sales volume, capital investment and research and development expenditure.

Operating profits for 1985 were £88 million, compared with a loss of £14 million in 1984. For the second time in five years a £100 million dividend was paid to the Ford Motor Company in the United States.

Mr Sam Toy, Ford of Britain chairman and managing

director, said: "We achieved a substantial turnaround in 1985, checking and, I hope, reversing the five-year downward trend in profitability."

"Equally significant was the group's return, after an interlude of one year, to profitable operation in its main activity — the manufacture and sale of vehicles and components."

But he said return on sales of 3.9 per cent was still insufficient.

The Escort was Britain's best selling car in 1985, with the Fiesta third, Sierra fifth and Orion eighth. The company took 38.4 per cent of the diesel car market, maintaining its lead.

### Daimler-Benz reports record year

Stuttgart (Reuters) — Daimler-Benz, West Germany's biggest company, announced record profits for 1985 yesterday.

Executives said the dollar's plunge from its peak early in 1985 would bring down this year's worldwide turnover and profit in terms of the mark, but earnings for 1986 would at least match last year's.

The company's world group after-tax profit surged 52 per cent to a record DM11.68 billion (£500 million) in 1985.

The rise was attributed to increases in car sales of 18 per cent at home and 11 per cent abroad, high use of production capacity, and the then-strong dollar.

## Retail price index 'overstates the rate of inflation'

By David Smith  
Economics Correspondent

The retail price index tends to overstate the true rate of inflation, according to a report published yesterday by the Institute for Fiscal Studies.

In two key areas, the weights used in the construction of the RPI and the treatment of housing, the index is biased upwards, the report says.

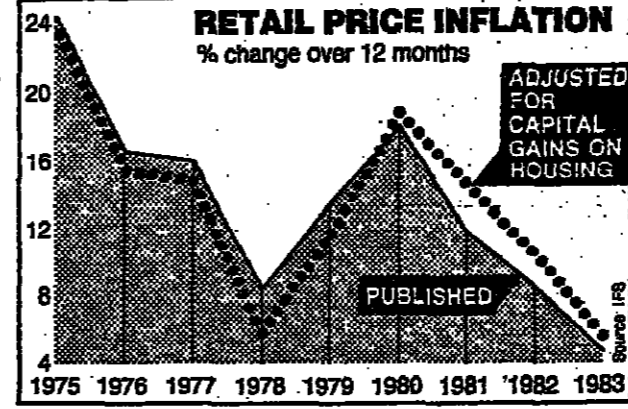
This could result in higher public spending than is necessary, through social security and other upratings; it could boost wage increases, with negotiators often emphasizing the RPI; and it could give rise to misleading calculations of real rates of return.

Most important, at a time when retail price inflation is the key target of government policy, an RPI that overstates inflation could result in unnecessary tightness of policy.

In their first area of criticism the authors, Mr Panos Pashardes and Miss Vanessa Fry, look at the weights used in the calculation of the RPI. These are based on the annual Family Expenditure Survey and, because of the time taken to process the FES data, are a year out of date when first brought into use and nearly two years out of date when replaced by new weights.

This means there is no allowance made in the RPI for the fact that people will adjust their spending in response to price changes.

The authors compared the published index with what it



would have been had up-to-date weights been available at the time. The effect was predictable: the RPI, by failing to allow for switches in expenditure, overstated inflation.

The biggest divergence between published and updated inflation rates occurred between January 1977 and January 1978. The published rate was 9.9 per cent and the updated rate 9.1 per cent.

To avoid such divergences, the IFS says, the Department of Employment should develop a model to predict changes in expenditure patterns.

A more dramatic change in methods is proposed for the RPI's treatment of housing. The present use of mortgage rates as the main measure of the costs of owner-occupation is inadequate, the report says.

The IFS suggests an alternative, which would include both mortgage rates and a measure of capital gains or losses on housing. Capital

gains are treated as windfall income, and therefore act to offset the costs of buying a home as measured by mortgage interest payments.

The effects of including a capital gain/loss factor in the RPI can be dramatic, particularly when the rise or fall in house prices is out of step with other price movements.

The report's third area of criticism is on whether the RPI is representative. The IFS says the weights used in the RPI are biased towards the better-off households, because the weighting is itself determined by amounts spent.

This has the effect of pulling the RPI in the other direction to the IFS's other main criticisms. Poor households have tended to suffer bigger increases in their cost of living than the rich, but this has not been fully reflected in retail price inflation.

### Britain and US seek airline peace

From Bailey Morris, Washington

Britain and the United States will begin talks on transatlantic air traffic in London on May 27, the outcome of which will have a strong impact both on the Government's plans to privatize British Airways and on the earnings potential of British airlines.

Officials here said that the talks were crucial because they would determine whether the growing dispute between the two governments over transatlantic air traffic could be resolved without igniting a major trade dispute.

British officials are seeking guarantees, in the form of an automatic trigger arrangement, that the "defining" share of the British carriers will not be allowed to drop below a certain specified level.

Mr Alastair Pugh, vice-chairman of the British Caledonian Group, said the dispute over key aspects of the Bermuda Airline Treaty — they are to expire in July — had already had a significant adverse impact.

This was, in part, responsible for British Caledonian's decision not to seek a Stock Exchange listing in 1986, and for the Government's decision not to seek a timetable for the privatization of British Airways.

Given the heavy dependence of British carriers on the £3 billion transatlantic market, uncertainties surrounding the status of the treaty have darkened the outlook for the three main British carriers, which account for an estimated 40 per cent of North Atlantic traffic.

Mr Pugh said that North Atlantic services accounted for 25 per cent of the total revenue of British Airways, an estimated 35 per cent of British Caledonian's revenue and up to 99 per cent of Virgin Atlantic's.

But British officials said there had been disturbing signs in recent months that these market shares were declining not because British carriers were uncompetitive, but because of the unfair advantages US carriers had gained as a result of deregulation.

This had led to the creation of a small group of big US airlines, or "mega-carriers", which dominated important domestic markets, effectively shutting out competition.

This was accomplished through the use of carrier-owned computer reservation systems and feeder arrangements for regional airlines which required them to channel business to the main carriers.

British officials said that in areas where British airlines had been able to break into this system, such as Atlanta where British Caledonian had a link with Eastern Airlines, one of the dominant carriers, they were fully competitive.

But, in other important areas where British airlines were shut out, such as Dallas and Newark, there were signs of declining market share, which suggested that "the playing field is not level" for British carriers.

Britain is seeking a trigger arrangement requiring automatic consultations and precise actions when the market share of British carriers falls below 40 per cent.

### Annual Meeting of Stockholders

## BASF '86

We announce herewith this year's Annual Meeting of Stockholders on Thursday, June 26, 1986, 10:00 a. m. at the BASF Feilerabendhaus, Leuschnerstraße 47 Ludwigshafen/Rhine, West Germany

#### Agenda

1. Presentation of the Financial Statements of BASF Aktiengesellschaft and BASF Aktiengesellschaft consolidated with its German Subsidiaries; presentation of the Annual Reports of BASF Aktiengesellschaft and BASF Aktiengesellschaft consolidated with its German Subsidiaries; presentation of the Supervisory Board Report.

2. Declaration of dividend.
3. Ratification of the actions of the Supervisory Board.
4. Ratification of the actions of the Board of Executive Directors.
5. Appointment of auditors.
6. Authorized capital I.
7. Authorized capital II.
8. Bonds with warrants.

Shareholders wishing to participate in the Annual Meeting and to exercise their right to vote must have deposited their shares during normal office hours and in the prescribed form at a depository bank. The shares should remain deposited until the conclusion of the Annual Meeting. Shareholders have the right to vote by proxy. Depository banks and the full Agenda are published in the "Bundesanzeiger" of the German Federal Republic Nr. 88 of May 15, 1986.

Depository bank is in the U. K.: S.G. Warburg & Co. Ltd.

The deposit is only effective if the shares are submitted by Wednesday, June 18, 1986.

Ludwigshafen/Rhine, May 15, 1986  
The Board of Executive Directors

BASF Aktiengesellschaft  
D-6700 Ludwigshafen

**BASF**

### Leasing industry gains £1.7bn new business

By Derek Harris, Industrial Editor

The equipment leasing business is holding up despite inimical Budget changes two years ago. The first quarter of this year has seen £1.7 billion in new business — not far short of the record £2 billion in the corresponding period last year.

This was announced at the annual dinner in London of the Equipment Leasing Association by its chairman, Mr David Beaver, who said that last year association members had leased nearly £5 billion of plant and equipment, a 43 per cent increase over 1984.

Mr Beaver said that with the progressive reduction in tax and the 1984 Budget phasing out first-year capital allowances on machinery and plant, the leasing industry had brought in exceptionally competitive rates, making leasing a more attractive option.

New products and services

had also been introduced which, linked to more muscular marketing, had helped leasing to an increased market share.

But Mr Beaver gave a warning that the 1984 tax changes could still have a negative effect on the industry. "In seeking to remove the previous fiscal bias in favour of investment, the balance may have been tipped too far the other way."

Studies carried out for the association had pointed to the tax changes having an adverse effect on new capital investment in the longer term.

Mr Beaver forecast that leasing was likely to be used to finance new types of assets, including building.

### J. Hewitt & Son (Fenton) P.L.C.

Manufacturers of domestic and industrial refractories, kiln furniture and electrical porcelain

	1985	1984	1983	1982
	£'000s	£'000s	£'000s	£'000s
Sales	7,717	6,304	7,427	4,970
Profit before tax	642	541	1,030	488
Profit retained	295	50	536	262
Earnings per share	11.4p	8.0p	18.3p	9.4p
Dividend per share	2.7p	2.4p	2.4p	1.6p

Extract from the Statement by the Chairman, David Hewitt:

Sales to date in 1986 are higher than those for the corresponding period in 1985 and production in all departments is currently running at increased levels. Further capital

expenditure has been sanctioned to provide additional capacities to meet forecast higher demands. I expect the results for 1986 will be better than those for 1985.



## Results for 1985

Brokerage	up 15 per cent	£78 million
Profit before taxation	up 29 per cent	£30 million
Profit after taxation	up 34 per cent	£16 million
Earnings per share	up 37 per cent	21p
Dividends per share	up 28 per cent	8p

The Minet Group reports a record breaking performance in 1985 against a background of dramatic changes in the key insurance markets of the world in terms of premium levels and market capacity.

"One of the greatest challenges for the Group during the next few years will be to secure adequate and financially sound market capacity to meet our worldwide clients' needs... I am confident that the Group is well positioned to cope with these problems.

I am delighted to announce a major sponsorship for the Group — the presentation of Minet Awards for Olympic Excellence to British sportsmen and women preparing for the Olympic Games." RWPettitt  
Chairman

*Minet* One of the world's major insurance broking groups



ASSURANCE

THREE MONTHS' REVIEW

## Strong profit improvement

- ★ Improvement of £30m in unaudited operating profit before tax.
- ★ Shareholders' funds increase substantially following strong investment performance.
- ★ United Kingdom continues to make good progress despite severe winter weather.
- ★ Substantial rate increases and our previous actions in the United States start to benefit results.
- ★ Growth of life business.

#### MAIN FEATURES OF RESULTS

	3 months 1986	3 months 1985	Year 1985
	Unaudited £m	Unaudited £m	Actual £m
Total premium income	714.1	694.7	2,306.0
Operating profit/(loss) before taxation	12.4	(17.5)	.2
Taxation and minorities	(7.5)	(4.2)	(31.6)
Realised investment gains	15.6	.6	59.9
Profit/(loss) attributable to shareholders	20.5	(21.1)	(30.5)
Earnings per share	4.97p	(5.11)p	(7.40)p
Shareholders' funds	£1,336m	£1,005m	£1,161m

	£m	£m	£m
Operating profit/(loss) before taxation	11.5	3.0	71.5
United Kingdom	(7.1)	(31.7)	(119.6)
United States	9.6	8.7	38.8
Netherlands	2.0	1.0	5.6
Canada	(3.6)	1.5	3.9
Rest of the World	12.4	(17.5)	.2



Commercial Union Assurance Company plc



COMMERCIAL PROPERTY

# Lloyds shakeup promises profitable spin-offs

By Judith Huntley

Lloyds Bank, which announced plans this week to reorganize all its City office space, is likely to occupy 250,000 sq ft in Broadgate, the 2.5 million sq ft financial centre being developed by Rosehaugh Stanhope at Liverpool Street on the eastern edge of the Square Mile.

Lloyds Merchant Bank and staff involved in market-making could take phase four of the scheme in about two years, joining Security Pacific, Shearson Lehman American Express and the Union Bank of Switzerland.

Neither the bank nor the letting agents, Jones Lang Wootton, Healey & Baker and Matthews Goodman, would comment on the move. Rents in Broadgate are over £35 a sq ft.

Lloyds' headquarters at Lombard Street, close to the Bank of England, will remain in use after refurbishment and Lloyds Merchant Bank will continue to occupy 40 Queen Victoria Street at least until the new City office is ready.

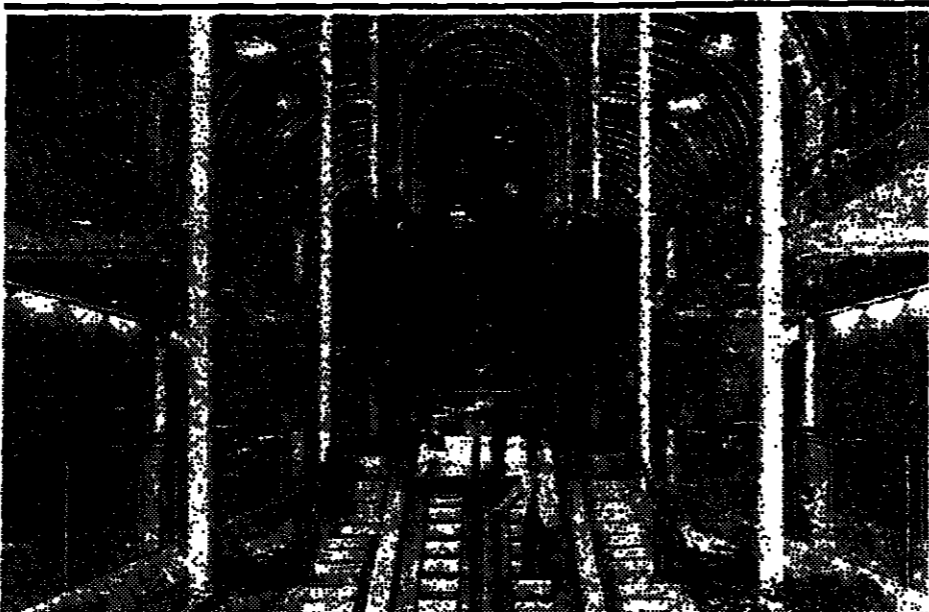
However, the first stage of Lloyds' move from 23 offices scattered about the City will be to occupy 160,000 sq ft in the Hays Galleria building on the south side of the Thames, close to London Bridge in St Martins Property Corporation's one million sq ft London Bridge City development.

The quoted rent is £16 a sq ft for the space, say the letting agents, Baker Harris Saunders and Jones Lang Wootton.

Lloyds is also decentralizing 700 staff serving its worldwide banking network to Bristol, where it is looking for new offices. The bank hopes to complete its reorganization by 1991.

Buildings which are surplus to its needs will be sold over the next five years. There are some valuable City freeholds among those properties on which Lloyds hopes to capitalize.

It considered moving to Canary Wharf, the 10 million sq ft financial centre planned in London's Docklands, but decided it could meet its needs



International House (above), the 100,000 sq ft office building which is part of the Ealing Broadway Centre in west London, has a new tenant - United Business Systems - which is paying £13.25 a sq ft for 15,880 sq ft of space.

The Centre, which has a large retail element as well as residential space, was developed by Legal & General, the insurance company, John Laing Developments and the London Borough of Ealing. The letting agents are Bernard Thorpe & Partners and Smith Metzack.

with existing buildings in or near the Square Mile.

Meanwhile, Wates City of London Properties, the only quoted property company with an entire portfolio of City of London offices, must be feeling pleased that Lloyds has finally decided to reorganize its City offices.

It is likely that the bank will dispose of its lease on 80 Cheapside, formerly occupied by Lloyds Bank International, now merged with Lloyds Bank. Wates owns the building, which forms a crucial part of its plans to redevelop the site with 136,000 sq ft of offices and 15,000 sq ft of retailing. It is valued at about £10 million but that will soar once Wates can redevelop the entire site.

The property abuts the buildings owned by Mr Peter Palumbo, who is about to unveil his new plans for a redevelopment centre close to the Mansion House (his former project to build a skyscraper

is paying £13.25 a sq ft for 15,880 sq ft of space.

The Centre, which has a large retail element as well as residential space, was developed by Legal & General, the insurance company, John Laing Developments and the London Borough of Ealing. The letting agents are Bernard Thorpe & Partners and Smith Metzack.

is the developers who are lining up to win the tender to develop the former City of London Boys School overlooking the river close to Blackfriars.

The City Corporation will choose the successful bidder at the end of next week. The need to find a large amount of new office space before big geis under way is such that owner-occupiers are among those wanting the Boys School site. Goldman Sachs, the American finance house, and Morgan Guaranty join London & Edinburgh Trust among others in the bidding.

Earlier attempts to sell the site came to nothing as the office market would not support a development in that location. Times have changed and the impact of financial deregulation has caused a boom in office development in and around the Square Mile, forcing occupiers to look outside traditional areas for the kind of space they need.

The scheme has come on to the market in time for the City's big bang, which has resulted in big financial con-

glomerates looking for offices which can accommodate 24-hour dealing and large numbers of staff under one roof. The letting agents are Baker Harris Saunders and Jones Lang Wootton.

Merrill Lynch, the US financial conglomerate, is to sublet one million sq ft of space in the Two World Financial Centre, Battery Park City, New York.

Merrill Lynch, which recently took the 250,000 sq ft Ropemaker Place scheme in the City of London - developed by London & Edinburgh Trust - has just under four million sq ft of space at Battery Park City, a huge redevelopment in Manhattan.

Landan Associates, the US estate agent which is part owned by Hillier Parker, the British surveyor, and Baring Brothers & Co., has been instructed with Merrill Lynch Commercial Realty to sublet the space. Hillier Parker is the sub-agent in London.

Space Planning Services, the office planning and interior design company, is to come to the Unlisted Securities Market next month.

The placing will be sponsored by Chase Manhattan Securities, the new subsidiary of Chase Manhattan Bank, formed through the amalgamation of Laurie Millbank and Simon & Coates. Pretax profits at SPS rose from £42,000 for the year to June 30 1982 to £301,000 in the year to June 30 1985.

Marks and Spencer and Tesco are planning to develop two linked stores on a 76-acre site at Sandhurst, Berkshire, after announcing their intention of working together to obtain planning consents for out-of-town stores.

The Sandhurst scheme for an 80,000-sq ft M&S store and a 70,000 sq ft Tesco store has yet to be approved by Bracknell District Council.

There would be 2,300 parking spaces and a petrol station with a free park-and-ride bus service. The site, surplus to Ministry of Defence needs, is at the junction of the A30 and the M3 link road. The project managers and developers are Rosehaugh Duggan and In-sight Securities.

# 'No easy money' in financial services

New players in the financial services industry will have to pay a high admission price with no easy money to be made. This timely warning was given by Lord Boardman, chairman of National Westminster Bank, to the London conference of the Incorporated Society of Valuers and Auctioneers.

Lord Boardman said estate agents wanting to become credible players in their own account would have to make "a significant investment in capital and people".

There is no certainty that the return will justify the substantial outlay involved. Intense competition is a feature of all sectors of the financial services industry.

While agreeing that there would always be a place for firms who concentrate on their existing business, Lord Boardman said clients could be lost to other firms which had used their strengths as a base for diversification.

More warnings for surveyors came from Mr David Sizer, a senior partner in Richard Ellis, the firm of chartered surveyors. He foresaw a polarization between the small surefooted entrepreneurial partnership and the growing commercial clout of the large, probably international, agency offering a range of services.

Mr Sizer believed the middle-ranking firms would lose out. He said: "They are just too big to seize opportunities as fast as their smaller competitors and not large enough to offer the range of services or carry the research and information base offered by larger firms".

Meanwhile, the great debate continues over whether surveyed should become incorporated once rules allow. The argument hinges on whether they need outside capital. Mr Sizer believes they do.

"It has been a lack of capital, rather than any single other factor that I believe has held back the broader development of many otherwise highly successful professional surveying practices," he said.

# Canadians join move to London Bridge

The Canadian Imperial Bank is joining Lloyds Bank in taking space in the St Martins Property Corporation's London Bridge development on the south side of the Thames.

Canadian Imperial is about to sign a lease for 150,000 sq ft of space in The Cottons, one of the build-

ings making up the one million sq ft first phase of the scheme stretching along the river from London Bridge to Tower Bridge.

Greiffell & Colegrave, the stockbroker now owned by Canadian Imperial, will be joining other stockbrokers in The Cottons, the property

company owned by the Kuwait Investment Office, is to develop the next major phase of its project after the successful letting of virtually the whole of phase one.

The scheme has come on to the market in time for the City's big bang, which has resulted in big financial con-

glomerates looking for offices which can accommodate 24-hour dealing and large numbers of staff under one roof. The letting agents are Baker Harris Saunders and Jones Lang Wootton.

Merrill Lynch, the US financial conglomerate, is to sublet one million sq ft of

22	GREAT PORTLAND STREET W1	NORTHGATE	ARGYLL STREET W1
FINCHLEY	BROOK STREET W1	DEAN STREET W1	ADDISCOMBE ROAD
W1	NEW LONDON ROAD	BAKER STREET W1	PARK CRESCENT W1
HOLBORN	ALBEMARLE STREET W1	CROYDON ROAD	
1	OLD STREET	GILLINGHAM STREET SW1	ELY PLACE
110	CRANBOURNE STREET WC2	DYER'S BUILDINGS	DRURY LANE WC2
V1	OXFORD STREET W1	WORSHIP STREET	CHANCERY LANE WC2
WC2	ST MARY AXE	BEDFORD STREET WC2	CAMOMILE STREET
	HANOVER SQUARE W1	WEEK STREET	MORTIMER STREET W1
	BONHILL STREET	NEW CAVENDISH STREET W1	COLEMAN STREET
1	KINGSWAY WC2	MOORGATE	BIRCHERLEY GREEN
	LONDON ROAD	MARGARET STREET W1	BOW STREET WC2
	NEWHALL STREET	CHARING CROSS ROAD WC2	BISHOPSGATE

# Street Credibility

Don't let our name mislead you. 30% of Great Portland's "estates" are offices in the City, 30% are offices in the West End, Covent Garden and WC2, and 15% are in retail.

We also have in the pipeline over 400,000 sq ft of development, almost all of which is in Central London.

Great Portland Estates is currently the UK's sixth largest quoted property company; we went public in 1959 and have been growing steadily ever since. If you would like further information do not hesitate to get in touch.

Who knows, we could be just up your street.

**GREAT PORTLAND ESTATES**  
PROPERTY INVESTMENT AND DEVELOPMENT  
KNIGHTON HOUSE  
56 MORTIMER STREET, LONDON W1W 8BD

## BASE LENDING RATES

ABN	10.50%
Adm & Comp	10.50%
BZT	10.50%
Chubb Savings	10.50%
Consolidated Crd	10.50%
Continental Trust	10.50%
Co-operative Bank	10.50%
C. Hoare & Co	10.50%
Hong Kong & Shanghai	10.50%
Lloyds Bank	10.50%
Nat Westminster	10.50%
Royal Bank of Scotland	10.50%
TSB	10.50%
Citibank NA	10.50%

at Mortgage Base Rate

COMPANY NEWS

**NORTH SEA & GENERAL OIL INVESTMENTS:** No dividend (nil) for 1985. Turnover £14.36 million (£13.14 million). Pretax loss £4.48 million (£1.93 million profit). Loss per share 20.62p (1.74p earnings).

**CONCENTRIC:** Half-year to March 29, 1986. Interim dividend 1.56p (1.35p), payable July 1. Sales £30.55 million (£29.14 million). Pretax profit £1.54 million (£1.05 million). Earnings per share 4.8p (3.22p).

**DAVIDSON PEARCE:** Mr Christopher Hawes, the chairman, told the annual meeting that this year the company will have the benefit of new business acquired recently, but some of this is likely to be offset by reductions in some existing client-expenditure. Nevertheless, the company is confident that on present forecasts, it can look forward to another successful year in 1986.

**WILLIAM MORRIS FINE ARTS:** Turnover £11.45 million (£5.29 million) for 1985. Pretax loss £2.73 million (£733,000 profit). Loss per share 7.88p (2.53p earnings).

**COOKSON GROUP:** The North American subsidiary, Cookson America, has agreed with Parapanama sa Mineracao Industria e Construcaco, the Brazilian tin producer and one of the world's largest suppliers of pure grade tin, to market its Mamore brand of tin on an exclusive basis in

North America, Europe and some other areas.

**PARKLAND TEXTILE (HOLDINGS):** Year to Feb. 28, 1986. Total dividend 4.8p (4.8p). Turnover £34.31 million (£48.32 million). Pretax profit £1.22 million (£2 million). Earnings per share 10.4p (28p).

**TURNER & NEWALL:** Sir Francis Tombs, the chairman, told the annual meeting that he expects 1986's profits to show an improvement on 1985.

**FARNELL ELECTRONICS:** The company is to buy Astronic, an electronic component distributor based in Munich, West Germany, which had a turnover of £9.9 million in 1985.

**WARFORD INVESTMENTS:** Total dividend for 1985 17p (14.5p). Turnover £6.22 million (£5.5 million). Pretax profit £4.87 million (£4.2 million). Earnings per share 29.43p (23.16p).

**SYLTONE:** The board warns that the pretax profit for 1985-86 will be substantially less than 1984-85's £1.26 million, but it intends to maintain the dividend at 10p per share.

**BESPAAL:** The company has agreed, subject to approval by the shareholders of Redland Medical, to subscribe about £306,000 for 1.69 million of the company's ordinary shares. Following this, Bespaal will own just less than 50 per cent of the capital. Redland, based in Bridgwater, Somerset, manufac-

tures plastic disposable products in the ostomy and urology fields for the health-care industry.

**AARONSON BROS:** The offer for Saw Mills has become unconditional in all respects, having been accepted for 117,975 shares (94 per cent).

**RENAISSANCE ENERGY:** The company and Burns Fry, a Canadian broker, have concluded a Can\$15 million (£7 million) financing agreement for the issue of 600,000 special warrants exchangeable into 600,000 cumulative, redeemable convertible, 8.5 per cent second preferred shares, series "B" of Renaissance. This agreement calls for the private placement of the issue with institutional and other investors.

Burns Fry is committed to purchase up to Can\$10 million of the issue. These shares are convertible into common shares at any time before July 1, 1991, at Can\$10.25 a common share.

The funds will be used mainly to acquire low-cost, long-term reserves by exploration and purchase and will permit the company to accelerate installation of gas-processing and gathering systems.

# General Accident

## THREE-MONTHS' RESULTS

The results for the three months ended 31st March 1986, estimated and unaudited, are compared below with those for the similar period in 1985, which are restated at 31st December 1985 rates of exchange; also shown are the actual results for the full year 1985.

It must be emphasised that the results for an interim period do not usually provide a reliable indication of those for the full year.

	3 Months to 31.3.86 Estimate £ millions	3 Months to 31.3.85 Estimate £ millions	1985 Year Actual £ millions
<b>Premium Income</b>			
General Business	492.3	400.4	1,691.3
Long Term Business	46.7	70.7	205.0
	<b>539.0</b>	<b>471.1</b>	<b>1,896.3</b>
<b>Investment Income</b>	66.1	57.4	256.7
Underwriting - General Business Result	(63.5)	(77.7)	(237.0)
Long Term Business Profits	2.9	2.2	8.8
	<b>5.5</b>	<b>(18.1)</b>	<b>28.5</b>
<b>Less Interest on Loans</b>	0.4	0.5	2.0
	<b>5.1</b>	<b>(18.6)</b>	<b>26.5</b>
<b>Profit (Loss) before Taxation</b>	(4.2)	(9.3)	(10.0)
Taxation - U.K. and Overseas	0.9	0.7	2.0
Minority Interests and Preference Dividend			
	<b>8.4</b>	<b>(10.0)</b>	<b>34.5</b>
<b>Net Profit (Loss) attributable to Shareholders</b>			
	<b>8.4</b>	<b>(10.0)</b>	<b>34.5</b>
<b>Principal exchange rates used in translating overseas results</b>			
U.S.A.	\$1.48	\$1.45	\$1.45
Canada	\$2.07	\$2.02	\$2.02

### ANALYSIS BY TERRITORY OF GENERAL BUSINESS PREMIUM INCOME AND UNDERWRITING RESULT

(before internal reinsurance)

	3 months to 31.3.86		3 months to 31.3.85	
	Premium Income	Underwriting Result	Premium Income	Underwriting Result
U.K.	£M 169.5	(£M) (27.0)	£M 133.3	(£M) (30.9)
U.S.A.	187.2	(26.0)	165.7	(32.1)
EEC other than UK	33.3	(4.9)	30.4	(3.7)
Canada	53.8	(4.8)	31.9	(7.2)
Australia	8.3	(0.6)	6.7	(0.9)
Others, including London Market business	40.2	(0.2)	32.4	(2.9)
	<b>492.3</b>	<b>(63.5)</b>	<b>400.4</b>	<b>(77.7)</b>

Net written premiums and investment income increased in sterling terms by 22.9% and 15.1% respectively. The 1986 figures include the results of Pilot Insurance of Canada for the first time. Adjusted to exclude the effects of currency fluctuations and Pilot, the increases were 19.3% and 9.4% respectively.

In the United Kingdom, net written premiums were £169.5m (1985 £133.3m) and there was an underwriting loss of £27.0m (1985 £30.9m loss). The high claims frequency in the Motor account continued in the first quarter to produce a loss of £8.6m (1985 £7.7m loss). The impact of increased premium rates in the Homeowners' account was more than offset by the seasonal weather claims and resulted in a loss of £13.7m (1985 £10.3m loss). The Commercial Property account benefited from both rate increases and a reduction in large Industrial Fire claims and, despite weather losses, reported a sharply reduced loss of £5.3m (1985 £10.4m loss). Liability classes showed a satisfactory improvement.

In the United States, net written premiums were \$277.1m (1985 \$240.3m) and the operating ratio was 113.97% as compared with 119.75% for the same period in 1985. On the United Kingdom accounting basis the underwriting loss was £26.0m (1985 £32.1m loss). There was improvement in Commercial Lines, which benefited from rating increases, but Personal Lines showed some further small decline.

Elsewhere there were aggregate underwriting losses of £10.5m (1985 £14.7m loss). Results in Canada, Australia and most other territories show welcome improvement on 1985 experience but France and Netherlands were disappointing. There was a satisfactory improvement in London Market experience.

New annual premiums for life business in the United Kingdom for the three months were £5.8m (1985 £5.9m) and single premiums £5.1m (1985 £31.0m).

**General Accident Fire & Life Assurance Corporation plc**  
World Headquarters: Pitheavlis, Perth, Scotland PH2 0NH

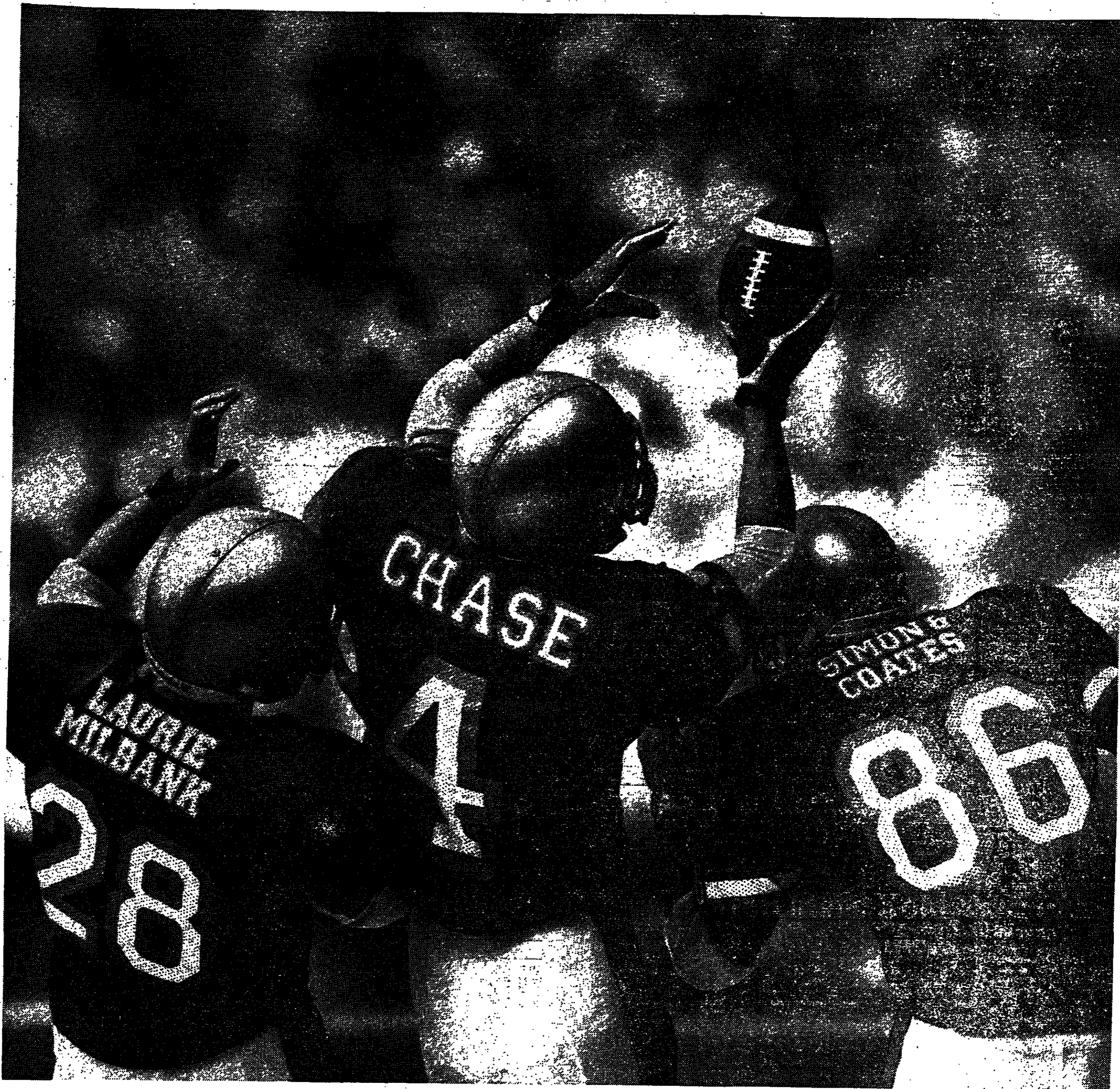






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*Boatfile*  
*Gold*



# Now, a New York giant teams up with the City.

Chase Manhattan, a giant in the field of global banking, is teaming up with two top stockbrokers from the City: Laurie Milbank, and Simon & Coates. With a combination of international banking expertise and newly acquired stockbroking skills, Chase will be meeting the challenge of the 'Big Bang' with a winning side.

As a front line global financial institution, heavily represented in all three

major time zones, Chase can promise a 'one stop' trading facility.

They're active in all the following areas. Equities; Eurosecurities; Foreign Exchange; Corporate Finance; Fund Management; Futures and Options; Interest Rate and Currency Swaps; and Gilts and Fixed Interest Securities.

They will also offer a faster, more responsive service. Chase are well known for their technological leader-

ship in electronic banking, and computer systems. (And of course, for their 'switched on' employees.)

So by all means play the field, but you'll be hard pressed to find a match for Chase.

**THE CHASE PARTNERSHIP**



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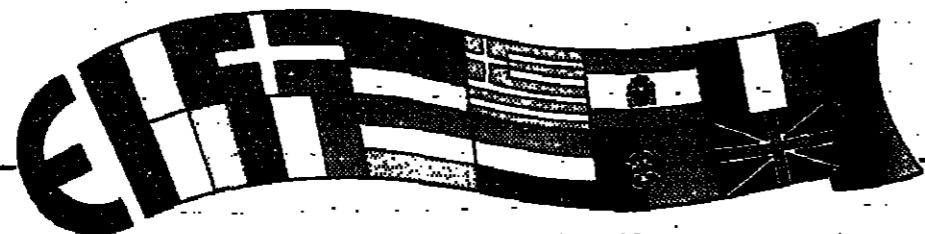
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# GENERAL APPOINTMENTS



THE COMMISSION OF THE EUROPEAN COMMUNITIES  
wishes to fill the post of

## HEAD OF ITS INFORMATION OFFICE IN LONDON

(male or female)

This appointment, which will be on a temporary contract, involves planning and implementing information and communication activities in the United Kingdom.

### General conditions

Candidates must:

- be nationals of one of the Member States of the Community;
- have a thorough knowledge of one Community language and a satisfactory knowledge of a second Community language.

### Special conditions

Candidates must:

- have a university degree;
- have wide experience of the media in the

United Kingdom and of running a large administrative unit (total of at least fifteen years' professional experience since leaving university);

- be no more than 50 years of age.

The conditions of employment and salary are commensurate with the importance of the post and will be notified to candidates selected for interview.

Candidates are requested to send a detailed curriculum vitae to the

COMMISSION OF THE EUROPEAN COMMUNITIES, Careers Division, 200 rue de la Loi, B-1049 Brussels.

Please quote reference A3 LONDON.

CLOSING DATE FOR SUBMISSION OF APPLICATIONS: 26 MAY 1986.



COUNCIL FOR NATIONAL ACADEMIC AWARDS

## CHIEF OFFICER

Salary: negotiable around £35,000 p.a.

Council invites applications for this post which will become vacant when the present Chief Officer, Dr. Edwin Kerr, retires in July.

Council is seeking a man or woman of high calibre who will take the Executive role in leading CNAA through a most crucial new phase in its development.

The Chairman of Council, Sir Alastair Pilkington, would also welcome nominations of individuals whom it would be appropriate to invite to be candidates.

Salary: negotiable around £35,000 p.a.

Informal enquiries and requests for further particulars in confidence to:

The Secretary to Council, Mr. G. L. Middleton,  
CNAA, 344-354 Gray's Inn Road, London, WC1X 8BP.  
Telephone: 01-278 4411 Ext. 204

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Those with appropriate experience should write in confidence to RN Orr, quoting Reference M2611, or telephone for a form.

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For an application form and further details please write to or telephone Richard Illingworth or Phillipa Berman, Personnel Department, Audit Commission, St Lawrence House, 29-31 Broad Street, Bristol BS1 2EX. Telephone Bristol (0272) 211551.

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This is an immediate vacancy, with a second in the near future. The work is mostly in the London area, although some time will be spent travelling in the UK.

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Age guide: 30-45

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## Chief Executive

The Independent Hospital Group

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Candidates, aged under 55, should have several years senior administrative experience preferably in the health care field and be able to demonstrate an ability to communicate, persuade and publicise.

Salary for discussion as indicated. Location probably Central London with considerable travel.

Please write - in confidence - stating how the requirements are met to David Bennell ref. A-43629.

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## Chief Natural Resources Adviser

London

This high profile role requires an individual of standing to act as a Senior Professional Adviser to the Administration on the development of natural resources and on the environmental impact of overseas development programmes generally.

You will have responsibility for the professional and technical activities of the Administration in relation to a wide-range of international agencies concerned with various aspects of natural resources development and research. The work will require close contact with the academic world, and other departments and institutions in the UK. An important aspect of the work will be the responsibility for maintaining professional standards of advice on R & D in agriculture, forestry, animal health and fisheries.

In addition to an honours degree in a biological science and post-graduate qualifications, you must have experience in management and advisory work in the field of renewable natural resources. Previous work in tropical countries, directing projects in agriculture, research and development will provide the appropriate background for this prestigious appointment.

Salary rises from £21,000 to £24,000 according to age, qualifications and experience. The post is London-based but involves considerable travel overseas and representation at international conferences.

The appointment is for a period of 3 years with the possibility, subject to review, of it being made permanent thereafter.

For further details and an application form (to be returned by 21 June 1986) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB or telephone Basingstoke (0256) 468551 (answering service operates outside office hours), or telex 833699 CSCOMMG. Please quote ref: S/6853.

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Please write enclosing CV to: The Personnel Officer, The Instruction Set Ltd, 152-156 Kentish Town Road, London NW1 9QB.



# GENERAL APPOINTMENTS

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Further details from the Director, Museum of Modern Art, 30 Pembroke Street, Oxford OX1 1BP. (0865) 722733.

Closing date: Wednesday 28th May 1986.

## Retail Operations Controller

£25k + car

\* Professional Merchandising and imaginative retailing flair have created sustained growth and ambitious but realistic Business Objectives for our client, a 60 branch specialist retailer of accessories for the home.

\* The requirement is for a retailer, a well-schooled growing professional with a demonstrable empathy for retailing and a trader's instincts and possessing sound house-keeping skills.

\* The task is to manage and control the Retail Business at branch level. Although based in London, extensive UK travel is seen as a necessary part of developing the personal performance of managers and staff and ensuring that the highest standards of customer service and stores operations are maintained and developed.

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A new Business Support Service is being established at our Liverpool regional office to provide advice to our growing number of small firm tenants on Merseyside and the North West. A business adviser with in depth financial skills is required to join the team.

Applicants preferably with an accounting qualification or an MBA, should have broad financial and commercial experience and expertise in counselling or consulting work with small firms. Energy, good analytical and interpersonal skills linked to a genuine commitment to help small firms in the region will be key factors in the selection.

The appointment will initially be on a 3 year fixed term contract. Essential car user allowances and relocation expenses where appropriate will be payable.

Further details and application forms to be completed and returned by 23rd May, 1986 are available from:

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For an application form and job description please contact:  
The Personnel Department  
Arts Council, 105 Piccadilly  
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Telephone 01 - 629 5435 ext. 266.  
Closing date for receipt of applications is 30th May 1986.  
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The post demands excellent skills in personal and written communication, the ability to operate at a national and local level and to absorb a complex knowledge base quickly.

Applicants from a broad range of public sector, industrial or consumer-related environments will be welcome. A secondment would be considered. For further information please contact the Electricity Consumers' Council, Brook House, 2-16 Torrington Place, London WC1E 7LL. Tel: 01-636 5703.

Closing date for applications is Wednesday 28 May 1986.

## CHIEF EXECUTIVE'S DEPARTMENT SENIOR PRESS OFFICER

£11,280 - £12,168

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Applicants should have extensive media experience, together with a degree and/or relevant professional qualifications. Ref 13/717.

Application forms (returnable by 28th May, 1986) and further particulars from: Personnel Section, Chief Executive's Department, Council House, Birmingham B1 1BB.



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# GENERAL APPOINTMENTS

## SYSTEMS DEVELOPMENT MANAGER - LONDON

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Please apply with a detailed CV to:  
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Personnel Manager,  
Help the Aged,  
St. James's Park,  
London EC1A 3DF.

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## EDITOR

Wanted for full time position as Editor with U.S. Embassy component in Reading. Must have native fluency in English, University degree, preferably in journalism, politics, or history, and ability to write clearly & accurately. Some typing ability necessary. Must have interest in and knowledge of current world affairs and be willing to work on rotating shift schedule.

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Short listed applicants will be invited for tests.

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Please reply with full resume and qualifications to Box C68, The Times, 1 Virginia Street, London E1 9DD.

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## THE ROYAL INSTITUTE OF INTERNATIONAL AFFAIRS

Seeks Research Fellow to direct and expand international economic programme of policy oriented research on trade and finance, focussing on the OECD area and on the political dimensions of international economic relations.

Responsibilities include overall management and financing of the programme, initiating and conducting research and overseeing research by others. Thorough grounding in economics, and familiarity with the policy making environment of government, the private sector, or international organisations, desired. Salary in senior lecturer range.

Further details and application form from:  
Personnel,  
10 St James Square,  
London SW1Y 4LE  
Closing date 31st June

## PREPARE YOURSELF FOR A BIG BANG.

We're seeking four special individuals to join us as we prepare for the 'Big Bang'. They'll be London based, self-motivated, and hungry to succeed in dealing with financial services. Previous experience is unnecessary as training will be given on the job.

## LEGAL CLERKSHIP AND ADMINISTRATIVE APPOINTMENTS

When fully operational later in 1986, the new Crown Prosecution Service will assume responsibility for the conduct of all criminal proceedings instituted on behalf of police forces save for some minor offences where written pleas of guilty are entered.

Senior posts will shortly arise in Bedfordshire/Hertfordshire, N Yorks and Guildford, Surrey for Law Clerks and N Yorks for an Administration Officer. Law Clerks will be primarily responsible for the handling of cases heard in the higher courts. Administration Officers are responsible for office support to lawyers and their duties may include personnel, finance and reference information.

Applicants for Law Clerk posts must have recent previous experience of prosecution work. Experience of the prosecution/legal environment is desirable in the case of Administration Officers.

The posts are permanent and pensionable. Applicants will be appointed either as Higher Executive Officers paid on the scale £8895 rising by annual increments to £11,265, or as Senior Executive Officers on the scale of £10,380 rising by annual increments to £13,800. (Salaries are currently under review.)

The closing date for receipt of completed application forms for both competitions is 6 June 1986. For more information fill in the appropriate coupon and return it to the Civil Service Commission, Alencon, Lmk, 1, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 quoting the appropriate reference number given below (answering service operates outside office hours).

The Civil Service is an equal opportunity employer

## CPS CROWN PROSECUTION SERVICE

Please send me details of SEO and HEO posts in the Crown Prosecution Service.

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

REFERENCE 1/886

Please send me details of EO (Law Clerk) posts in the Crown Prosecution Service.

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

REFERENCE 1/688/151

Handwritten signature or mark at the bottom of the page.



# GENERAL APPOINTMENTS

Sales Director

## The Quest For Quality

Rank Taylor Hobson are internationally recognised as market leaders in metrology instrumentation. Our products are used by major industries in over 100 countries.

Vital to the ongoing success and expansion of the Company is the appointment of a Sales Director of the highest calibre who will manage, lead and develop all sales activities, both directly and through agents and distributors, on a global basis. Additionally the role requires the ability to analyse both the present and future requirements of the market place and initiate plans which will enable still further penetration into existing and potential markets worldwide.

Probably in your early 40's and a degree-level Engineer or Physicist, you must have a proven success record in profitable capital equipment sales at senior, executive level, preferably involving instrumentation with a significant software content; certainly you have sufficient technical

expertise to liaise effectively with engineering management both of customers and within the Company. Substantial experience of the North American market would be an advantage. Equally, we are looking for someone with the commercial acumen needed to play a leading role in the broader management of the Company.

The post (which has arisen from internal management moves) is based in Leicester. The remuneration and benefits are substantial, and negotiable. In addition there is an annual performance award based on the Company's success, together with an executive car, private health insurance and the usual benefits one expects from a major company. The Company employs around 1,000 people worldwide and is growing strongly.

Please contact the Company's adviser, Peter S Findley, of Cripps, Sears & Associates Ltd., Personnel Management Consultants, 88-89 High Holborn, London WC1V 6JH. Tel: 01-404 5701.

 Rank Taylor Hobson  
**Cripps, Sears**

## MATERIALS MANAGER

Key management opportunity  
Challenging new post  
Police Technical Services  
up to £24,000

The Police Technical Services Group spends about £50 million a year on telecommunications equipment, undertaking research and development work for the Home Office Police and Fire Departments, running forensic science laboratories and on buying, selling and maintaining IT equipment for the Police National Computer Unit.

They are seeking a dynamic, experienced Materials Manager to head their newly established Procurement Unit based in Central London. Considerable importance is attached to this challenging new post, which calls for skills in establishing and operating materials management information systems and contract negotiations.

The successful candidate will have several years' experience in organising and managing a purchasing and stores operation in a well-run commercial organisation, with probably some time spent in the telecommunications or a closely related industry; drive and determination are needed to implement the changes recommended by the MFO report on "Government Purchasing". Considerable diplomacy and persuasiveness will be required, as well as the ability to communicate clearly with both administrative and technical staff. For informal discussion contact Mrs V Harris on 01-213 5115.

The appointment will be for 3 years in the first instance. A secondment could be arranged for a suitable candidate. Relocation assistance may be available.

For further details and an application form (to be returned by 5 June 1986) write to the Civil Service Commission, Alencorn Link, Basingstoke, Hants RG22 1JB, or telephone Basingstoke (0256) 468651 (answering service operates outside office hours).

Please quote ref: G/6670.  
The Civil Service is an equal opportunity employer

**HOME OFFICE**

### PLAN THE FUTURE IN STOCKS AND SHARES.

We are a specialist company dealing in stocks and shares for private investors.

Growth has been such that we urgently require young men and women to increase our team of Account Executives responsible for advising clients and generating business.

Specific experience is not necessary as we provide full training at our City office.

If you are enthusiastic, adaptable and wish the confidence to earn over £25,000 p.a. (salary + commission), write to, or telephone: E. Aisha MBA, AFCOR Investments Ltd, 8-16 Earl Street, London EC2A 2EB. Tel: 01 377 5511.

**AFCOR INVESTMENTS LIMITED**  
Licensed Dealer in Securities

### RECRUITMENT CONSULTANTS

CENTRAL, WEST AND NORTH WEST LONDON, KINGSTON, CRAWLEY AND GUILDFORD.  
£ NEGOTIABLE

Accountancy Personnel, Britain's leading consultancy in the specialist recruitment of accountants and their staff, has a proven policy of continued expansion through the training and development of its consultants, providing unrivalled career opportunities with widely varied and challenging responsibilities.

To join one of our successful professional, you should be 21 - 28, self-confident, educated to degree level and preferably have an accountancy or commercial background.

Contact Richard Wallace on:  
**01-834 0489**

**Accountancy Personnel**  
6 Glen House, Stag Place  
London, SW1 5AA

### German-English Translator

Leading international pharmaceutical company seeks experienced senior translator to work in the publications department at its headquarters in Switzerland. Candidates should be:

- highly qualified in German
- experienced in technical translation
- familiar with medical and pharmaceutical terminology
- skilled in writing reports and editing papers (in English)
- capable of preparing scientific material for printing and proof-reading to a high standard
- willing to take personal responsibility and work in a team.

Remuneration and conditions would be favourable and commensurate with qualifications and experience, the Swiss cost of living and the demands of this challenging post.

Write in the first instance to Ciba-Geigy Scientific Publications, 100 Wigmore Street, London W1H 9DR, outlining qualifications and experience. Short-listed candidates will be invited to Switzerland for interview.

### BEDFORD SCHOOL

Applications are invited for the post of

### BURSAR

Candidates must have had relevant administration, management and financial experience. The appointment will commence in the Easter Term 1987.

Further particulars are available from: The Head Master, Bedford School, Borsby Road, Bedford, MK40 2TU. Telephone Bedford 83436.

### PROJECTS DIRECTOR

Small, but ambitious company in the field of management consultancy is seeking further capital of £30,000 in return for a shareholding. The company requires a qualified civil engineer to take charge of a proposed expansion programme which will be closely linked with their clients in the Middle East, particularly Saudi Arabia. Applicants must have senior management experience with projects in the Middle East and have proven communication skills in English and Arabic. Please send CV to:

Global Management Consultants  
220 Leam Road, 152/153, Leam Street  
London W1  
Quote ref: W1.

### THE MUSEUM OF MODERN ART, OXFORD DEPUTY DIRECTOR (ADMINISTRATOR)

SALARY SCALE £9,790 - £12,955

This is a key management post. The successful applicant will be responsible for financial monitoring and planning, as well as for office and personnel management. Applicants should have at least 4 years experience in the financial management and administration of an arts organisation or similar body; a diploma in arts administration or other similar professional qualification would be an advantage.

Further details from the Director, Museum of Modern Art, 30 Pembroke Street, Oxford OX1 1BP. (0865) 722733.

Closing date: Wednesday 28th May 1986.

## COMPUTER APPOINTMENTS

### Join our open world

Sperry Network Services invite you to drop in at one of their Open Days for an informal discussion and a glass of wine.

20th May LONDON: Churchill Hotel, Portman Square, W1. 12.00-8.00pm.

21st May WATFORD: Dean Park Hotel, 30-40 St Albans Road (2 min. Watford Junction Station, parking) 4.00pm-8.00pm.

22nd May READING: Ramada Hotel, Oxford Road 4.00pm-8.00pm.

If you can send in your C.V. beforehand, or bring one with you it would be helpful.

Sperry is one of the world's largest providers of communications and network services. In recent years our Network Services Operation has established a world-wide reputation for excellence in custom networks. As a result, we are expanding fast and are now recruiting computer professionals in the following areas:

#### SOFTWARE DESIGN

Programmers to project leaders. Fluency in PASCAL, 'C', 16-bit assemblers. Minimum of 5 years in communications, some of which preferably have been in an SNA environment.

#### SUPPORT

Supporting customers all over Europe and in many different business segments. Minimum of 3 years support experience with one of the following areas: SNA: Configuration of large IBM SNA-based networks, some consisting of 3270 and remote batch terminals; CICS/TSO/IMS; DOS, MVS, NCF; analysis and resolution of communications problems. SPERRY: Telcon and 1100 Applications. INTEL: 8085.

#### SOFTWARE QUALITY ASSURANCE

SQA people with a minimum of 3 years experience to work on all stages of projects from planning, through design, to final acceptance.

#### BUSINESS CONSULTANTS

Highly experienced in applying communications in a business environment. Must have the ability to develop a business solution and present it to top customer management, both technical and non-technical.

All these jobs will be based at our new International Operations Headquarters in North London (NW10) but will also involve varying amounts of travel in Europe and beyond. The salaries will match the high level of skills required. The package will include, depending on grade, a car and PPP.

If you are unable to come and see us on the above days, call Alison Jones today on 042 482-367 (and after 6.00pm during the week) or call her tomorrow on 01-402 7221. You may also send her your C.V. at 45 Crawford Place, London W1H 1HX.

**SPERRY NETWORK SERVICES**

## TRANSLATOR

English/German

Frankfurt

DM Neg.

Our Client, a leading German bank, requires a translator to be based in their head office in Frankfurt. As part of a team of translators, the candidate would be required to translate documents of a banking, economic or EDP nature between English and German.

Educated to degree level in either German or Economics, the ideal candidate should have English mother tongue with a perfect knowledge of German and possess relevant experience gained either as a translator or within a banking environment.

Please send a detailed Curriculum Vitae, stating salary expectations, to: Alison McGilgan, Jonathan Wren International Ltd, 178 Bloomsbury, London EC2M 4LX. Tel: (01) 623 1266.

 **Jonathan Wren International Ltd**  
Banking Consultants

**Faron Solaz**  
Senior Negotiator  
Over 10 years experience in the financial services industry. We need two outstanding individuals to join a leading London financial institution. The successful candidates will be responsible for the sale of a range of financial products to a high level of clients. Salary dependent on qualifications and experience. Range £12,000 - £15,000 p.a.

**BUYER**  
Paris & Machinery  
Equipment with computer-aided systems. Preferably bilingual (Spanish). Located in London, SW1. Will buy in Europe for export to America. Salary dependent on qualifications and experience. Range £12,000 - £15,000 p.a.

**GUIDANCE FOR ALL AGES!**  
9-14 yrs School choice, Progress 15-24 yrs Job finding courses, 25-34 yrs Advancement, new start 35-54 yrs 2nd Career, Redundancy  
Appointments and Guidance for all ages. Free brochure.

## PUBLIC APPOINTMENTS



### IMPERIAL CANCER RESEARCH FUND Chief Engineer and Estate Manager

The ICRF is the largest independent cancer research organisation in Europe, employing over a 1,000 staff in its laboratories in Central London (the headquarters), South Mimms, Oxford and Clinical Units in several teaching hospitals in London and Edinburgh.

The Chief Engineer is directly responsible to the Secretary to the Fund for the maintenance and security of all Fund property and the planning/overseeing of all new works, including the laboratory complex.

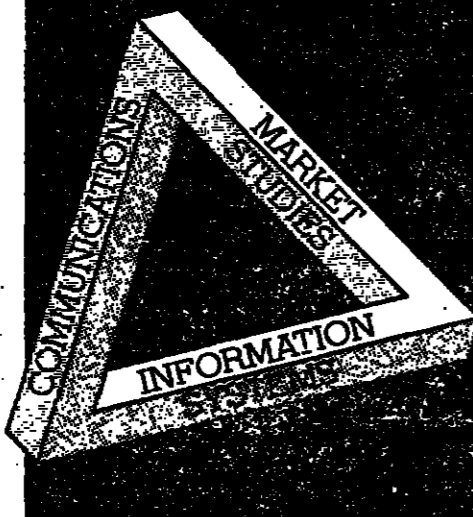
Candidates should be aged 40-55, with a degree in one of the engineering disciplines or similar Professional qualification. Salary in range £23,000 to £27,000. Permanent appointment. Pension scheme.

For further details and application form write or telephone Ms. S.M. Hurley, Personnel Officer, Imperial Cancer Research Fund, 44 Lincoln's Inn Fields, London, WC2A 3PX, on 01-242 0200 ext 305.



# GENERAL APPOINTMENTS

## Professionally demanding, individually rewarding



Many consultancies specialise in a specific area of expertise - very few can offer the breadth or depth of involvement of Logica. Our growing national and international client base spans banking and finance, computing and electronics, energy, transportation, manufacturing and Government. At Logica we have a large, specialist consultancy company dedicated to advising both users and suppliers of information technology.

We help our clients use information technology to find effective solutions to their business needs. This includes developing strategic plans for data processing, office systems or communications networks. At the other end of the spectrum we help our clients install, manage and operate their systems, overcoming specific technical problems and improving the performance of their equipment.

In addition to our work for users, we have established a strong position in advising the computing and telecommunications industries on product policy, market strategy and the IT environment. We provide advice to major US and Japanese companies seeking information on European markets, produce forecasts for FTIs of the demand for new communications services, and undertake detailed product definition studies for manufacturers throughout the world.

Against a backdrop of continuing growth and success we are seeking more consultants in three business areas to be based in Central London or Cobham Park, Surrey.

### COMMUNICATIONS CONSULTANTS

We require consultants to join our highly successful team to undertake and manage a wide variety of communications projects at the following levels:

**Principal Consultants to £30,000 + car**

With 15 years broadly based communications experience (at consultant level) combined with business or commercial experience, you will lead project teams and operate at senior management levels within client organisations.

**Senior Consultants to £22,000 + car**

Your ability to manage and provide a substantial personal technical contribution to projects is paramount, supported by at least 10 years communications experience.

**Consultants to £17,000**

You will play a broad technical role with opportunities to develop commercial and project management skills. A background of 5 years experience across a range of communications systems is required.

In all cases, successful candidates will be able to demonstrate:

- a successful track record in designing and implementing communications systems
- an awareness of emerging technologies such as voice/data integration, digital transmission and switching, networking architectures, LANs
- the ability to provide creative and realistic solutions to our clients' problems.

### MARKET STUDIES CONSULTANTS

To join our specialist team which advises major suppliers of products and services on how best to exploit IT markets in Western Europe we are seeking additional consultants at the following levels:

**Principal Consultants to £30,000 + car**

With a minimum of 10 years relevant experience you will be responsible for marketing, selling and managing studies in your own area of expertise.

**Senior Consultants to £22,000 + car**

With at least 5 years of relevant experience you will be engaged primarily in the management of market studies, but flexible enough to contribute to sales activities as necessary.

All successful candidates will be able to demonstrate:

- significant exposure to IT markets of Western Europe
- in depth knowledge of specialist product and market areas
- market analysis experience.

This is likely to have been gained in a marketing, product planning or market research role with a major supplier or PFI, or in another consultancy.

### INFORMATION SYSTEMS CONSULTANTS

We seek consultants who will assist our clients to achieve better business performance by planning, specifying and installing the more effective and efficient use of IT.

Our current assignments include strategic studies and management consultancy in the financial services, manufacturing and distribution sectors. Participation in multi-disciplined teams defining some of the most advanced distributed systems in the UK and support to strategic developments for a number of public and private sector clients, including major Government departments.

This wide scope in both the business and technical aspects offers excellent career opportunities for you to broaden your experience and to develop technical and managerial skills.

**Consultants to £17,000**

Successful candidates will be able to offer a combination of:

- 4-7 years experience of system design and development
- proven ability in identifying business needs and how information technology can meet them
- an imaginative and creative approach to resolving problems for clients.

**Senior roles to £30,000 + car.** Whilst our primary requirements for Information Systems staff are currently at the consultant level, we will consider applications for more senior positions.

Joining Logica irrespective of level of appointment, means a very real opportunity for career advancement, project variety, individual responsibility and accountability in a stimulating team and results orientated environment.

Successful candidates will be expected to degree level or equivalent and in addition to the specific experience being sought, it is essential that applicants at all levels must be able to demonstrate a high level of interpersonal and communication skills, particularly in the context of client interaction. Results on joining Logica include:

- Seasonal inclusion of Bonus Purchase plan
- Salary continuation for long-term sickness
- Seasonal ticket loan
- Sports and social club
- Free life insurance
- Health insurance

If you want to become a part of our success story please telephone for more details or write (enclosing a CV and supporting evidence) to the Personnel Department, Logica, 64 Newnam Street, London W1A 6SE. Telephone 01-637 8111 ext. 2388.



## RANK XEROX

**A newly-qualified ACA? £16,000+**

Comprising more than 50 marketing, manufacturing and finance units, the Rank Xerox group provide high technology products and systems for offices throughout the Eastern Hemisphere. Following a recent internal promotion, an opportunity has now arisen for a young, newly-qualified Chartered Accountant - ideally from one of the major firms - to join our Group Financial Accounting department.

As part of a small, highly professional team, you will be involved in the preparation of monthly and annual accounts required within both the U.K. and the U.S. In fulfilling your role, you will have the chance to gain the kind of in-depth understanding of our business which will enable you to progress within the company in a relatively short period of time.

Currently based in Central London, we will be moving, towards the end of this year, to new, exceptionally well-equipped offices in Marlow and we are willing to provide relocation assistance as necessary. In addition, we can offer an attractive salary and a wide-ranging package of benefits.

Please write, enclosing full career details, to: Christine Hand, Senior Personnel Officer, Rank Xerox Limited, 338 Euston Road, London NW1 3BH. Tel: 01-380 8000.

**Insurance**  
Junior Clerk £5357  
18 year old educated to 'A' level

**Banking**  
Grade I Clerk £5396  
18 year old educated to 'A' level

**Civil Service**  
Executive Officer £6453  
18 year old educated to 'A' level

**Marks & Spencer**  
Young Manager £7000  
18 year old educated to 'A' level

## Putting paid to a retailing myth.

Facts really speak for themselves, don't they? And when you consider them, they make a compelling argument for Marks & Spencer to attract the best 6th form school-leavers in Britain to run our £3.5bn business.

It's a fact that we're investing £480 million over two years in the biggest and boldest changes we've ever made. It's a fact that retailing has never been more aggressively competitive, more inventive, and more challenging. And it's a fact that we're offering young business innovators an opportunity to move faster and go further in our industry than they'll be able to in almost any other.

Frankly, the pace is too fast and the commercial pressure too great for us to allow talent to go unrecognised and unrewarded. Perhaps uniquely, we have the confidence to offer our young management entrants the real responsibility of a £1 million section of a store and up to 15 staff only eight weeks into a career!

Promotions come fast and frequently.

The scale of your responsibility is determined only by your measure of self reliance. Store Management before you're 30 is a real likelihood, and with top stores turning-over £100 million+ and their Managers earning over £40,000, that's business management in the biggest sense.

But there's another myth we need to demolish, too. Not everyone can make a go of retailing when they have to work to our standards. However attractive Marks & Spencer management may be, if you have any doubts about your ability to succeed, you'd be safer to choose a less demanding career.

If on the other hand, you're confident that you can work hard and meet challenge, there's no better place to invest your 'A' level education.

For further information about our Young Management Entry scheme, write to Tony Garnett, Management Recruitment Department, Marks & Spencer, Michael House, 57 Baker Street, London W1A 1DN, quoting Ref. ST1.

## MARKS & SPENCER

## MANAGEMENT CONSULTANCY CONSULTANTS

International Management Consultants are looking for bright and ambitious applicants from 26 to 35.

The ideal candidate should have 3 to 4 years business experience in manufacturing, production, logistics or supervision. Fluency in Italian, Scandinavian or other European languages will be given preference. Non-EEC nationals should not apply.

After an on-the-job training period, you will be able to apply proven management techniques for improving business performance in diverse areas. The position involves extensive travel but does not require relocation. You will have an excellent opportunity for rapid advancement in both earnings and responsibility.

Send your application and complete cv with salary history to Universal Communication, chaussée de La Hulpe 122, 1050 Brussels, who will forward. Please mention the reference 230 on the envelope.

### INTERESTED IN ANTIQUE FURNITURE?

We are looking for someone with a good general knowledge of 19th century and traditional furniture to work part time in our large showroom in Sloane Street. The hours are 10.00-4.00pm mon-fri and Saturday mornings.

Please call Sarah MacKow at the Company

### REPORTER

Trained Journalist required for reporter's post on The Times Education Supplement. Should be a graduate with good reporting experience. Knowledge of the educational scene an advantage. Applications including details of previous experience to: The Editor, The Times

### CHICAGO

English restaurant in Chicago desires experienced Maître/Manager. The restaurant seats 200 for dinner with wine bar, saloon bar and public bar and is part of a complex including a 450 seat legitimate theatre. Please send resume to: Mr R. Faubion c/o Alta Berkeley Associates 25 Berkeley Square

Handwritten note: *John Doe 1986*



# GENERAL APPOINTMENTS

## COMPANY SECRETARIAL ASSISTANT

**WATERLOO** £10,000

Investors in Industry is the world's largest source of private venture capital. We have invested in more than 8,000 companies over the past forty years.

We now have a vacancy in our Company Secretarial department for an assistant to our Assistant to the Secretary (Statutory). The work will involve:

- maintaining the Consumer Credit Act and Disclosable Interests registers
- handling our Trade Mark administration
- dealing with Stockholders' queries
- preparing entries for professional publications

as well as an interesting range of Company Secretarial and project work. Candidates should have at least 2 1/2 years or an equivalent standard of education, and have gained at least 2 years' general commercial and administrative experience in an office environment. Preference will be given to applicants who:

- are studying for the ICSEA exams
- have experience within a Company Secretarial department
- are non-smokers in the office
- are under 30 years of age.

Our attractive financial sector package includes a concessionary mortgage scheme, free medical insurance, profit sharing, a non-contributory pension scheme, free lunches and a season ticket loan scheme.

Interested? Please contact Carolyn Wolsey for an application form.

Investors in Industry plc  
91 Waterloo Road, London SE1 8XP  
Tel: 01-928 7822 ext 2217.



THE CREATIVE USE OF MONEY.

## Personnel Manager

Cheshire

£16,000+

BP Nutrition (UK) Limited, a wholly-owned subsidiary of the BP Group, manufactures and markets a range of animal feed products. Our Head Office is moving to Cheshire and we are looking for a Personnel Manager.

As part of the senior management team, you will make an important contribution to the overall running of the business. Developing people for a changing organisation will be an integral part of your role, together with active advice and guidance to managers who run their own business streams.

Aged 35-50 and preferably a graduate, you must have in-depth personnel experience at senior level, be analytical and persuasive with a high level of energy, and have a firm commitment to commercial success.

Salary will be at least £16,000. Large UK company benefits include car, non-contributory pension and a share scheme.

Please write or telephone for an application form, as soon as possible to: R.S. Rees, Personnel Manager, BP Nutrition (UK) Limited, 1 Stepfield, Witham, Essex CM8 3AB. Tel: Witham (0376) 513651.

BP is an equal opportunity employer.

BP nutrition



J221/79

## SHIFT LEADERS SENIOR COMPUTER OPERATORS NEW MVS DATA CENTRE

LONDON

£13-19K Negotiable

News International, publishers of The Times, The Sunday Times, The Sun and News of the World invite applications from computer operations personnel with extensive IBM/MVS experience for positions as Shift Leaders or Senior Computer Operators.

In depth technical knowledge is a prerequisite, and experience of JES2, JCL, VTAM, ROSCOE and CICS would be highly advantageous. Shift Leaders will have had a previous supervisory role, and all applicants should have extensive network experience.

This is an opportunity to join a large, widely diversified, rapidly expanding international media and entertainment group, with interests in Europe, North America and Australia. Based at the News International Printing Plant, near St. Katherine's Dock and the Tower of London, these positions command an excellent salary, six weeks holiday, Pension and Life Insurance Provision and free family BUPA.



Please send a C.V. to The Computer Operations Manager, News International plc  
P.O. Box 481, Virginia Street, London E1.

## MUSEUMS ASSOCIATION DIRECTOR GENERAL

London beyond £20,000

The Association is the leading academic body in the UK for both Professional and Institutional members and it seeks to appoint a Director General, following the retirement of the present incumbent, to lead its Secretariat and manage its affairs.

The position is both prestigious and demanding, requiring outstanding organisational, marketing, negotiation, diplomatic, financial and communication skills with the sensitivity to satisfy disparate membership needs. Commercial acumen and self-motivation are also key attributes.

Prime objectives are to increase memberships, widen and improve services and develop sound financial resources. Familiarity with national and local government organisations and their policies would be an advantage as would experience in conventional Council and Committee work. Experience in Museum activities would be a plus.

Please send full career history, in total confidence, to:

Derek Dodds, quoting reference 240/G, Mainstay Management Services Limited, 34 York Street, Twickenham, Middlesex TW1 4LJ. Telephone: 01-891 3301.

MAINSTAY Management Services

## MEDICAL ADVISER TO DEVELOP COUNTRIES

An opportunity to join the health, population and nutrition advisory team based in London. The work involves identifying areas ODA can help developing countries improve their health services and participating in the development of policies and their application in aid programmes. Work involves travel abroad.

Candidates must be medical specialists fully registered in the UK and have professional experience in a developing country, preferably with experience of primary health care, mother and child health and family planning.

Starting salary (under review) within the range £18,345-£24,270 (including £1,565 London weighting) according to qualifications and experience.

For further details and an application form (to be returned by 27 June 1986) write to Civil Service Commission, Alison RG21 JTB, or telephone Brighton (0253) 448551 (answering service operates outside office hours) or Telex CROCOM G 85779. Please quote ref 86465 OVERSEAS DEVELOPMENT ADMINISTRATION

THE CIVIL SERVICE IS AN EQUAL OPPORTUNITY EMPLOYER

## CHANGE OF CAREER? C. £15,000

If you are ambitious and have career management potential, we may be able to offer you a unique opportunity. With a strong team, we have been highly successful in specialist recruitment. After opening a second office in the W. End, we will be diversifying into other sectors, i.e. Estate Agency, Property Development, Insurance. A commercial mind and the will to succeed are what you need, we will provide the rest.

Please phone for more information. Rod Lisle 605 2205



INTERESTED IN SKIING

John Morgan Travel are looking for someone who has knowledge of skiing, preferably with previous experience in ski sales, to work in our reservations department. Please apply in writing to: MRS P M OLSDORF, John Morgan Travel, Mason House, Petersfield, Hampshire GU32 3JN. Tel: Petersfield (0753) 65651.

## RESERVATIONS ASSISTANT

- For an independent travel company in the Victoria area
- French speaking
- Good telephone manner
- Typing/telex experience
- Reservations experience preferred

It might suit a college leaver. Salary negotiable. Contact Rosemary on 01-630 9181

## Career Crisis?

You may be in the wrong job, have unfulfilled ambitions or have been made redundant. Our unique action-oriented, individually tailored programme for senior executives will ensure that you attain your career objectives quickly. To arrange a free, confidential discussion telephone 01-831-1110

Executive Action 37 Queen Anne Street, London W1M 9FB Tel: 295693

## CHAIRMAN'S RIGHT HAND

- 1 Can you implement decisions, giving full account with complete documentation?
- 2 Can you use your initiative and make supportive decisions?
- 3 Are you an effective communicator?
- 4 Do you see things through from concept to completion?
- 5 Do people respond willingly to your direction?

If you have quality managerial skills with an outstanding career to date, whereas you would relish an exciting new challenge which this year alone includes personal involvement in this company achieving a Public Corporation and completely refurbishing the Group's Headquarters, then apply to the Chairman's Office quoting reference ECS at EuroLink Computer Services Limited, Head Office, 88 Old Station, Brighton, BN1 1NH enclosing full CV. Salary and benefits by negotiation.



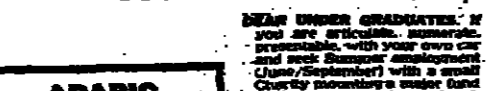
## Client Valuations Officer

City up to £12,000

Renowned for its quality service worldwide our Client, a major investment management company, has created an exceptional opportunity for a key individual to develop an increasingly important role. Reporting to a Director, your duties will encompass liaising with clients and providing them with monthly valuations, income updates and performance surveys.

Educated to 'A' Level standard, you will possess excellent communication and interpersonal skills. Numeracy is essential as is a good knowledge of computerised systems.

To apply please write or telephone Fiona Law quoting Ref: FL074, Lloyd Chapman Associates, 160 New Bond Street, London W1Y 0HR.



## ARABIC FREELANCE TECHNICAL TRANSLATORS REQUIRED

A large Computer Company seeks to establish further contacts with experienced Freelance Technical Translators working into Arabic. Please write with full CV to:

The Editor F/MS Arabic Translation Programme PO BOX 121 Reading RG20TU Berkshire

CV's PLUS REFERENCE HELP AND FEES FOR ASSISTANCE. The Recruitment Office 04427 7200.

## EXECUTIVE £10,000 - £15,000

Experienced Business person, 40 - 55, preferably with Marketing and/or Engineering experience required to assist M.D. of Plastics Company, London SE1, 7/0 Elm, N.P. £30,000. Reply to: BOX C94.

# BANKING & ACCOUNTANCY APPOINTMENTS

## Young Accountant

career opportunity

Central London £17-20,000 + benefits

Our client, one of the most prestigious financial services groups, seeks a recently qualified accountant aged mid 20s.

The essence of this varied and challenging role is to control a small team preparing financial and management information for part of the group's largest business area. This will provide an excellent introduction to the financial sector and the opportunity to demonstrate both accounting and organisational skills.

Either straight from the profession or with a commercial background, applicants should have the potential and determination to progress rapidly within this group whose scale and diversity of businesses offer wide ranging career prospects. Salary is negotiable and benefits include a non-contributory pension and subsidised mortgage.

Contact David Tod BSc FCA on 01-405 3499 quoting ref D429/HB.



125 High Holborn London WC1V 6QA Selection Consultants 01-405 3499

## Product Marketing Executive Personal Computers

Neg to £25,000 + Car

My client is one of the foremost computer manufacturers in the UK and is looking to recruit a marketing professional to plan new product moves in the PC, W/P, TERMINALS AND NETWORK MARKETPLACE. The ideal candidate will possess an in-depth knowledge of this market and will understand complexities, competitiveness and buying principles of its users. For this reason, they are looking for highly motivated marketing professionals who have developed through the sales route. Crucially you will have to demonstrate a high degree of success selling PC's in bulk to major accounts and OEMs.

Your move into marketing will have been made at least two years ago and you will now be able to contribute to competitive analyses, advertising programmes, pricing, target marketing, product release and planning, and sales and profitability forecasting.

Long term career prospects are excellent within an environment that is committed to marketing and you can expect to receive a remuneration in the region of £20,000 to £25,000 plus car.

For further details contact Chris Matchan.

TECHNOLOGY APPOINTMENTS 7 PRINCES STREET, W.1. 01-629 7282

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# BANKING & ACCOUNTANCY APPOINTMENTS

## Putting Commerce into Practice...

London

Salaries up to £30,000

Many of the major professional practices are seeking to expand their range of services in order to capitalise upon current changes in the financial community. These could clearly offer excellent career opportunities to ambitious Chartered Accountants with financial sector experience whose specific market knowledge and business skills could enhance and develop the firm's range of services and add new impetus to existing management teams.

Our client is one of the largest and most dynamic of the international firms. Their considerable involvement in banking and finance is growing and they therefore have need of an additional number of commercially minded, ambitious ACA's,

aged between 26 and 35. The successful candidate would preferably have gained relevant experience of financial institutions either from within or from a specialist role in a practising firm and be ready to apply their knowledge to a wide range of audit/investigations assignments and develop the firm's business in this exciting sector of the economy.

Remuneration packages would be competitive and prospects of partnership excellent.

Applicants should write, enclosing a full Curriculum Vitae, quoting ref. PD2000 to Nick Baker, FCA, Public Practice Division, 39/41 Parker Street, London WC2B 5LH or telephone him on 01-831 2000.



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You should have either HM Customs and Excise training and experience, at SEO or HEO grade, or an accountancy of legal qualification. Successful candidates will have already gained substantial VAT experience, wide practical knowledge of the relevant

legislation and must have the ability to communicate with senior management.

Candidates, likely to be aged about 30, will be offered an attractive salary including a London weighting or accommodation allowance during the period of training and later where appropriate a relocation allowance. These appointments at managerial level will be offered a car.

Please write, in confidence, with detailed CV to: John R. Townsend, Price Waterhouse, Southwark Towers, 32 London Bridge Street, London SE1 9SY

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For your nearest branch telephone:

**01-283 9863**

### ACCOUNTANTS IN MAYFAIR

To be responsible for maintenance of all books and records and the production of monthly accounts and management information. Salary from £10,000 depending on qualifications and experience. Please call Miss Chubb Telephone no. 01-223 3801

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Negotiator with WEST END residential experience, required immediately to take sole charge of full end of prestige period renovation just off M25 in Surrey. Attractive incentive and remuneration. Apply to:

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The Company is very well capitalised and its products sold all over the world. The ideal candidate will already have a proven track record in the cosmetic, skin care or toiletries market. An extremely attractive remuneration package will be offered.

Telephone (0788) 67711 (Day) or 01-352 4892 (Eves/W'end)

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If you have the capital qualities listed above then you should put them to work with us to our mutual benefit. Please phone either Martin MacLetch or David Johnston on 01 235 9412.

#### A SALES OPPORTUNITY TO EARN £25,000+ p.a.

Cornhill Publications would like to talk to articulate, positive communicators capable of working on a range of prestige publications from our Covent Garden office. Call David Conway or Ben Crocker on 01-240 1515

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Senior position shop staff required. Experience in Japanese fashion business essential. Please apply in writing to: Mitsui & Co. Ltd, 6 Finsbury Square, London, W1.

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##### YOUNG GRADUATE? NEED TO SUCCEED?

£10,000 basic + Car OTE £28k + Car after Training if your degree has been restricted by 2+ years commercial accounting or sales experience, now is the time to take advantage of planned, structured training in IBM COMPUTER SYSTEM SALES. Working to a rewarding career with one of Europe's largest manufacturers.

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## FINANCE ANALYST

The financial services sector will shortly undergo a major revolution following the introduction of new legislation. The Woolwich, with assets of £7.3bn., 3,000 staff and over 400 branches, are currently preparing to diversify into a new range of areas and services.

To ensure that the Woolwich is at the forefront of this revolution we are actively seeking to recruit a graduate of the highest calibre, looking for a career in accountancy, to strengthen our Financial Management Team.

As Finance Analyst you will be working as part of a small team, based at Chief Office, Woolwich. You will give support to the Society's accounting team by providing draft analyses, accounts, returns and statistics of the Society's business activities. In addition you will undertake various project assignments for which the ability to use micro-computers is desirable.

For this challenging and responsible position we require an individual who holds a degree, preferably in Maths, Statistics, Economics or Business Studies, is aged 21+, and has drive, enthusiasm and initiative, in addition to being self-motivated and having excellent verbal and written communication skills. The Society offers an attractive salary reviewed annually, preferential mortgage terms, contributory pension scheme, subsidised staff restaurant and 20 days annual leave.

Interested applicants should obtain an application form from: Mr Terry Jacques, Senior Personnel Officer (Head Office) Bexleyheath, 30 Erith Road, Bexleyheath, Kent DA7 6BT. Telephone number: Crayford (0322) 526232 extension 5752.

Applications are welcomed from both men and women.



## FINANCIAL ACCOUNTANT

Beds. c. £18,000 + Car

A successful PLC with a turnover of over £30m, wish to recruit an accountant to join their parent company finance team. The group operates in the service sector, at the forefront of technology.

Working in a highly professional and demanding environment, the successful candidate will be involved in the consolidation of results from the U.K. and Overseas subsidiaries; the preparation of statutory accounts; investigating proposed acquisitions, mergers and disposals and advising the senior management of current accounting and taxation developments.

Applicants should be young chartered accountants with two years post qualifications experience gained in a 'top 8' firm, who have good communicative and inter-personal skills. It is essential that you are technically up-to-date with regard to current accounting standards and corporation taxation.

Please send your CV with salary history and day-time telephone number to Neil Gillespie quoting reference no. 1/2341.

EMA Management Personnel Ltd. Kingsway Chambers, 44-46 Kingsway, London WC2B 6EN 01-242 7773 (24 hour).

## SOTHEBY'S FINANCIAL AUDIT

VICE-PRESIDENT C. £25,000 p.a. LONDON BASED SOTHEBY'S HOLDINGS INC. 50% TRAVEL USA/EUROPE

Sotheby's, a long-established leader in its specialised field and with its widespread international operations, now wishes to appoint a Financial Auditor. This challenging new position, which will report to the Chief Financial Officer of the Holding Company in New York and, periodically, directly to the Audit Committee, will have a broad brief to assess all systems and ensure compliance with corporate and local policies.

The need is for a person with several years experience in a well organised internal audit department who is able to establish this new function working primarily alone. The emphasis will be on working closely with the level of management directly involved rather than through reports to top management. Areas examined will include financial and operating departments.

The successful candidate will be a qualified accountant and have exceptional ability to relate to people. Experience of advanced EDP techniques is essential.

Please write in confidence, enclosing full CV, to:

Miss Caroline Barrett, Personnel Manager, Sotheby's, 34-35 New Bond Street, London, W1A 2AA.

## Begin at the end of the Rainbow Young Accountants

£15-25,000 + car + benefits

Your future matters to us. We can obtain for you the highest possible salary with unrivalled career prospects in some of the most prestigious companies in the UK where the only limit to your success is your own ability.

Our clients include leading merchant banks and Blue Chip Companies in financial services, pharmaceuticals, health-care, the computer industry and other commercial sectors at many locations in London, the Home Counties and the South East.

They seek qualified accountants for positions that offer accelerated career and salary progression in areas that include: corporate finance, financial control and management.

financial analysis, corporate planning, financial and management accounting, management information and systems development and international audit.

Remuneration packages are extremely attractive and can include a company car, subsidised mortgage, bonus, profit sharing and share options, pension, BUPA and a full relocation package (if appropriate).

If you are a newly/recently qualified accountant, or with further experience aged 23-32, considering the best career move available please send your career and current salary details to BARRY C. SKATES or telephone him for an informal discussion.

MCA SEARCH INTERNATIONAL LIMITED Berkshire House Queen Street Maidenhead SL6 1NF Telephone: 0628 79956



## 'GREAT SUCCESS STORY' (FT AUGUST, 1984)

This was simply one of the accolades Sun Life Unit Services, then an associate company of Sun Life, received in August when it was announced that they were to be bought by the Sun Life Group.

## 'TRULY REMARKABLE UNIT TRUST PERFORMANCE' (TIMES APRIL, 1986)

...no less than 8 of Sun Life's 11 funds are in the top 10 in their sector. The best performing fund, Sun Life Japan Growth shows a 93% rise over 10 months.

Do you want to share in this success? Are you interested in working with this exciting company in the financial services field? Opportunities exist throughout the UK, possible earnings exceed £30,000 p.a. (Commission).



# BANKING & ACCOUNTANCY APPOINTMENTS

**Nationwide Appointments**  
 Openings for P.E. II Finalists, Newly Qualified and Recently Qualified Chartered Accountants in London, Home Counties, Birmingham, Bristol, Cardiff, E. Anglia, Leeds, Manchester, Newcastle, Nottingham, Sheffield, Southampton and Scotland.  
 A special search can be made in the area of your choice, without charge or obligation.

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 Confident July Finalists, Newly Qualified and Recently Qualified A.C.A.'s should apply NOW, for relocation in 1986.  
 We are currently recruiting for Africa, Australasia, Canada, Caribbean, Europe, Hong Kong, Middle East, S. America and U.S.A.

## ACCOUNTANT

Circa £14,000 plus benefits

The financial services sector will shortly undergo a major revolution following the introduction of new legislation. The Woolwich, with assets of £7.3bn., 3,000 staff and over 400 branches, are currently preparing to diversify into a new range of areas and services.

To ensure that the Woolwich is at the forefront of this revolution we are seeking to recruit an Accountant of high calibre to strengthen our Financial Management Team.

Working as part of a small team, based at Chief Office, Woolwich, your main duty will be to assist in the financial accounting and control of the Society's operations and perform ad hoc projects.

For this challenging and increasingly responsible position we require a qualified Accountant probably ACA or ACCA, preferably aged 24-34 with enthusiasm and initiative, who is self-motivated and has excellent verbal and written communication skills. The post will be particularly suitable for a person who has experience in a professional practice including investigation work.

The Society offers an attractive salary reviewed annually, preferential mortgage terms, contributory pension scheme, subsidised staff restaurant, age-BUPA membership and 23 days annual leave. Relocation expenses will be met where appropriate.

Interested applicants should obtain an application form from: Mr Terry Jacques, Senior Personnel Officer, (Head Office) Bexleyheath, 30 Erith Road, Bexleyheath, Kent DA7 6BT. Telephone number: Crayford (0322) 526232 extension 5752.

Applications are welcomed from both men and women.



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Based in London, you'll be advising some of the country's most successful and innovative private enterprises. It's demanding, creative work. Because you'll be helping them solve tough and complex problems; helping top management implement change and so improve efficiency and profitability.

Work in fact, which will test your intellect, broaden your experience and quickly develop your business and technical skills.

Rapid expansion means that we now seek graduate Accountants (ACA, ACMA, ACCA) and MBAs, aged 27-35, with line experience of financial management, ideally including treasury. Involvement with financial institutions would be of particular interest. Personal skills, of course, must impress.

Take up the challenge. Send full personal and career details (including daytime telephone number) to Martin Manning, quoting reference 3028/T on both envelope and letter.

**Deloitte Haskins + Sells**

Management Consultancy with Haskins + Sells

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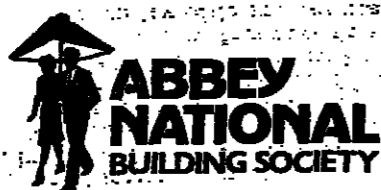
c. £18,000 + benefits

Preparations for expanding the Society's services in 1987 have created a number of challenging and varied opportunities... none more so than this one in our growing Banking Division.

Responsible for a part of the Society's clearing operations, you will use your creativity and initiative to review and enhance our working methods and introduce computerised banking systems, whilst ensuring we maintain our high level of productivity, efficiency and customer service.

Either a graduate or person qualified to a professional level, your administrative experience, coupled with your creativity, is crucial. Your experience in money transmission must have been gained in a large financial organisation and include at least five years in a supervisory role. Knowledge of computerised systems is essential, as are skilled negotiating and interpersonal skills.

The negotiable salary is accompanied by the benefits expected of a large financial institution together with the usual company benefits including relocation expenses where appropriate. Please send full career and salary details, as soon as possible, to Mr W Whitehead, Abbey National Building Society, Abbey House, Baker Street, London NW1 6XL.



## Young Graduates Train in Investment Operations

This is a unique opportunity to channel your drive and ambition into a role which can provide a springboard to unlimited prospects. Become part of the next generation of operations management with this major American Company and help to maintain its impressive level of success. Providing a comprehensive range of investment and financial services, the Company has an innovative approach, substantial backing and is poised to continue its current rate of significant expansion.

You will spend approximately two years enjoying broad experience from ground floor level whilst receiving informal training in various departments. You will assist primarily in providing support by reconciling, checking processing and settling accounts but are likely to gain

exposure to a very wide variety of other matters.

A recent or imminent graduate in business or a related discipline, you are highly flexible and welcome responsibility. You are a self starter with initiative and above all have leadership potential.

You will be based in modern offices in the City and will command a competitive salary and comprehensive benefits. More importantly you will enjoy rapid personal development and a particularly rewarding career.

Please telephone for an Application Form or write with c.v. to Sue Jagger of Cripps, Sears & Associates Limited, Personnel Management Consultants, 88-88 High Holborn, London WC1V 6LH. Tel: 01-404 5701.

Cripps, Sears

FINANCIAL AND ACCOUNTANCY

## CAREER OPPORTUNITY AS MANAGING DIRECTOR

of an established but expanding group of companies operating mainly in the south. I am looking for a bright and enterprising recently qualified accountant (ACA or ACMA) aged 25 - 30 to join our management team. Salary negotiable, car provided. Only those willing to fully share in our endeavours and to make a career with us need apply.

Please write with full CV to: The Managing Director, Oakley Investments Ltd, City Gates, 2/4 Southgate, Chichester, West Sussex. 0243 786548.

## SOLICITOR'S ACCOUNTANT c.£20,000.

This growing international firm of solicitors require a management accountant. Natural progression to the position of partnership financial controller is likely in the near future. Ideally the candidate should be Chartered with some experience of solicitors' accounts.

Call Charles Foster on 493 9441. H & W TASK FORCE LTD. 115 New Road Street, W.1

## Capital Markets Documentation

You're undoubtedly aware of the remarkable range of challenging opportunities available to Eurobond specialists.

Nomura can offer you the experience you need. As a leading international investment house and a major force in the Eurobond market, Nomura is translating the growth of bonds and equities trading worldwide into a significant expansion of its corporate finance department.

Two ambitious and talented executives are needed within a team handling the documentation of Eurobond New Issue and Swap arrangements. Your degree, perhaps in Law, should ideally be supported by one year's direct practical experience in a financial or commercial environment.

The salaries reflect the importance of these roles to Nomura in its commitment to Euro market success. This will be supported by a benefits package including a mortgage subsidy scheme. Predictably career prospects are excellent.

Candidates should write, in strict confidence, giving full personal and career details, to: Michael T. Brookes, Executive Director, Personnel, Nomura International Limited, Nomura House, 24 Monument Street, London EC3R 8AJ. Tel: 01-283 8811.



## ACCOUNTANTS

RECENTLY

## PROFESSIONALLY QUALIFIED

and searching for an opportunity to develop those newly acquired skills in a small but dynamic Finance Department.

We require two innovative Accountants in order to fulfill this Council's requirement for a Chief Accountant and a Management Accountant. Both posts, created out of a major re-organisation call for considerable initiative in developing new financial services.

The remuneration package includes a salary of up to 15K, generous leave and pension benefits together with flexible working hours.

These posts will initially be based in Caterham. However, construction of new centralised offices at Orsted is being considered. Both locations have easy access to the M25 and M23.

For further details and an application form please telephone:

The Personnel Section on (0883) 45211 or write to the Head of Personnel and Management Services, Council Offices, Harestone Valley Road, Caterham, Surrey CR3 6YN.

TANDRIDGE DISTRICT COUNCIL

## CHARTERED ACCOUNTANTS

We are a small expanding firm in South-West London and require a further member for our team - either newly qualified or PE. II re-sitting candidate.

Our portfolio is varied including several systems audits. Spacious offices in pleasant surroundings; salary negotiable.

Please write with your C.V. to Box No C66 c/o The Times, P.O. Box 484, Virginia Street, London E1.

**QUALIFIED ACCOUNTANT** required to take control of Accounts Department with staff of three. V.M. Audit dealer, is keen on salary, with £2 million turnover. Computer based. Pension Generous Salary, BUPA and pension scheme available with company car. Apply: M- Director Tel: 04321 242881

**COMPANY SECRETARY** to Inter-national family business. Age 35-55. A qualified Chartered Accountant with experience in administration, share transfers, insurance, pensions, royalties and legal management. Salary to be agreed according to experience. Please reply to: BOX 624

**TAX MANAGER** esp. Young High Rise. ACA ATT. City Centre. Salary £17.5K - car. Inexpensive Central. Tel: 0332 25125

**COST ACCOUNTANT** required to take charge of cost department of engineering company. Salary £10,000 to £12,000 as appropriate to experience and qualifications. This involves and essential benefits. CV to Finance Director, Orchestral Services, London WC2H 7ED

**AUDIT MANAGER** Manages Firm Good prospects. 19K Salary. Chartered Accountant. 0932 38125







# BANKING & ACCOUNTANCY APPOINTMENTS

## MILLS AND ALLEN MONEY BROKING (SERVICES) LIMITED

This major financial services company in the City has openings for the following key personnel.

### COMMUNICATIONS MANAGER

Range £25k - £35k  
To manage and control a major telecommunications centre with a team of support personnel. Voice transmission experience is essential and a thorough technical knowledge of both speech and data communications is required. Major project management experience would be preferred.

### TECHNICAL SUPPORT MANAGER

Range £20k - £25k  
To provide technical support in a multi-supplier machine environment to development staff and management. Relevant experience will include programming, data communications, database knowledge, software development and hardware evaluation.

### COMPUTER SERVICES MANAGER

Range £20k - £25k  
To provide a professional service in all aspects of back office operations including computer centre. Previous computer operations management experience is essential and a development background is preferred. Candidates will need strong inter-personal skills to succeed in this role.

The Company is a subsidiary of a U.K. PLC, with offices in all international financial centres. The working environment is demanding, and exacting. Potential candidates should therefore be resilient, dedicated and be prepared to demonstrate exceptional leadership qualities.

The above posts, in addition to normal company benefits, also carry the provision of a company car.

Please reply in writing with current C.V. to:  
Mrs. E. Mezley, Personnel Officer,  
Mills and Allen Money Broking (Services) Limited,  
8th Floor, Adelaide House,  
London Bridge, London EC4R 9HN.

# - BRITAIN'S - MOST EXCITING PROFESSIONAL - CONCEPT -

The CharterGroup Partnership has been launched as a Public Company to provide 120 medium-sized firms of chartered accountants with a central resource which will enable them to compete on equal terms and in all professional respects with the major national and international practices.

The CharterGroup Partnership will pay particular attention to the training standards and marketing of member firms thereby improving the range and style of services offered by them to their clients.

To ensure the success of The CharterGroup Partnership we wish to recruit well experienced staff of the highest calibre.

## CHIEF EXECUTIVE £35,000-£55,000

This is a Board level appointment for a Chartered Accountant with good commercial flair who can establish The CharterGroup Partnership in the market as a leading name in the accountancy profession.

Liaising closely with the Board on the selection of member firms, with the training directorate and the technical review staff, the Chief Executive will need to be technically strong, commercially astute and fully able to appreciate the needs of member firms.

An excellent administrator who can establish good press and public relations with the assistance of the Company's advertising and

PR consultants the Chief Executive must have an enthusiastic approach to marketing for member firms and the Company.

At the same time as providing full liaison and support for member firms, the Chief Executive must take responsibility for the budgets, financial disciplines and reporting systems of the Company, thereby ensuring a sound commercial basis for optimum profitability.

This is a demanding role calling for exceptional communication skills and the ability to advise and assist member firms whilst managing a unique public company.

## TRAINING DIRECTOR £30,000-£40,000

Playing a key role in the development of The CharterGroup the Training Director is most likely to be a Chartered Accountant with sound training experience gained either in the professional or a professional environment.

Establishing and running training courses and seminars for member firms, organising lecturers of the highest standard for student and CPE courses and seminars, and developing training material for member firms is an important part of this position. Keeping member firms fully conversant with courses and seminars and monitoring student progress is another area of responsibility.

The establishment of regional training centres for student and CPE courses and seminars will be vital, as will the development of new training material and assistance to the Chief Executive in the development of client brochures and technical releases and technical and procedural manuals for sale to member firms.

There is also a need for attendance at University "milk rounds" and assisting member firms in student recruitment programmes and in the development of member firms' staff recruitment brochures.

This Board appointment calls for strong administrative and organisational abilities combined with a positive attitude to successful training to the highest standards.

## TECHNICAL REVIEW STAFF £20,000-£30,000

Having established the format of a peer review checklist, the appointees will be travelling throughout the country visiting member firms' offices to carry out reviews on audit procedures, audit programmes and quality control disciplines.

Chartered Accountants probably aged 27 to 34 with technical review experience gained in a large firm will find this an interesting and rewarding opportunity and will report on the results of reviews to the Chief Executive and Board.

High technical standards, good communication skills and the personal discipline to keep up to date on all aspects of audit work and work procedures are essential attributes.

## Jonathan Wren

01-623 1266

01-623 1266

**FINANCIAL CONTROLLER** £25,000  
FCIA/ACCA with leasing experience and strong man-management skills.

**LEASING TECHNICIAN** £25,000  
Highly competent pricing/structuring specialist with 23 years experience of formulating medium/big ticket transactions.

**LEASING ADMINISTRATORS** £Neg  
We seek ambitious administrators with strong documentation skills for positions ranging from big ticket to sales aid.

**MANAGEMENT ACCOUNTANT** £15,000  
ACA/ACCA, or exceptional finalist, to control full financial function reporting directly to the Financial Director.  
For the above 4 vacancies contact Peter Haynes or Jill Backhouse.

**INVESTMENT ANALYST** c£25,000  
A major international securities house is seeking to recruit a graduate, aged 25 to 35, to join their Japanese equity research team. Although experience of this specific market is not required, applicants must have two to three years' investment research experience within a stockbroking or institutional environment. They must also be able to demonstrate good market sense and imagination in generating sales ideas, present well to clients, and be willing to make regular visits to Japan to conduct in-depth research. In addition to the earnings level indicated, a 'banking' benefits package is available.  
For the above vacancy contact Roger Stears.

**CREDIT ANALYSTS** £12-£17,000  
A number of our clients seek to strengthen their marketing support function. We will be interested to hear from experienced credit people with a background in corporate, bank or country analysis. In most instances there will be the opportunity to move into a marketing role.  
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HORIZONS

A guide to career choice

In search of the right advice

Some years ago when I was working overseas on a government aid project an acquaintance decided to take me down a peg or two.

He related how he had recently attended a meeting with various government officials during which he had tried to sell some of his company's products.

The discussion was forthright and during it he noticed a quiet, unassuming European at the end of the table who said nothing. My friend sought to bring him into the deliberations.

"Oh, don't bother about him," retorted the chairman. "He's only our expert."

At that time I was blessed with the label "expert". It was just a convenient title to describe virtually everyone whose salary was being paid by a donor country.

However, unlike the gentleman in the story, I believe I was making a useful contribution to the host country rather than just being a status symbol.

This story came back to me as I was glancing at a handbook from the Overseas Development Administration dealing with opportunities overseas with international organizations, such as the World Bank and the OECD. It would appear that a wide range of specialisms is required - from statisticians to seismologists and social welfare advisers.

The belief that working overseas is a young person's game is scotched in these pages. International organisations are much more interested in maturity and experience which can only be found in the 40 to 70 age group.

Such news will offer encouragement to UK citizens who have been turned down for jobs at home because they are "too old".

You do not necessarily need plenty of overseas experience to be considered for a post of this kind. I remember coming across an elderly cotton technologist in

Experts are more than convenient titles for overseas posts paid for by a donor country. Roger Jones considers what it is the experts are setting out to achieve



Another attribute is the ability to relate your knowledge and experience to the needs of your host country. Running a library in the tropics presents certain problems unlikely to be found in a research library in the UK, for instance.

There your concern might be not which computerized checking-out system to install but how to stop cockroaches devouring the books.

A good working relationship with your local counterpart is essential. You should not underestimate either their skills or their knowledge. Indeed some may well have Ph.Ds.

In many cases the locals have the capacity to carry out a certain project, but lack the confidence to do so... particularly if considerable investment is involved.

Normally your colleagues will prove co-operative and helpful. If their attitude is less welcoming, there is probably some good reason for it. There have been projects, for example, which have suffered from a succession of experts, each offering conflicting advice.

As a result, the local counterparts become so demoralized that they show indifference to any further points of view offered.

You too, will have your share of frustrations which are different from those encountered at home though not necessarily more numerous. Inadequate communications and bureaucratic delays are the problems most expatriates have to contend with.

However much you might yearn to crack the whip, you have to desist. You are not in a position to give orders, and if you attempt to do so you will encounter hostility.

Your task is to assist and advise, and this involves the virtues of tact and patience.

It is, of course, dangerous to generalise about the nature of an expert's role, since assignments can differ, and so can the level of sophistication of the countries to which one is sent. It is vital to ensure you are properly briefed about your task.

It is advisable to acquire as much knowledge about the local people and their customs. You won't make a favourable impression with a strict Muslim, for example, if you down several double brandies in his presence.

What kind of people are required for international assignments of this nature? Interestingly, the ODA are more specific about the type of person for which there are few openings in this field, notably, industrial executives and retired officers from the armed forces.

There are a few drawbacks with this kind of employment, even if you can offer appropriate skills and experience.

First, it is of a temporary nature, and there is no guarantee of another contract when you complete your current one. Secondly, the recruitment process is likely to take months rather than weeks, so far as international organizations are concerned, but in the case of ODA-backed aid projects decisions are made much more quickly.

It is vital to receive a full and proper brief beforehand

The short-term nature of the work may well appeal to people who have taken early retirement but would like to spend time doing something useful. It is also suitable for those whose employers are prepared to release them for a limited time on secondment.

Yet there is no reason anybody should be deterred from applying to become an expert on an overseas aid project.

The prospect of unusual challenges in a new environment may prove irresistible and could have the advantage of opening up new horizons which you have hitherto overlooked.

The booklet mentioned is obtainable from the International Recruitment Unit, ODA, Abercrombie House, Eaglesham Road, East Kilbride, Glasgow G75 8EA. Its full title is Opportunities Overseas in International Organisations. ODA also recruits for British Government-funded projects.

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ROBERT HALF

LEGAL NOTICES

IN THE MATTER OF BROOKBROOK LIMITED AND IN THE MATTER OF THE COMPANIES ACT 1985 Notice is hereby given that the creditors of the above-named Company, which is being voluntarily wound up, are required, on or before the 4th day of June 1986, to send to the Liquidator, their names and addresses, the particulars of their debts or claims, and the amount of such debts or claims, and to produce to the Liquidator any vouchers or receipts in support of their claims. The Liquidator will not be bound to consider any claim which is not supported by such vouchers or receipts, and no dividend will be made before such claims are proved.

IN THE HIGH COURT OF JUSTICE IN BANKRUPTCY, No 123 of 1985. ARTURUS MARSHALL, a barrister, is appointed as the Official Receiver, practicing at 6 Essex Court, Temple Lane, London EC2Y 9AJ. Under the provisions of the Insolvency Act 1985, the Official Receiver is required to call the 28th day of April 1986, First Meeting of Creditors, to be held at 11 o'clock in the forenoon at Room 407/408, Fenchurch Street, London EC3A 2JY. Public Examination 21st July 1986 at 11 o'clock in the forenoon at Court 504 (West Green Building, Strand, London WC2A 2LL. Official Receiver: NS All debts due to be paid to the Official Receiver at 11 o'clock on 28th April 1986.

NOTICE IN HEREBY GIVEN, Pursuant to Section 206 of the Companies Act 1985, that the Liquidator of the above-named Company, which is being voluntarily wound up, is required to call the 28th day of April 1986, First Meeting of Creditors, to be held at 11 o'clock in the forenoon at Room 407/408, Fenchurch Street, London EC3A 2JY. Public Examination 21st July 1986 at 11 o'clock in the forenoon at Court 504 (West Green Building, Strand, London WC2A 2LL. Official Receiver: NS All debts due to be paid to the Official Receiver at 11 o'clock on 28th April 1986.

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COMPANY NOTICES

QUEBEC CENTRAL RAILWAY COMPANY CAPITAL STOCK In preparation for the payment of the half-yearly dividend due July 15, 1986 on the above Stock, the Transfer Books will be closed at 3.30 pm on June 13 and will be re-opened on June 15, 1986. D.R. Hest, Assistant Secretary 50 Fenchurch Street, London, EC3A 2JY. May 15 1986.

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The second rank are standing firm

Big guns primed for the battle

By Keith Macklin... (Introduction to the article)

The big battalions seem set to achieve their revolution at the Rugby League's annual meeting...

The clubs from the lower division are reluctant to accept the greater share of television pool and sponsorship money...

At the league's recent council meeting it was agreed by a comfortable margin that the first division should be reduced from 16 clubs to 14...

Consequently a vigorous lobby has been created by leading second division sides, with the aim of preventing certain of the more controversial 'super-league' proposals...

Miller player of year and Man of Steel

Australian took two of the 100 individual awards last night when the game's premier award ceremony was held at Salford...

Chris Anderson, who as player-coach steered the 14th Man of Steel winners to the League Championship final...

Anglers step up battle against farm pollution

An appeal for funds to fight the increasing amount of farm pollution of rivers is being made by the Anglers Co-operative Association...

The ACA's director, Alan Edwards, says the increase in farm pollution cases this year is a particular cause for concern...

Boxing

Paris (Reuter) - Julio Chavez banked on his powerful punching to help extend his six-year unbeaten record by successfully defending his World Boxing Council (WBC) super-featherweight title here tonight...

Chavez banks on power

Paris (Reuter) - Julio Chavez banked on his powerful punching to help extend his six-year unbeaten record by successfully defending his World Boxing Council (WBC) super-featherweight title here tonight...

Today's fixtures

CRICKET: Benson and Hedges Cup... FOOTBALL: Third Division... RUGBY LEAGUE: Diary...

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COOK/HOUSEKEEPER. Surrey businessman is looking for a fully trained Cook/Housekeeper. Must be car driver and used to handling animals. Very attractive self-contained flat available.

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OTHER SPORT. CRICKET: Best memorial tournament for RAGBETS. CHESS: Chess's Club century champions (B.M.).







RUGBY UNION: MEADS ORDERED TO EXPLAIN HIS INVOLVEMENT IN TOUR OF SOUTH AFRICA

New Zealand officials step cautiously in challenge to Cavaliers

The New Zealand Rugby Council, caught off-guard last year by a legal challenge...

International board move on expulsion

The International Rugby Board (IRB) has set machinery in motion that could lead to South Africa's expulsion...

CYCLING

Millar's reason to feel aggrieved

Robert Millar, after riding one of the best races of his career two days ago, justifiably felt robbed of victory in the 41st Tour of Spain...

in Christchurch on June 28. Nominations for the North Island-South Island match and the New Zealand trial...

More pertinently, the council decided that any player with the exception of the Sport Aid Sevens squad now in Britain for the international tournament in Cardiff this weekend...

"I still have friends" the necessary three-quarters majority would be hard to muster. He was urging careful safeguarding for any expansion of power...



Colin Meads: future as New Zealand selector in the balance

TENNIS Nystrom getting into his stride

Joakim Nystrom, after a mild hiccup at Forest Hills last week, is back in his long, smooth stride here at the Foro Italico...

BOXING

Preacher's son on a mission improbable

Lloyd Honeyghan, the British, Commonwealth and European welterweight champion, is making plans for his title bout against Donald Curry...

GOLF

Clark is given the incentive to put a record straight

Howard Clark's determination to prove his prowess in the Augusta golf arena will provide him with the incentive to capture the \$25,000 first prize in the Peugeot Spanish Open...

From Richard Evans, Rome

Emilio Sanchez, the Spaniard who played so well to beat John Lloyd in the first round, had another excellent win against the West German, Hans Schweitzer...

TELEVISION

It did not matter if American television had not been tied up. There were other ways of finding the kind of money that Curry would be asking...

Shufford, who had come all this way from Las Vegas to collect his biggest purse, spoke with long pauses. "I get the feeling it's trying to overlook me..."

Simon Barnes

When Stephen Pether is invited to defend the title as "the art of winning without actually cheating..."

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VERNONS POOLS LIVERPOOL THIS WEEK'S SUPER PAYOUT OF £588,118

ZETTERS POOLS LONDON ECI. TOPS BY THE SCORE EACH RECEIVE £2,913 FOR 1/15

ROWING

Patron found for world's greatest show

The world championships, which will be held in Nottingham from August 17 to 24, have found a sponsor in Norwich Union...

RACKETS

Pickwood reaches two finals

William Boone, the world champion, and James Leonard met David Norman, the former United States Open champion...

FOOTBALL: NORWAY'S WIN IS ENCOURAGING NEWS FOR FERGUSON

Scotland's comfort is that Denmark also have problems

There is hope for Scotland yet. Deprived of Kenny Dalglish for the World Cup finals, they are looking for high altitude training in Sante Fe, New Mexico...

When Stephen Pether is invited to defend the title as "the art of winning without actually cheating..."

That story comes in a book called Soccer Match Control, by Stanley Lever. The chapter on "gamenmanship" is the most interesting. The book is intended as a helpful guide for referees. What is necessary is a crushing indictment of the state of football...

Simon Barnes

When Stephen Pether is invited to defend the title as "the art of winning without actually cheating..."

Tuesday's cricket

Benson and Hedges Cup: Cambridge Combined Universities 81; Kent 84 for two. Kent won by eight wickets.

FOR THE RECORD

Table with columns: Baseball, National League, Basketball, Boxing. Lists various sports events and results.

FOR THE RECORD

Table with columns: Baseball, National League, Basketball, Boxing. Lists various sports events and results.

ENTERTAINMENTS

Continued from page 47. CINEMAS: QUEEN MATHIAS (R) 20:00. THE LAST DAYS OF PATRIOTISM (12). THE LAST DAYS OF PATRIOTISM (12).







# Graham for Arsenal as Spurs eye Pleat

By Clive White

The North London giants, Arsenal and Tottenham Hotspur, always thinking to upstage one another in some way, continued to monopolise the news yesterday. Following Tuesday night's announcement that Peter Shreeve had been dismissed as manager by Tottenham, Arsenal unveiled their new manager yesterday morning, George Graham, from Millwall.

Tottenham, not to be outdone, proclaimed that they were interviewing David Pleat of Luton Town, for their vacant managerial seat. He will make his decision today, which seems certain to be in the affirmative.

The appointment of Graham, a member of Arsenal's double winning team of 1970-71, follows Arsenal's rebuff



Graham: back at Highbury

last month by Terry Venables, the manager of Barcelona. It was the climax to an embarrassing episode for the London club during which an indignant Don Howe resigned upon learning of Arsenal's approach to Venables. Steve Burtenshaw, the chief coach, had been in charge of first team affairs since then.

By coincidence, Graham was a former colleague of Venables at Chelsea and at Crystal Palace. "He is the best man for the job," Denis Hill-Wood, the Arsenal chairman, said yesterday. "He has worked under Bertie Mee, Terry Venables, Don Howe and Dave Sexton - and you could not have four better tutors than that."

Graham said: "My ambition was always to manage one of the top clubs. Arsenal are not only one of the best, they are the club." They are also probably the most difficult club in the country to manage, quite apart from the usual excessive demands for success associated with most big clubs. The comment by Tony Shaw, the Millwall chief executive, was perhaps not without some poignancy when he said: "Graham is honest, straightforward and very strong on discipline. With those qualities, he is the ideal person to take charge at Arsenal."

Bringing the jet-set to heel will be Graham's stiffest task and it will be interesting to see whether he can motivate Nicholas, a fellow Scot, to the heights rarely touched since

his much publicized move from Celtic three seasons ago. Graham has won respect for the way he steered Millwall through a turbulent period following the infamous pitched battle involving their supporters at Kenilworth Road last year.

The ticket restrictions on Millwall's home games that followed those scenes hit the club hard financially, but Graham led them to a respectable ninth position in the second division having gained promotion the previous season. They also reached the sixth round of the FA Cup in 1985 and the fifth last season. In a playing career spanning 16 years, Graham, who won 12 caps for Scotland, performed for Aston Villa, Chelsea, Manchester United, Portsmouth and Crystal Palace as well as Arsenal. He is 41.

Mr Hill-Wood said: "I slightly resent the idea that we have been dithering about finding a replacement. We have discussed many names." The move came to fruition at the FA Cup Final on Saturday when Mr Hill-Wood, observing the rule which prevents contact with a manager during the league season, spoke to his opposite number at Millwall, Alan Thorn, about releasing Graham from his contract. Millwall have received "substantial" compensation.

They are now looking for a young replacement for Graham. David Evans, the Luton chairman, gave permission yesterday for Tottenham to

interview his club's manager, but has asked Pleat not to leave. Pleat, who has been manager for nearly nine years, is a director of the club and on a five-year rolling contract. Pleat said: "It has been a dream at Luton. It will take a very good club to get me away from here. But I owe it to myself and my family to listen to what Spurs have to say."

One sensed this season that Pleat, who is also 41 and a former Luton player, realized that he had fulfilled his potential at the small Bedfordshire club.

Luton's narrow defeat to Everton in the latter stages of the FA Cup for the second consecutive year was further painful proof of that fact. But he is ambitious and I remember well last season after Luton had stylishly outplayed Tottenham at White Hart Lane, how wide-eyed he was at the facilities and scope that a club like Tottenham can afford.

George Burley, the Sunderland full back who missed the last seven matches of the season, and goalkeeper Bob Bolder have had minor operations. Burley, the former Scottish international needed his eye pressure on a calf injury.

Bolder, who spent the last two months of the season on loan to Luton, has had a troublesome foot. Both will be available for the start of next season.

More football, page 46

# England are playing it safe

From Stuart Jones, Football Correspondent, Colorado Springs

Even though England's preparations are being conducted at a slow, leisurely pace, the four representatives from Everton are being left behind. They missed the first official game of the trip, against the local air force last Sunday, and the second, last night, against appreciably stronger opposition in the shape of the South Koreans.

They will not be involved, either, in the third - against Mexico, the World Cup hosts, in Los Angeles on Saturday afternoon. Since Bobby Robson is certain to select at least two of them (Lineker and Stevens) for the opening tie in Monterrey, England's only genuine practice match will be against Canada in Vancouver on Saturday week.

Disconcerting though that may be, concern has also been growing about Bryan Robson and the achilles tendon that he strained while running on a hard surface. England's manager has already conceded that he may have to "throw his captain into the World Cup without playing a game and he could crack up."

But Robson, the player, and Wilkinson, who has been suffering from a slight knee ailment,

were able to put away the bicycles on which they had been keeping in trim, and join their colleagues in action on Tuesday afternoon. The rest of the party is in suspiciously good health and humour.

No risks are being taken with the Everton quartet. Since arriving belatedly on Monday night, they have done nothing at all.

## Luxurious setting

But before anyone starts to imagine there is a bunch of apathetic layabouts in the England camp, it should be pointed out they are following the strict instructions of the team doctor.

Vernon Edwards ordered them to take no physical exercise for 48 hours. Their light training will become gradually more strenuous only after their colleagues have left for California. They are not, however, being treated harshly - as a small picture of the environment which surrounds them here will illustrate.

The name of the hotel, the Broadmoor, is grossly mis-

leading, especially for those in the West Country of England. It is not so much a lonely prison in isolation, but a self-contained, exclusive village that lies in the shadow of the towering peaks of the snow-capped Rocky Mountains.

High above the luxurious setting, a familiar sound can be heard. A granite slurb, built less than a mile away on the steeply rising slopes of Cheyenne Mountain, is fitted with an amplified vibraphone. On the hour, each hour, it rings out the same chime as Big Ben in Westminster Square.

The facilities below would do justice to an expensive sports complex. They include three 18-hole golf courses (Hoddle, who currently can do no wrong, became the England squad champion on Monday), 16 tennis courts, shooting galleries, swimming pools and an indoor ice hockey rink.

All that is nothing compared to the centre down the road that belongs to the air force and where the squad has occasionally been practising. A car that enters the front gates must motor for another nine miles on a motorway, or freeway as it is called here, before reaching the exit on the other side.

The most impressive of the numerous buildings is a football stadium as big as Wembley with a roof on it. As Don Howe, the England coach, said: "You walk in there and you see this green synthetic pitch surrounded by a bright blue running track and you stop. The sheer size of it just takes your breath away."

Howe, who has travelled to sports arenas across the globe, has no hesitation in hailing it "as the best I have ever seen. It is incredible." The scenery, as well, is far from shabby. Colorado Springs was, after all, formerly known as El Dorado when it attracted gold prospectors.

No fortunes were found in the mountains but the area, later referred to as "Little London," is of stunning natural beauty.

## Temperate climate

The springs that run from the highest point, Pikes Peak, are so clear that cattle are supposed to plod for many a mile to drink the refreshing water.

As the rest of the England squad flies east towards the heat, humidity and smog of Los Angeles, Everton's four members will stay here with Mike Kelly, the assistant coach, in a more temperate climate. The snow that fell a week ago has long since been melted by a sun that provides a regular temperature of some 75 degrees.

The four will jog around the lake, which measures three-quarters of a mile around its perimeter and sits in the middle of the hotel's grounds, and they will visit the huge air force base. Otherwise, they will relax in front of a spectacular, majestic view that Theodore Roosevelt, the former American president, described as "scenery that bankrupts the English language."

## MOTOR RACING

# De Angelis gravely ill after accident

By John Goodbody

Elio de Angelis, of Italy, the Formula One driver, was in a critical condition in hospital last night after his Brabham-BMW car slipped off a bend and caught fire during test runs on the French Riviera circuit of Le Castellet.

A spokeswoman for the Pirelli Group said: "We have no details at the moment but it was a bad, bad accident." Pirelli supply tyres to the Brabham team and their technicians have been following the Italian's tests since Tuesday.

De Angelis, aged 28, the son of a wealthy Roman builder, joined Brabham this year after competing for several seasons with Lotus and finishing third in the 1984 world championship. But he has had a series of disappointing results as his Brabham car suffered from several technical difficulties because of its radically new design with a semi-reclining driving position and a seven-speed gearbox.

He moved to the circuit at Le Castellet, near Toulon, after failing to finish in Sunday's Monaco Grand Prix and has yet to score any points in the present world championship. But De Angelis and his fellow Italian, Riccardo Patrese, have been gradually

overcoming their problems and were expected to make a stronger showing in the next grand prix, the Belgian, at Spa on May 25.

De Angelis has been a glamorous figure in international motor racing. He has always been attracted by dangerous competitions in speed and took part in the Torquay to Cowes powerboat race.

He was runner-up in the class one world karting championship in 1975 and European champion a year later. He began Formula Three racing in 1976 and won the Monaco Formula Three race in 1978; the same year he was also competing in Formula Two. The following year he made his Formula One debut in Argentina and has so far taken part in 108 grand prix races with two victories.

These two wins were totally different. In 1982 he edged out Keke Rosberg, of Finland, in the Austrian Grand Prix in one of the most enthralling finishes in history. Last year he won the San Marino Grand Prix when many of his main rivals ran out of fuel on the Imola track.

His reputation was for collecting points rather than aggressive driving from the front



On the ball: Masdorp, of South Africa, gets in a backhand return against Courteau, of France, in the LTA satellite tournament at Lee-on-Solent (Photograph: Ian Stewart)

# Navratilova caps muscular display with easy victory

From Rex Bellamy, Tennis Correspondent, West Berlin

A light, refreshing shower, so delicately inconsequential that it amounted to little more than a hint of rain, briefly interrupted play in the German women's championships here yesterday.

In the main stadium they simply had to stop, because Martina Navratilova and the umpire were both wearing glasses. When play was resumed, Miss Navratilova was disguised under a cap with such a huge, rain-defying peak that it was as if much of the court had suddenly been roofed.

"One day the glasses fog up," Miss Navratilova said later, with feeling, "and another day you have to put a cap on to keep the rain away but I've got a stigmatism and I can't use contact lenses."

She was playing here, she said, for two reasons. She had heard nothing but compliments about the tournament (and it was all true) and she wanted a week's competition on European shale as part of her preparations for the French Championships.

A week's competition, followed by a week of practice free from mental stress is a reliable routine before a grand slam tournament. It has not escaped Miss Navratilova's notice that Chris Lloyd won here last year before narrowly beating her in the best French

final for 26 years, which is as far back as I go. Yesterday, Miss Navratilova won 6-1, 6-3 against the unusually leggy Elna Reinach, of Johannesburg, aged 17.

A spectator new to the circuit was impressed by the structural connections between Miss Navratilova's arms: "Are they muscles, or shoulder pads?" They are, of course, muscles; and they should be well exercised during a week in which the draw says Miss Navratilova must play Catarina Lindqvist, Claudia Kohde-Kilsch, and Steffi Graf in turn.

Miss Lindqvist must first get past Jo Durie (back on active service after two months off) or Iva Budarova. At the other end of the draw Miss Graf will probably have to get rid of Hana Mandlikova or Helena Sukova.

As all these names suggest, the draw could not be much stronger. Yesterday Miss Graf, Miss Mandlikova and Miss Sukova warmed up in the company, respectively, of Amy Holton (United States), Louise Field (Australia) and one of those inevitable Swedes, Helena Dahlstrom.

The German women's championships moved here from Hamburg in 1979 and has become such a popular festival that the charming old

Red and White Club, perched among trees above a lake, has more customers than seats. But the main stadium has been expanded to hold 5,000 people and the second "show" court now has room for 2,500.

At the weekend the outside courts will accommodate a junior tournament, the competitors including a British brace - Chris Bailey, Ansten Brice, Laurence Matthews and Mark Petchey - who flew here yesterday in the charge of Buster Mottram, a mixture of manager, father-figure and tour guide.

These days, international junior competition is well organized, with a co-ordinated series of tournaments and regularly up-dated rankings. There was nothing like that in the days when a junior called Mottram was swapping shots with a junior called Borg.

RESULTS: First round: L. Field (Aust) bt C. Hozzoi (R) 6-4, 6-7, 6-1. Second round: C. Lindqvist (Swe) bt A. Betzner (WG) 6-4, 6-2; E. Reinach (SA) 6-1, 6-3; H. Mandlikova (Cz) bt L. Field (Aust) 6-4, 6-2; G. Lindqvist (Swe) bt A. Betzner (WG) 6-4, 6-2; H. Reinach (SA) 6-4, 6-2; J. Durie (Aust) 6-4, 6-2; I. Budarova (Cz) bt L. Field (Aust) 6-4, 6-2; H. Sukova (Cz) bt H. Dahlstrom (Swe) 6-3, 6-3; L. Garros (Fr) bt N. Havranek (Fr) 7-6, 6-0.

Other tennis, page 46

# A hero back at the helm

By Barry Pickthall

While Chris Law and Eddie Warden-Owen battle it out in their attempt to assume Harold Cadmore's mantle at the Lyntonport Cup match-race championship this week, the Irish maestro is giving himself for a head-to-head series

Down Under this weekend against the America's Cup-winning helmsman, John Bestwick. The Australian here is stepping out of retirement to take the helm of South Australia and add much-needed talent to the Australian yacht's afterguard, who have been struggling against Crusader in the continuing tussle between the two 12 metre trials between off Fremantle, Graham Walker, the British syndicate helmsman, is in Perth to watch the action and will be staying on to see Crusader II arrive from England next week.

Canada's True North syndicate are dead. Last-minute plans to amalgamate the Halifax-based group with their rivals from the Starve Cove Yacht Club were killed by the fastest of legal action by the Royal Perth Yacht Club, who control the deed of gift governing the America's Cup, and the views of Bruce Kirby, the Canada II designer, who said that all his yacht needs are two winches, a bowsprit and a Windex!

# Jobson's new job breaks the link

Gary Jobson, the veteran America's Cup helmsman who first made a name for himself sailing with Ted Turner on Comanche during the successful 1976 defence, has resigned from the Buddy Melger-led Heart of America campaign just as their Chicago-based boat, launched this week, is about to commence trials off Newport against the New York Yacht Club's America II.

Jobson, who is also competing this week in the Lyntonport Cup, found that his direct link with one American syndicate was hampering his work as a television commentator on cup matters for the American ESPN channel.

Freeed from these ties, Jobson's first task as a full-time reporter was to travel to Honolulu last week to sail with Dennis Conner. He was able to quash rumours that the Sail America group had run short of funds.

On arrival in Lyntonport this week Jobson was able to report that the man who appears on television commercials in Australia saying "I'm the best, I'm the man" is hungry, well organized and has all the money he needs. The latest to sign up with Conner is Budweiser with a \$2 million cash injection which will easily cover the building programme for his fourth 12 metre under construction.

# Space ship secret of the sailcloth

The second Gary Mail design built for the St Francis Yacht Club's problem-ridden Golden Gate challenge this year is being checked across America from its East Coast builder but not before being cut in half "for minor modifications" to have an eight-inch fillet added amidships after a mix-up over design details.

By all accounts, club members who have had to watch with increasing irritancy the pathetic performance of their first boat, USA, launched in February in trials against the six-year-old Clipper, are not amused. One acid remark overheard in the St Francis bar last week was "designed by computer, built by robots and sailed by morons".

After the success of the Briand-designed French Kiss at the recent world championship off Fremantle the Australian designer, Ben Lexcen, has drawn up his interpretation of her lines for testing at the Ship Model Basin in The Netherlands. The results indicate that the French have not made a breakthrough in design and this has led Lexcen to take a closer look at the French yacht's radical rig with its excessive rake.

One aspect that he might do well to investigate is the origin of the distinctive French sailcloth developed originally for a joint Russian-French space probe to Venus.

This partnership was eventually disbanded but not before the French Space Agency had developed the necessary material and tooling to produce the cloth in bulk, which might well have been scrapped had one researcher not been a keen boardsailer who saw another possibility for the cloth. Naturally enough, this multi-laminate material remains a closely guarded secret unavailable to syndicates outside France.



Informal (in for mal) [IN- (2), FORMAL], a. Not in accordance with official, proper, or customary forms; without formality, informality (-mal'ti) n. informally, adv.

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## SPORT IN BRIEF

### Hagler is tempted

Los Angeles (AP) - Marvin Hagler, the undisputed world middleweight boxing champion, is to announce next month if he will accept a challenge from Sugar Ray Leonard and give the former welterweight champion a shot at his title.

Hagler, appearing on an American television programme, was making his first public comment since Leonard said he wanted a bout with Hagler earlier this month. Leonard, the 1976 Olympic Games light-welterweight champion, retired in 1982 - having been beaten only once in 33 bouts - after he was diagnosed as having a detached retina in an eye. He returned to the ring in 1984 for one fight when he knocked out Kevin Howard.

### Yacht limps in

British Airways 1, the 60ft catamaran skippered by Robin Knox-Johnston, was dismasted 70 miles north-east of St Ives, Cornwall, early yesterday morning while returning to Plymouth after setting a new sailing record around Ireland (Barry Pickthall writes). The yacht and her five-man crew were expected to reach St Ives under tow late last night and the damage now places a serious question mark over the yacht's entry in next month's two-handed transatlantic race.

### Coach Lloyd

Dan Lloyd, the former England basketball captain, has been appointed coach of Portsmouth (Nicholas Harring writes). He will succeed Danny Palmer, who resigned towards the end of last season by when it was obvious that Portsmouth would finish without any honours in spite of the money made available by their chairman.

Lloyd and another player, Alan Cunningham, took over as assistant coaches after Palmer's departure. Lloyd's first task will be to persuade players such as Cunningham and the club's English international, Colin Irish, to stay on.

### 427 entries

An entry of 427 has been received for this year's amateur golf championship to be played at Lytham St Annes between June 2 and 7, the Royal and Ancient announced yesterday. The field, which has been limited to 288, will comprise 204 entrants from Britain and Ireland and 84 from overseas. Fifty-five entrants with a handicap of three and 84 with a handicap of two have been balloted out.

### Museum plan

The Royal and Ancient Golf Club have announced their intention to establish a golf museum at St Andrews. To be known as the British Golf Museum, it will be housed in a separate building to the clubhouse and open to the public.

### Tripletts will play for one of the competing districts in the British Amateur Rugby League Association inter-league under-17s cup final at Bramley on Sunday. They are the Hale brothers, who play for the Travellers Saint team from Featherstone. Carl is a full back. Mark a centre and Darren a scrum-half. On Sunday, they are playing for the Castleford team who meet St Helens in the final.